Notice of Public Meeting

Pursuant to A.R.S. § 38-431.02, notice is hereby given to the members of the Navajo County Community College District Governing Board (Board) and to the general public that the Board will hold a Special District Governing Board Meeting open to the public, on **September 17, 2024 beginning at 1:15pm**. The meetings will be held at the Northland Pioneer College Painted Desert Campus, Tiponi Community Center meeting room, located at 2251 E. Navajo Blvd., Holbrook, Arizona. The meeting can also be joined remotely using **WebEx**. A passcode is required under certain circumstances and it is SEP24DGB.

One or more Board members and/or staff members may participate in the meeting remotely if necessary.

The public is invited to check on addenda that may be posted up to 24 hours prior to the meetings. Copies of the meeting agenda may be obtained through the Office of the President, Northland Pioneer College, Painted Desert Campus, 2251 E. Navajo Blvd., Holbrook, AZ, telephone (928) 524-7418 or (800) 266-7845 Ext. 7418, at least 24 hours in advance of the meeting. If any disabled person needs any type of accommodation, please notify Farah Bughio at the above address or telephone number at least 24 hours prior to the scheduled start time.

The Board may vote to hold an executive session for discussion or consideration of a personnel matter(s) pursuant to A.R.S. §38-431.03(A)(1). The Board may vote to hold an executive session for the purpose of obtaining legal advice from the District's attorney on any matter listed on the agenda pursuant to A.R.S. §38-431.03 (A)(3). The Board may vote to hold an executive session for the purpose of considering its position and instructing its attorney regarding the public body's position regarding contracts that are the subject of negotiations pursuant to A.R.S. §38-431.03 (A)(4). Should the District's attorney not be present in person, notice is further given that the attorney may appear by speakerphone.

I, Farah Bughio, certify that this notice of public meeting, prepared pursuant to A.R.S. § 38-431.02, was posted on or before the 16th day of September, 2024, at 1:15pm.

<div align="right">

Farah Bughio
Recording Secretary to the Board

</div>

NOTICE DISTRIBUTION

1. WHITE MOUNTAIN INDEPENDENT NEWSPAPER
2. TRIBUNE-NEWS & SNOWFLAKE HERALD NEWSPAPERS
3. NAVAJO TIMES
4. KINO RADIO
5. KNNB RADIO
6. COUNTRY MOUNTAIN AIRWAVES [KQAZ/KTHQ/KNKI RADIO]
7. KWKM RADIO
8. WHITE MOUNTAIN RADIO
9. NPC WEB SITE
10. NPC ADMINISTRATORS AND STAFF
11. NPC FACULTY ASSOCIATION PRESIDENT
12. NPC CLASSIFIED AND ADMINISTRATIVE SUPPORT ORGANIZATION PRESIDENT
13. NPC STUDENT GOVERNMENT ASSOCIATION PRESIDENT

MISSION

NORTHLAND PIONEER COLLEGE PROVIDES EDUCATIONAL EXCELLENCE THAT IS AFFORDABLE AND ACCESSIBLE FOR THE ENRICHMENT OF COMMUNITIES ACROSS NORTHEASTERN ARIZONA.

VISION

NPC continually responds to the needs of our communities by cultivating generations of learners. By 2030, NPC will transform lives by advancing student success and socio-economic well-being through a spirit of innovation, partnership, and creative problem-solving.

VALUES

INTEGRITY

INCLUSION

ADAPTABILITY

CIVILITY

ACCESS

Northland Pioneer College

EXPANDING MINDS · TRANSFORMING LIVES SM

Governing Board Meeting Agenda

Painted Desert Campus, Tiponi Community Center
2251 East Navajo Boulevard, Holbrook, Arizona
The meeting location will be open to the public at 9:55 a.m. at the latest.
Or you can join on WebEx (Passcode SEP24DGB).

Date: September 17, 2024   **Time:** 1:15 p.m. (MST)

Item	Description	Resource
1.	**Call to Order and Pledge of Allegiance**...	Chair Robinson
2.	**Adoption of the Agenda** .... **(Action)**	Chair Robinson
3.	**Call for Public Comment**...	Chair Robinson

Individuals may address the Board on any relevant issue for up to 5 minutes. At the close of the call to the public, Board members may not respond to any comments but may respond to criticism, ask staff to review a matter or ask that a matter be placed on a future agenda.

4.   **For Discussion and Possible Action:**

   A. **Old Business**

   B. **New Business:**

      1. **Request to Approve Annual SMARTnet Renewal**...........................   CIO Jacob
        CIO Michael Jacob will request the Board approve SMARTnet Renewal.

   C. **Adjournment**...**(Action)**   Chair Robinson

The District Governing Board may consider any item on this agenda in any order and at any time during the meeting. The District Governing Board may take action regarding any items in sections 5 and 6. The Board may vote to hold an executive session for the purpose of obtaining legal advice from the District's attorney on any matter listed on the agenda pursuant to A.R.S. §38-431.03 (A)(3). Should the District's attorney not be present in person, notice is further given that the attorney may appear by speakerphone.

Northland Pioneer College

Post Office Box 610 • Holbrook, AZ 86025 • (928) 524-7311 • Fax (928) 524-7312 • www.npc.edu

Request to Approve Annual SMARTnet Renewal

Recommendation:
Staff recommends approval to renew SMARTnet services for an additional one-year term, through HyeTech Network & Security Solutions, LLC., in the amount of $97,695.69

Procurement Process and Budget Information:
This is an annual budgeted expense and utilizes Government Procurement Alliance Contract 22-02PV-08 to ensure competitive pricing for the college.

Summary:
SMARTnet is an integral application to overall college functions and has been used for a number of years. Cisco SMARTnet Service provides the following support:

- Access 24 hours a day, 365 a year to specialized engineers in the Cisco TAC
- Anytime access to the extensive Cisco.com online knowledge base, resources, and tools
- Hardware replacement options include 2-hour, 4-hour, Next-business-day (NDB) advance replacement, as well as Return for Repair (RFR)
- Ongoing operating system software updates, including both minor and major releases within our licensed feature set
- Proactive diagnostics and real-time alerts on select devices with Smart Call
- Onsite Service by a field engineer to install replacement parts
- Ensures that our network operates at the highest levels

The quote includes all applicable taxes.

Northland Pioneer College

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HYE TECH NETWORKS

Quotation

HyeTech Network & Security Solutions, LLC.
10235 S. 51st Street #120
Phoenix, AZ 85044

Date:	September 06, 2023
Quotation #:	1102-067
Customer ID:	1102
Prepared by:	Richie Gann
Quotation valid until:	October 31, 2023
Project Detail:	Smartnet Renewal 2023
Contract:	1GPA Contract 22-02PV-08

Bill To:

Northland Pioneer
Curtis Stevens
2251 E. Navajo Blvd.
Holbrook, AZ 86025

Ship To:

Northland Pioneer
Curtis Stevens
2251 E. Navajo Blvd.
Holbrook, AZ 86025

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FXS2502Q2K0	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2023	9/30/2024	$1,631.00	$1,109.08	1	$1,109.08
FXS2502Q2G3	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2023	9/30/2024	$1,631.00	$1,109.08	1	$1,109.08
FXS2449Q2LL	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2023	9/30/2024	$1,631.00	$1,109.08	1	$1,109.08
FXS2501Q07C	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2023	9/30/2024	$1,631.00	$1,109.08	1	$1,109.08
FXS2502Q2EL	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2023	9/30/2024	$1,631.00	$1,109.08	1	$1,109.08
5537178811	BE6/7K-VIRTBASP-7X	Cisco BE Embedded Virt. Basic Plus 7x, BE6K/7K only	ECMU	10/1/2023	9/30/2024	$354.00	$240.72	1	$240.72
5537178821	BE6/7K-VIRTBASP-7X	Cisco BE Embedded Virt. Basic Plus 7x, BE6K/7K only	ECMU	10/1/2023	9/30/2024	$354.00	$240.72	1	$240.72
WMP244600LW	BE7H-M5-K9	Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	SNT	10/1/2023	9/30/2024	$4,599.89	$3,127.93	1	$3,127.93
WMP244600M8	BE7H-M5-K9	Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	SNT	10/1/2023	9/30/2024	$4,599.89	$3,127.93	1	$3,127.93
FXS2103Q0L1	C1-ASR1001-X/K9	Cisco ONE - ASR1001-X	SNT	10/1/2023	9/30/2024	$2,162.00	$1,470.16	1	$1,470.16
FXS2103Q0CL	C1-ASR1001-X/K9	Cisco ONE - ASR1001-X	SNT	10/1/2023	9/30/2024	$2,162.00	$1,470.16	1	$1,470.16
5122286596	C1F1PASR1K9	Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime	ECMU	10/1/2023	9/30/2024	$5,457.00	$3,710.76	1	$3,710.76
5122286609	C1F1PASR1K9	Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime	ECMU	10/1/2023	9/30/2024	$5,457.00	$3,710.76	1	$3,710.76
JAD230800WF	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SNT	10/1/2023	9/30/2024	$623.00	$423.64	1	$423.64
JAD24170LKD	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SNT	10/1/2023	9/30/2024	$623.00	$423.64	1	$423.64
JAD24160MVG	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SNT	10/1/2023	9/30/2024	$623.00	$423.64	1	$423.64
JAE243605T6	C9200-48T-E	Catalyst 9200 48-port data only, Network Essentials	SNT	10/1/2023	9/30/2024	$406.00	$276.08	1	$276.08

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FCZ2314F025	CS-ROOM55-K9	Room 55 with Navigator and Mount	ECDN	10/1/2023	9/30/2024	$2,813.00	$1,912.84	1	$1,912.84
FCZ2314F024	CS-ROOM55-K9	Room 55 with Navigator and Mount	ECDN	10/1/2023	9/30/2024	$2,813.00	$1,912.84	1	$1,912.84
FCZ2315F04T	CS-ROOM55-K9	Room 55 with Navigator and Mount	SNT	10/1/2023	9/30/2024	$2,813.00	$1,912.84	1	$1,912.84
WMP270800DY	FMC1600-K9	Cisco Firepower Management Center 1600 Chassis	SNT	3/20/2024	9/30/2024	$1,865.05	$1,268.23	1	$1,268.23
FLM2039W1R4	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2023	9/30/2024	$702.38	$477.62	1	$477.62
FLM2343120H	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2023	9/30/2024	$702.38	$477.62	1	$477.62
FLM2343120F	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2023	9/30/2024	$702.38	$477.62	1	$477.62
FLM2343120R	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2023	9/30/2024	$702.38	$477.62	1	$477.62
FLM2343120N	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2023	9/30/2024	$702.38	$477.62	1	$477.62
FLM2343120K	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2023	9/30/2024	$702.38	$477.62	1	$477.62
FLM2343120L	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2023	9/30/2024	$702.38	$477.62	1	$477.62
FLM234412EH	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	10/1/2023	9/30/2024	$1,889.26	$1,284.70	1	$1,284.70
FLM234412EJ	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	10/1/2023	9/30/2024	$1,889.26	$1,284.70	1	$1,284.70
FLM234412EK	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	10/1/2023	9/30/2024	$1,889.26	$1,284.70	1	$1,284.70
FLM234412EL	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	10/1/2023	9/30/2024	$1,889.26	$1,284.70	1	$1,284.70
FJC2020D07S	ISR4451-X-AX/K9	Cisco ISR 4451 AX Bundle with APP and SEC license	SNT	10/1/2023	9/30/2024	$3,371.00	$2,292.28	1	$2,292.28
FDO21501EZV	N9K-C93180YC-EX-B	Nexus 93180YC-EX bundle PID	SNT	10/1/2023	9/30/2024	$1,173.13	$797.73	1	$797.73
FDO21501EWF	N9K-C93180YC-EX-B	Nexus 93180YC-EX bundle PID	SNT	10/1/2023	9/30/2024	$1,173.13	$797.73	1	$797.73
5198759977	N9K-C93180YCEXB18Q	2 Nexus 93180YC-EX with 8 QSFP-40G-SR-BD	SNT	10/1/2023	9/30/2024	$0.00	$0.00	1	$0.00
5120881442	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	10/1/2023	9/30/2024	$1,282.00	$871.76	2	$1,743.52
5131199240	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	10/1/2023	9/30/2024	$1,282.00	$871.76	1	$871.76
5131199242	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	10/1/2023	9/30/2024	$1,282.00	$871.76	1	$871.76
5578324082	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2023	9/30/2024	$816.00	$554.88	1	$554.88
5578324091	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2023	9/30/2024	$816.00	$554.88	1	$554.88
5578324095	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2023	9/30/2024	$816.00	$554.88	1	$554.88
5578324099	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2023	9/30/2024	$816.00	$554.88	1	$554.88
5578324103	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2023	9/30/2024	$816.00	$554.88	1	$554.88
5578323969	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2023	9/30/2024	$1,040.00	$707.20	1	$707.20
5578323973	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2023	9/30/2024	$1,040.00	$707.20	1	$707.20
5578323979	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2023	9/30/2024	$1,040.00	$707.20	1	$707.20

Quotation

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
5578323985	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2023	9/30/2024	$1,040.00	$707.20	1	$707.20
5578323989	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2023	9/30/2024	$1,040.00	$707.20	1	$707.20
SAL2115036B	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2023	9/30/2024	$1,295.00	$880.60	1	$880.60
SAL2115035C	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2023	9/30/2024	$1,295.00	$880.60	1	$880.60
JAE25090DK7	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2023	9/30/2024	$1,295.00	$880.60	1	$880.60
JAE25090DJG	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2023	9/30/2024	$1,295.00	$880.60	1	$880.60
JAE25090DMC	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2023	9/30/2024	$1,295.00	$880.60	1	$880.60
JAE25090DKH	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2023	9/30/2024	$1,295.00	$880.60	1	$880.60
JAE25090DPF	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2023	9/30/2024	$1,295.00	$880.60	1	$880.60
FOX2450PD3J	UCS-SP-5108-AC4	UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	SNTP	10/1/2023	9/30/2024	$338.00	$229.84	1	$229.84
FOX2451PFRN	UCS-SP-5108-AC4	UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	SNTP	10/1/2023	9/30/2024	$338.00	$229.84	1	$229.84
FDO244705X1	UCS-SP-FI6454	(Not sold standalone) UCS 6454 FI	SNTP	10/1/2023	9/30/2024	$2,630.00	$1,788.40	1	$1,788.40
FDO244705P3	UCS-SP-FI6454	(Not sold standalone) UCS 6454 FI	SNTP	10/1/2023	9/30/2024	$2,630.00	$1,788.40	1	$1,788.40
FDO244705TZ	UCS-SP-FI6454	(Not sold standalone) UCS 6454 FI	SNTP	10/1/2023	9/30/2024	$2,630.00	$1,788.40	1	$1,788.40
FDO244705WH	UCS-SP-FI6454	(Not sold standalone) UCS 6454 FI	SNTP	10/1/2023	9/30/2024	$2,630.00	$1,788.40	1	$1,788.40
FLM24480ALB	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2023	9/30/2024	$604.00	$410.72	1	$410.72
FLM24480AKT	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2023	9/30/2024	$604.00	$410.72	1	$410.72
FLM2409014T	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2023	9/30/2024	$604.00	$410.72	1	$410.72
FLM244905EK	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2023	9/30/2024	$604.00	$410.72	1	$410.72
FLM2406077P	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2023	9/30/2024	$604.00	$410.72	1	$410.72
FLM24060428	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2023	9/30/2024	$604.00	$410.72	1	$410.72
FLM240601MP	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2023	9/30/2024	$604.00	$410.72	1	$410.72
FLM2409012F	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2023	9/30/2024	$604.00	$410.72	1	$410.72
0M62N-4422L-08V5C-CRCRK-AXRHH	VMW-VSP-STD-1A=	VMware vSphere 8 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2023	9/30/2024	$690.00	$469.20	1	$469.20
4N225-44273-H8V5A-CC3HP-3002M	VMW-VSP-STD-1A=	VMware vSphere 8 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2023	9/30/2024	$690.00	$469.20	1	$469.20

Quotation

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
4M235-44KFJ-48L5A-CC3UH-250KH	VMW-VSP-STD-1A=	VMware vSphere 8 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2023	9/30/2024	$690.00	$469.20	1	$469.20
0M6CQ-04K7J-48V52-CV38M-CJUHM	VMW-VSP-STD-1A=	VMware vSphere 8 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2023	9/30/2024	$690.00	$469.20	1	$469.20
SPE15340149	WS-C4506-E	^^Cat4500 E-Series 6-Slot Chassis, fan, no ps	SNT	10/1/2023	9/30/2024	$2,879.98	$1,958.39	1	$1,958.39
FXS1912Q2CV	WS-C4506E-S7L+96V+	^^4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	SNT	10/1/2023	9/30/2024	$2,415.00	$1,642.20	1	$1,642.20
FXS1912Q2EA	WS-C4506E-S7L+96V+	^^4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	SNT	10/1/2023	9/30/2024	$2,415.00	$1,642.20	1	$1,642.20
FXS1916Q5TN	WS-C4506E-S7L+96V+	^^4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	SNT	10/1/2023	9/30/2024	$2,415.00	$1,642.20	1	$1,642.20
FXS1743Q3FF	WS-C4507R+E-WS	Catalyst4500E 7 slot chassis for 48Gbps/slot REFURBISHED	SNT	10/1/2023	9/30/2024	$3,605.16	$2,451.51	1	$2,451.51
							Subtotal:		**$81,642.15**

Quote Summary	Amount
Products:	$81,642.15
Subtotal:	**$81,642.15**
Estimated Tax:	**$7,698.93**
Total:	**$89,341.08**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

If you have any questions concerning this quotation please contact sales@hyetechnetworks.com

Terms & Conditions:

Invoicing & Payment

Unless otherwise stated in an SOW, exhibit, or definitive agreement, Hye Tech shall invoice Customer on a project basis. Customer shall pay Hye Tech within thirty (30) calendar days from the date of invoice for any of the Services and expenses provided or incurred hereunder. Hye Tech may charge Customer interest and late fees on any overdue and unpaid portion of the Fees in an amount equal to one and one half percent (1.5%) per month. All payments shall be made in U.S. dollars. In the event Customer disputes any Fees, Customer shall pay any undisputed portion of the invoice containing the disputed Fees.

Suspension

In the event of non-payment of any Fees or other fees payable within forty-five (45) days from the date of invoice, HT may, in addition to any other rights and remedies it may have, suspend Customer's access to the Products and Services.

Quotation

HyeTech Network & Security Solutions, LLC.
10235 S. 51st Street #120
Phoenix, AZ 85044

Date:	September 07, 2024
Quotation #:	1102-087
Customer ID:	1102
Prepared by:	Orion Igleheart
Quotation valid until:	September 23, 2024
Project Detail:	SNT Renewal 2024
Contract:	1GPA Contract 22-02PV-08

Bill To:

Northland Pioneer
Julius Marshall
2251 E. Navajo Blvd.
Holbrook, AZ 86025

Ship To:

Northland Pioneer
Julius Marshall
2251 E. Navajo Blvd.
Holbrook, AZ 86025

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FXS1743Q3FF	WS-C4507R+E-WS	Catalyst4500E 7 slot chassis for 48Gbps/slot REFURBISHED	SNT	10/1/2024	9/30/2025	$4,506.72	$3,064.57	1	$3,064.57
FXS1912Q2CV	WS-C4506E-S7L+96V +	^^4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	SNT	10/1/2024	9/30/2025	$3,019.00	$2,052.92	1	$2,052.92
FXS1912Q2EA	WS-C4506E-S7L+96V +	^^4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	SNT	10/1/2024	9/30/2025	$3,019.00	$2,052.92	1	$2,052.92
FXS1916Q5TN	WS-C4506E-S7L+96V +	^^4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	SNT	10/1/2024	9/30/2025	$3,019.00	$2,052.92	1	$2,052.92
FJC2020D07S	ISR4451-X-AX/K9	Cisco ISR 4451 AX Bundle with APP and SEC license	SNT	10/1/2024	9/30/2025	$3,524.10	$2,396.39	1	$2,396.39
5120881442	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	10/1/2024	9/30/2025	$1,282.00	$871.76	2	$1,743.52
FXS2103Q0L1	C1-ASR1001-X/K9	^Cisco ONE - ASR1001-X	SNT	10/1/2024	9/30/2025	$2,879.00	$1,957.72	1	$1,957.72
5122286596	C1F1PASR1K9	Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime	ECMU	10/1/2024	9/30/2025	$5,457.00	$3,710.76	1	$3,710.76
SAL2115036B	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2024	9/30/2025	$1,489.00	$1,012.52	1	$1,012.52
FXS2103Q0CL	C1-ASR1001-X/K9	^Cisco ONE - ASR1001-X	SNT	10/1/2024	9/30/2025	$2,879.00	$1,957.72	1	$1,957.72
SAL2115035C	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2024	9/30/2025	$1,489.00	$1,012.52	1	$1,012.52
5122286609	C1F1PASR1K9	Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime	ECMU	10/1/2024	9/30/2025	$5,457.00	$3,710.76	1	$3,710.76
5131199240	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	10/1/2024	9/30/2025	$1,282.00	$871.76	1	$871.76
5131199242	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	10/1/2024	9/30/2025	$1,282.00	$871.76	1	$871.76
FDO21501EZV	N9K-C93180YC-EX-B	Nexus 93180YC-EX bundle PID	SNT	10/1/2024	9/30/2025	$1,216.00	$826.88	1	$826.88

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FDO21501EWF	N9K-C93180YC-EX-B	Nexus 93180YC-EX bundle PID	SNT	10/1/2024	9/30/2025	$1,216.00	$826.88	1	$826.88
FLM2039W1R4	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2024	9/30/2025	$702.38	$477.62	1	$477.62
JAD230800WF	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SNT	10/1/2024	9/30/2025	$623.00	$423.64	1	$423.64
FCZ2314F025	CS-ROOM55-K9	Room 55 with Navigator and Mount	SNT	10/1/2024	9/30/2025	$2,813.00	$1,912.84	1	$1,912.84
FCZ2314F024	CS-ROOM55-K9	Room 55 with Navigator and Mount	SNT	10/1/2024	9/30/2025	$2,813.00	$1,912.84	1	$1,912.84
FCZ2315F04T	CS-ROOM55-K9	Room 55 with Navigator and Mount	SNT	10/1/2024	9/30/2025	$2,813.00	$1,912.84	1	$1,912.84
FLM2343120H	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2024	9/30/2025	$702.38	$477.62	1	$477.62
FLM2343120F	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2024	9/30/2025	$702.38	$477.62	1	$477.62
FLM2343120R	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2024	9/30/2025	$702.38	$477.62	1	$477.62
FLM2343120N	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2024	9/30/2025	$702.38	$477.62	1	$477.62
FLM2343120K	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2024	9/30/2025	$702.38	$477.62	1	$477.62
FLM2343120L	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	10/1/2024	9/30/2025	$702.38	$477.62	1	$477.62
FLM234412EH	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	10/1/2024	9/30/2025	$1,889.26	$1,284.70	1	$1,284.70
FLM234412EJ	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	10/1/2024	9/30/2025	$1,889.26	$1,284.70	1	$1,284.70
FLM234412EK	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	10/1/2024	9/30/2025	$1,889.26	$1,284.70	1	$1,284.70
FLM234412EL	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	10/1/2024	9/30/2025	$1,889.26	$1,284.70	1	$1,284.70
JAD24170LKD	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SNT	10/1/2024	9/30/2025	$623.00	$423.64	1	$423.64
JAD24160MVC	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SNT	10/1/2024	9/30/2025	$623.00	$423.64	1	$423.64
FLM24480ALB	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2024	9/30/2025	$604.00	$410.72	1	$410.72
FLM24480AKT	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2024	9/30/2025	$604.00	$410.72	1	$410.72
FLM2409014T	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2024	9/30/2025	$604.00	$410.72	1	$410.72

Quotation

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FLM244905EK	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2024	9/30/2025	$604.00	$410.72	1	$410.72
FLM2406077P	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2024	9/30/2025	$604.00	$410.72	1	$410.72
FLM24060428	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2024	9/30/2025	$604.00	$410.72	1	$410.72
FLM240601MP	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2024	9/30/2025	$604.00	$410.72	1	$410.72
FLM2409012F	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2024	9/30/2025	$604.00	$410.72	1	$410.72
WMP244600LW	BE7H-M5-K9	^Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	SNT	10/1/2024	9/30/2025	$2,644.94	$1,798.56	1	$1,798.56
WMP244600M8	BE7H-M5-K9	^Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	SNT	10/1/2024	9/30/2025	$2,644.94	$1,798.56	1	$1,798.56
FDO244705X1	UCS-SP-FI6454	^(Not sold standalone) UCS 6454 FI	SNTP	10/1/2024	9/30/2025	$3,024.00	$2,056.32	1	$2,056.32
FDO244705P3	UCS-SP-FI6454	^(Not sold standalone) UCS 6454 FI	SNTP	10/1/2024	9/30/2025	$3,024.00	$2,056.32	1	$2,056.32
FDO244705TZ	UCS-SP-FI6454	^(Not sold standalone) UCS 6454 FI	SNTP	10/1/2024	9/30/2025	$3,024.00	$2,056.32	1	$2,056.32
FDO244705WH	UCS-SP-FI6454	^(Not sold standalone) UCS 6454 FI	SNTP	10/1/2024	9/30/2025	$3,024.00	$2,056.32	1	$2,056.32
FOX2450PD3J	UCS-SP-5108-AC4	^UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	SNTP	10/1/2024	9/30/2025	$389.00	$264.52	1	$264.52
FOX2451PFRN	UCS-SP-5108-AC4	^UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	SNTP	10/1/2024	9/30/2025	$389.00	$264.52	1	$264.52
JAE243605T6	C9200-48T-E	Catalyst 9200 48-port data only, Network Essentials	SNT	10/1/2024	9/30/2025	$406.00	$276.08	1	$276.08
FXS2502Q2K0	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2024	9/30/2025	$1,876.00	$1,275.68	1	$1,275.68
JAE25090DK7	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2024	9/30/2025	$1,489.00	$1,012.52	1	$1,012.52
5578324082	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2024	9/30/2025	$816.00	$554.88	1	$554.88
5578323969	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2024	9/30/2025	$1,223.00	$831.64	1	$831.64
FXS2502Q2G3	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2024	9/30/2025	$1,876.00	$1,275.68	1	$1,275.68
5578324091	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2024	9/30/2025	$816.00	$554.88	1	$554.88
JAE25090DJG	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2024	9/30/2025	$1,489.00	$1,012.52	1	$1,012.52

Quotation

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
5578323973	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2024	9/30/2025	$1,223.00	$831.64	1	$831.64
FXS2449Q2LL	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2024	9/30/2025	$1,876.00	$1,275.68	1	$1,275.68
5578324095	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2024	9/30/2025	$816.00	$554.88	1	$554.88
5578323979	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2024	9/30/2025	$1,223.00	$831.64	1	$831.64
JAE25090DMC	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2024	9/30/2025	$1,489.00	$1,012.52	1	$1,012.52
FXS2501Q07C	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2024	9/30/2025	$1,876.00	$1,275.68	1	$1,275.68
5578324099	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2024	9/30/2025	$816.00	$554.88	1	$554.88
5578323985	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2024	9/30/2025	$1,223.00	$831.64	1	$831.64
JAE25090DKH	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2024	9/30/2025	$1,489.00	$1,012.52	1	$1,012.52
FXS2502Q2EL	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2024	9/30/2025	$1,876.00	$1,275.68	1	$1,275.68
JAE25090DPF	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2024	9/30/2025	$1,489.00	$1,012.52	1	$1,012.52
5578324103	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2024	9/30/2025	$816.00	$554.88	1	$554.88
5578323989	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2024	9/30/2025	$1,223.00	$831.64	1	$831.64
WMP270800DY	FMC1600-K9	Cisco Firepower Management Center 1600 Chassis	SNT	10/1/2024	9/30/2025	$3,840.00	$2,611.20	1	$2,611.20
SPE15340149	WS-C4506-E	^^Cat4500 E-Series 6-Slot Chassis, fan, no ps	SNT	10/1/2024	9/30/2025	$3,599.17	$2,447.44	1	$2,447.44
5537178811	BE6/7K-VIRTBASP-7X	Cisco BE Embedded Virt. Basic Plus 7x, BE6K/7K only	ECMU	10/1/2024	3/31/2025	$176.52	$120.03	1	$120.03
5537178821	BE6/7K-VIRTBASP-7X	Cisco BE Embedded Virt. Basic Plus 7x, BE6K/7K only	ECMU	10/1/2024	3/31/2025	$176.52	$120.03	1	$120.03
FJC27301A8C	CS-KITPRO-K9	Cisco Room Kit Pro - Codec, Quad Cam, Navigator	SNT	8/2/2024	9/30/2025	$4,164.34	$2,831.75	1	$2,831.75
GET272300EB	CTS-MIC-CLNG-G2	Cisco TelePresence Ceiling Microphone Generation 2	SNT	8/2/2024	9/30/2025	$203.77	$138.56	1	$138.56
3218731	CS-CAM-PTZ4K	Pan-Tilt-Zoom 4K 20x camera	SNT	8/2/2024	9/30/2025	$1,220.27	$829.78	1	$829.78
GET272300FH	CTS-MIC-CLNG-G2	Cisco TelePresence Ceiling Microphone Generation 2	SNT	8/2/2024	9/30/2025	$203.77	$138.56	1	$138.56

Quotation

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
GET27230226	CTS-MIC-CLNG-G2	Cisco TelePresence Ceiling Microphone Generation 2	SNT	8/2/2024	9/30/2025	$203.77	$138.56	1	$138.56
							Subtotal:		**$89,276.89**

Quote Summary	Amount
Products:	$89,276.89
Subtotal:	**$89,276.89**
Estimated Tax:	**$8,418.80**
Total:	**$97,695.69**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

If you have any questions concerning this quotation please contact sales@hyetechnetworks.com

Terms & Conditions:

Invoicing & Payment

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