

Recommendation to Approve Purchase of Building Signs

Recommendation:

Staff recommends the purchase of 30 building signs from Summit West Signs for the amount of \$157,202.32 including taxes. The amount included in the FY22 budget is \$150,000. Additional costs of \$7,202.32 will be covered by contingency.

Summary:

The 2020 updated Master Facilities Plan accepted by the District Governing Board (DGB) includes a recommendation for wayfinding signs to “establish a clear wayfinding and pedestrian/vehicular circulation”. The design of the signs was prepared by SPS+.

To meet the competitive procurement requirement the college used the Mohave Education Services Cooperative, Inc., contract # 18Q-SUMM-0221. The signs will be picked up and installed by the Facilities department.

The Marketing and Facilities departments worked collaboratively to identify the locations where signs were needed. In FY21 two signs were purchased for \$11,090.14 to assess the quality of the signs and installation process. The two 6 foot single-sided signs were placed at Whiteriver and St Johns. The overall response to the new signs is positive. The college would like to purchase the remaining 30 signs.

- 23 signs – 6 feet single sided at Show Low (8), Holbrook (6), Winslow (6), and Snowflake (3)
- 6 signs – 8 feet single sided at Show Low (3), Holbrook (1), and Winslow (2)
- 1 sign – 8 feet double sided at Show Low (1)





4049 E. Presidio St., Suite 101, Mesa, AZ 85215

PROPOSAL

211387-01

Date: 11/30/2021

Expires:

Drawing Numbers:

Project: Northland Pioneer College
NPC Shipping & Receiving 102 N. 1st
Ave. Holbrook, AZ 86025

Client: Northland Pioneer College
1001 W Deuce of Clubs
Show Low, AZ 85901

Contact: Ann E. Hess 928-532-6157 ann.hess@npc.edu

We are pleased to offer this proposal for the following services at the above location.

Project Description:	Item Total:
PRICING PER MOHAVE CONTRACT #18Q-SUMM-0221	\$157,202.32

A. Manufacture and package for customer pick-up, the following, per customer approved drawing:

1. Twenty-three (23) Custom 6' single-sided standalone wayfinding sign.
2. Six (6) Custom 8' single-sided standalone wayfinding sign.
3. One (1) Custom 8' double-sided standalone wayfinding sign.

****NOTE:**

The customer will be picking up all signs listed above at our facility. No delivery needed.

Subtotal: \$157,202.32

Total: \$157,202.32

Notes: All prices are subject to applicable sales tax. Prices are based on available information given at the time and are subject to change. **Exclusions:** Sign permits, structural engineering, traffic control equipment and permit acquisition fees are not included in the above quotations and if required shall be invoiced on a time and material basis. Electrical services to the proposed sign(s), unless specifically quoted above, is assumed to be existing or provided by others. **Warranty:** 12 months against defective materials and 12 month unconditional guarantee on parts and labor. **Terms:** UNLESS OTHERWISE NOTED ABOVE: 50% non-refundable advanced deposit with balance due upon completion of project. Interest of 1.5% per month with an \$18 minimum service charge may be charged on all accounts not paid in full within 30 days of invoice date. Quotes are valid for 60 days. Buyer is required to provide all necessary electrical circuits of suitable capacity and approved type to within 5 feet of sign location. If electric is not available at the time of installation, Buyer may be billed for additional service calls for final hook-up of sign. All signs are property of Summit West Signs (SWS) until paid in full, installed or not. Ownership of signage will not pass to the Buyer until all terms of contract have been met. In the event of default of any terms of this contract, Buyer authorizes Summit West Signs or its agents to enter property to remove and repossess signage. Buyer agrees to pay all costs and reasonable legal fees if the delinquent account is placed with an attorney or collection agency. Installations scheduled are pending accommodating weather conditions. Installations include 1 trip to the job site. Additional charges may apply for multiple site visits and unforeseen circumstances such as hard ground among others. SWS is not responsible for damage done to irrigation, utility or cable lines. Deposits are not refundable unless specifically agreed to in writing. Customer agrees to monthly progress billing on projects over \$1000.00 that take longer than one month to complete.

Salesperson: Amber Elliott

Buyer's Acceptance _____ Title _____ Date _____

Seller's Acceptance _____ Title _____ Date _____

MOHAVE DETAIL SPREADSHEET

Per Contract # 18Q-SUMM-0221

Pricing as of 2/21/19

ESTIMATOR BN

DATE: 11/30/21

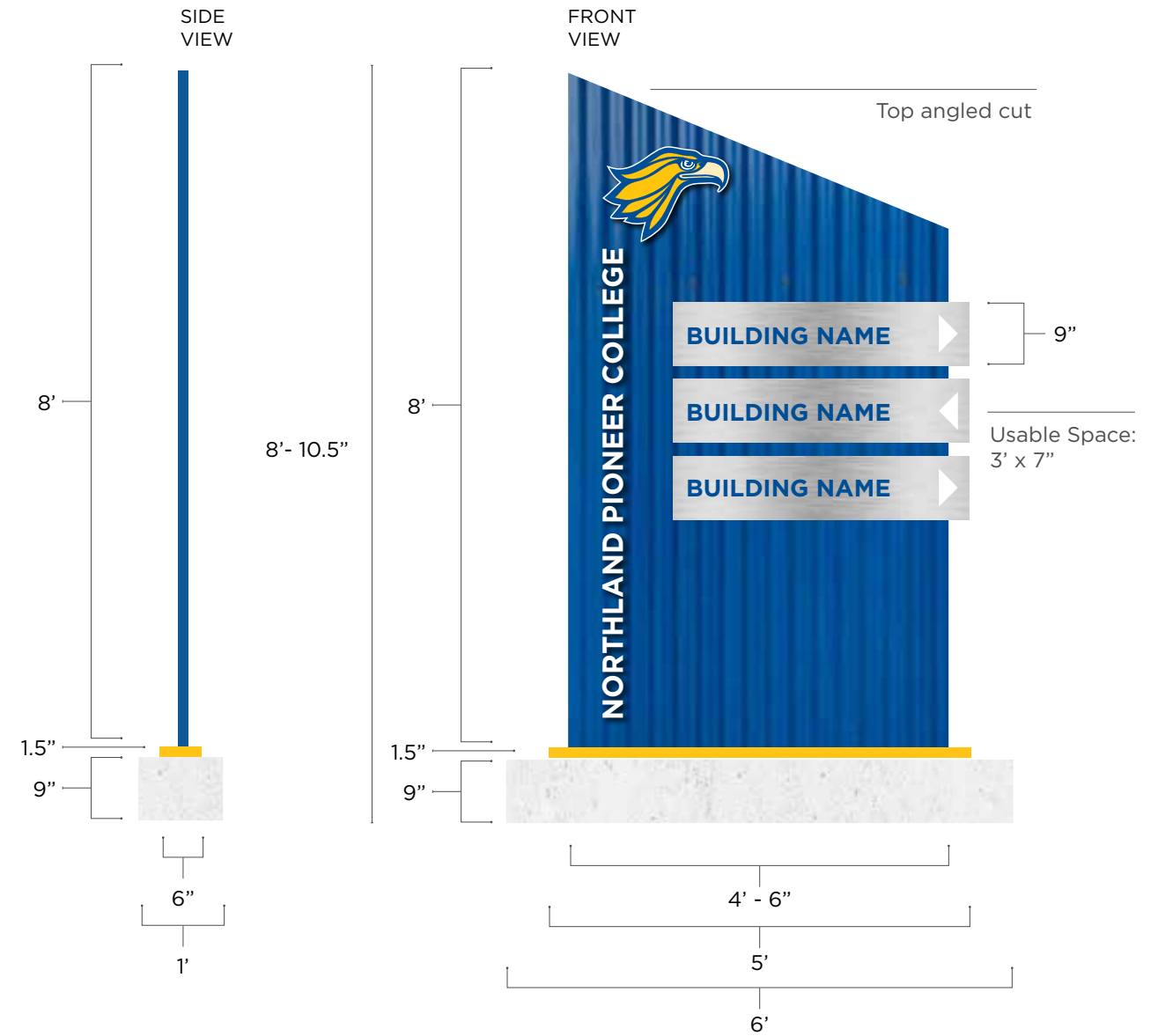
SALES REP AE

PROJECT NAME: 211387 NPC MONUMENT SIGNS

PRODUCT OR SERVICE	TAB	CELL	QTY	UNIT PRICE	QTY % DISCOUNT	QTY DISCOUNT CELL	QTY DISCOUNT TOTAL	UNIT \$ MINUS QTY DISCOUNT	MOHAVE DISCOUNT CELL	MOHAVE % DISCOUNT	MOHAVE DISCOUNT TOTAL	UNIT TOTAL MINUS DISCOUNTS	TOTAL
6' OA MONUMENT DISPLAY S/F							\$0.00	\$0.00			\$0.00	\$0.00	\$0.00
MONUMENT SIGNS (Single face building)	CABINETS	D59	23	\$6,519.00	10%	A70	\$651.90	\$5,867.10	J9	16%	\$938.74	\$4,928.36	\$113,352.28
LESS 5% FOR S/F SIGNS	CABINETS	H70	23	-\$325.95	0%	N/A	\$0.00	-\$325.95	NA	0%	\$0.00	-\$325.95	\$(7,496.85)
							\$0.00	\$0.00			\$0.00	\$0.00	\$0.00
8' OA MONUMENT DISPLAY S/F							\$0.00	\$0.00			\$0.00	\$0.00	\$0.00
MONUMENT SIGNS (Single face directional)	CABINETS	D60	6	\$8,997.00	5%	A70	\$449.85	\$8,547.15	J9	16%	\$1,367.54	\$7,179.61	\$43,077.66
LESS 5% FOR S/F SIGNS	CABINETS	H70	6	-\$449.85	0%	N/A	\$0.00	-\$449.85	NA	0%	\$0.00	-\$449.85	\$(2,699.10)
							\$0.00	\$0.00			\$0.00	\$0.00	\$0.00
8' OA MONUMENT DISPLAY D/F							\$0.00	\$0.00			\$0.00	\$0.00	\$0.00
MONUMENT SIGNS (double face directional)	CABINETS	D60	1	\$8,997.00	2%	A70	\$179.94	\$8,817.06	J9	16%	\$1,410.73	\$7,406.33	\$7,406.33
NO 5% DISCOUNT AS THIS SIGN IS DOUBLE FACED*							\$0.00	\$0.00			\$0.00	\$0.00	\$0.00
LOADING SERVICE	SERVICE	E8	8	\$85.00	0%	N/A	\$0.00	\$85.00	J44	0%	\$0.00	\$85.00	\$680.00
PACKING MATERIAL	FEES	H133	1	\$500.00	0%	N/A	\$0.00	\$500.00	J41	0%	\$0.00	\$500.00	\$500.00
SENIOR DESIGNER	FEES	G8	30	\$90.00	0%	N/A	\$0.00	\$90.00	J35	28%	\$25.20	\$64.80	\$1,944.00
SENIOR MANAGEMENT	FEES	G12	8	\$75.00	0%	N/A	\$0.00	\$75.00	J36	27%	\$20.25	\$54.75	\$438.00
							\$0.00	\$0.00			\$0.00	\$0.00	\$0.00
CUSTOMER PICK UP AT SWS IS NO CHARGE*/CUSTOMER WILL INSTALL SIGNS*							\$0.00	\$0.00	N/A		\$0.00	\$0.00	\$0.00
												TOTAL	\$157,202.32

NPC Location	6ft	7ft	single	double	Location	Sign Price
Show Low - 12						
Cosmetology	X		X			\$ 4,721.14
Goldwater 1	X		X			\$ 4,721.14
Goldwater 2	X		X			\$ 4,721.14
Aspen 1	X		X			\$ 4,721.14
Aspen 2	X		X			\$ 4,721.14
Learning Center 1	X		X			\$ 4,721.14
Learning Center 2	X		X			\$ 4,721.14
Ponderosa	X		X			\$ 4,721.14
Directional building sign 1		X	X		Roundabout toward Cosmo	\$ 6,848.50
Directional building sign 2		X	X		Roundabout toward M8	\$ 6,848.50
Directional building sign 3		X	X		Whipple entrance in front of Aspen	\$ 6,848.50
Directional building sign 4		X		X	Greenbelt	\$ 7,525.07
WMC Total						\$65,839.70
Snowflake - 3						
Learning Center	X		X			\$ 4,721.14
Student Center	X		X			\$ 4,721.14
Performing Arts Center	X		X			\$ 4,721.14
SCC Total						\$14,163.42
Holbrook - 7						
Tiponi Community Center	X		X			\$ 4,721.14
Nizhoni Learning Center 1	X		X			\$ 4,721.14
Nizhoni Learning Center 2	X		X			\$ 4,721.14
Tawa Center	X		X			\$ 4,721.14
Skills Center 1	X		X			\$ 4,721.14
Skills Center 2	X		X			\$ 4,721.14
Directional building sign 2		X	X		Navajo Blvd Entrance	\$ 6,848.50
PDC Total						\$35,175.36
Winslow - 8						
Learning Center 1	X		X			\$ 4,721.14
Learning Center 2	X		X			\$ 4,721.14
Learning Center 3	X		X			\$ 4,721.14
Blunk Health-Sciences	X		X			\$ 4,721.14
Student Center	X		X			\$ 4,721.14
Ruby Hill Building	X		X			\$ 4,721.14
Directional building sign 1		X	X		Third St. Entrance	\$ 6,848.50
Directional building sign 2		X	X		In front of parking lot by LC	\$ 6,848.50
LCC Total						\$42,023.84
SIGN TOTALS	23	7				\$157,202.32

Order Total	
6ft, single sided building signs	23
6ft, double sided building signs	0
8ft single sided directional signs	6
8ft double sided directional signs	1
Total Number of Signs	30



VEHICULAR DIRECTIONAL NOTES

LOGO ICON

Material: Painted aluminum logo icon
 Colors to match blue PMS 287 and yellow PMS 123
 Usable space for logo icon: 1' - 6" (w) x 1' (h)

CAMPUS NAME (NORTHLAND PIONEER COLLEGE)

Material: Solid, laser-cut acrylic, white letters (all caps)
 Usable space for campus name: 3" (w) x 5' (h)
 Font: Gotham Bold • Vertical placement

SILVER BUILDING NAME PLAQUES

Material: Brushed aluminum silver metal sign composed of reinforced polyethylene plastic in between two sheets of aluminum. To include building name printed directly on it using UV ink, four-color printing process to match blue PMS 287 (CMYK breakdown is C100, M72, Y2, K12). To include arrow printed directly on it using white UV ink.
 Size of each plaque: 3'- 6" (w) x 9" (h)
 Usable space for building name: 3' x 7"
 Font: Gotham Bold

BLUE CORRUGATED METAL PANEL

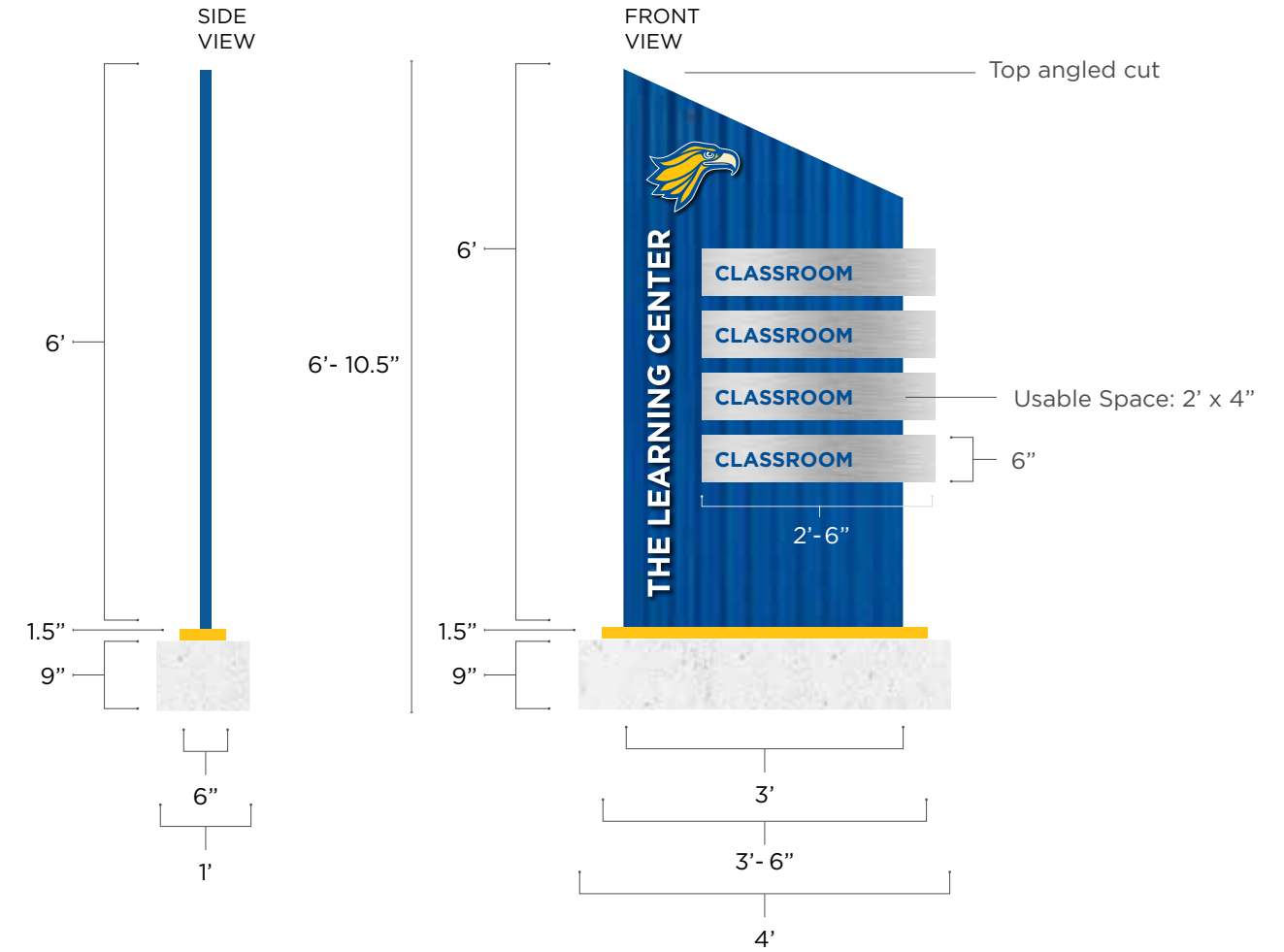
Panel size 4'- 6" (w) x 8' (h) • Top angled cut
 Color to match most closely with blue PMS 287

LIGHTING

Campus name and logo back lit with solar powered uplighting on sign

SCALE: .5" = 1'

All sizes are approximate. Final materials and exact sizes to be provided by sign fabricator. Factor in outdoor weatherproof signage materials that prevent cracking, fading and peeling, and can withstand harsh weather conditions of NPC's respective campus location(s). All foundation and mounting attachment details are to be provided by sign fabricator, with the appropriate engineering specifications as required.



FREESTANDING BUILDING IDENTITY NOTES

LOGO ICON

Material: Painted aluminum logo icon
 Colors to match blue PMS 287 and yellow PMS 123
 Usable space for logo icon: 1' (w) x 9" (h)

BUILDING NAME (The Learning Center)

Material: Solid, laser-cut acrylic, white letters (all caps)
 Usable space for building name: 3' (w) x 4' (h)
 Font: Gotham Bold • Vertical placement

SILVER CLASSROOM NAME PLAQUES

Brushed aluminum silver metal sign composed of reinforced polyethylene plastic in between two sheets of aluminum with classroom name printed directly on it using UV ink, four-color printing process to match blue PMS 287 (CMYK breakdown for blue C100, M72, Y2, K12)
 Size of each plaque: 2' - 6" (w) x 6" (h)
 Usable space for classroom name: 2' (w) x 4" (h)
 Font: Gotham Bold

BLUE CORRUGATED METAL PANEL

Panel size 3' (w) x 6' (h) • Top angled cut
 Color to match most closely with blue PMS 287

LIGHTING

Building name and logo back lit with solar powered uplighting on sign

SCALE: .5" = 1'

All sizes are approximate. Final materials and exact sizes to be provided by sign fabricator. Factor in outdoor weatherproof signage materials that prevent cracking, fading and peeling, and can withstand harsh weather conditions of NPC's respective campus location(s). All foundation and mounting attachment details are to be provided by sign fabricator, with the appropriate engineering specifications as required.