

Notice of Public Meeting

Pursuant to A.R.S. § 38-431.02, notice is hereby given to the members of the Navajo County Community College District Governing Board (Board) and to the general public that the Board will meet for a Regular District Governing Board Meeting, open to the public, on **September 21, 2021 beginning at 10:00 a.m.** The meeting will be held at the Northland Pioneer College Painted Desert Campus, Tiponi Community Center meeting room, located at 2251 E. Navajo Blvd., Holbrook, Arizona. The meeting can also be joined remotely using [WebEx](#). A passcode is required under certain circumstances and it is Sept21DGB.

One or more Board members and/or staff members may participate in the meeting remotely if necessary.

The public is invited to check on addenda that may be posted up to 24 hours prior to the meetings. Copies of the meeting agenda may be obtained through the Office of the President, Northland Pioneer College, Painted Desert Campus, 2251 E. Navajo Blvd., Holbrook, AZ, telephone (928) 524-7418 or (800) 266-7845 Ext. 7418, at least 24 hours in advance of the meeting. If any disabled person needs any type of accommodation, please notify Paul Hempsey at the above address or telephone number at least 24 hours prior to the scheduled start time.

The Board may vote to hold an executive session for discussion or consideration of a personnel matter(s) pursuant to A.R.S. §38-431.03(A)(1). The Board may vote to hold an executive session for the purpose of obtaining legal advice from the District's attorney on any matter listed on the agenda pursuant to A.R.S. §38-431.03 (A)(3). The Board may vote to hold an executive session for the purpose of considering its position and instructing its attorney regarding the public body's position regarding contracts that are the subject of negotiations pursuant to A.R.S. §38-431.03 (A)(4). Should the District's attorney not be present in person, notice is further given that the attorney may appear by speakerphone.

I, Paul Hempsey, certify that this notice of public meeting, prepared pursuant to A.R.S. § 38-431.02, was posted on or before the 20th day of September, 2021, at 10:00 a.m.

Paul Hempsey
Recording Secretary to the Board

NOTICE DISTRIBUTION

1. WHITE MOUNTAIN INDEPENDENT NEWSPAPER
2. TRIBUNE-NEWS & SNOWFLAKE HERALD NEWSPAPERS
3. NAVAJO TIMES
4. KINO RADIO
5. KNNB RADIO
6. COUNTRY MOUNTAIN AIRWAVES [KQAZ/KTHQ/KNKI RADIO]
7. KWKM RADIO
8. WHITE MOUNTAIN RADIO
9. NPC WEB SITE
10. NPC ADMINISTRATORS AND STAFF
11. NPC FACULTY ASSOCIATION PRESIDENT
12. NPC CLASSIFIED AND ADMINISTRATIVE SUPPORT ORGANIZATION PRESIDENT
13. NPC STUDENT GOVERNMENT ASSOCIATION PRESIDENT

M I S S I O N

**NORTHLAND PIONEER COLLEGE
PROVIDES EDUCATIONAL
EXCELLENCE THAT IS AFFORDABLE
AND ACCESSIBLE FOR THE
ENRICHMENT OF COMMUNITIES
ACROSS NORTHEASTERN ARIZONA.**

V I S I O N

NPC continually responds to the needs of our communities by cultivating generations of learners. By 2030, NPC will transform lives by advancing student success and socio-economic well-being through a spirit of innovation, partnership, and creative problem-solving.

V A L U E S

INTEGRITY
INCLUSION
ADAPTABILITY
CIVILITY
ACCESS

Governing Board Meeting Agenda

Painted Desert Campus, Tiponi Community Center
2251 East Navajo Boulevard, Holbrook, Arizona

Or you can join on [WebEx](#) (Passcode Sept21DGB).

Date: September 21, 2021

Time: 10:00 a.m. (MST)

<u>Item</u>	<u>Description</u>	<u>Resource</u>
1.	Call to Order and Pledge of Allegiance	Chair Lucero
2.	Adoption of the Agenda (Action)	Chair Lucero
3.	Call for Public Comment <small>Individuals may address the Board on any relevant issue for up to 5 minutes. At the close of the call to the public, Board members may not respond to any comments but may respond to criticism, ask staff to review a matter or ask that a matter be placed on a future agenda.</small>	Chair Lucero
4.	Discussion Items:	
	A. Standing Presentations:	
	1. Financial Position Vice President Ellison will provide a report on the financial position of the college for period July 1, 2021 to July 31, 2021.	VPAS Ellison
	2. NPC Student Government Association (SGA) The Student Government Association provided a written report.	Written Report
	3. NPC Faculty Association Dr. Michael Broyles, Curriculum Coordinator, will provide an overview of the curriculum processes and information on Articulation Task Force meetings.	Dr. Michael Broyles
	4. Classified & Administrative Staff Organization (CASO) CASO President, Ryan Orr, will provide a report on CASO activities highlighting the staff in the Records and Registration Office.	Ryan Orr
	5. Northland Pioneer College (NPC) Friends and Family Director Wilson will report on upcoming activities including Fall 2021 Scholarship winners and Spring 2022 Scholaships.	Director Wilson
	6. Human Resources Staff has provided a report, included in the packet, and will be available to answer questions.	Written Report
	7. Construction Report Construction Manager, Richard Strickland, will provide an update on the construction projects the college is engaged in.	Richard Strickland
	8. President's Report President Hazelbaker will provide a report on activities from the President's office since the August meeting.	President Hazelbaker
5.	Consent Agenda for Action	Chair Lucero
	A. August 20, 2021 Board Meeting Minutes	
	B. Northeast Arizona Law Enforcement Training Academy Intergovernmental Agreements between Navajo County Community College District and City of Show Low; City of Snowflake; White Mountain Apache Tribe Police Department.	
	C. 2020-22 Dual Enrollment Intergovernmental Agreements between Navajo County Community College District and Blue Ridge USD; Holbrook USD; Joseph City USD; Round Valley USD; St. Johns USD; Window Rock USD; Winslow USD.	
	D. 2021-22 TALON Intergovernmental Agreements between Navajo County Community College District and St. Johns USD.	

6. For Discussion and Possible Action:

A. Old Business

- 1. [Request to Adjust Funding for Ad Astra Course Scheduling Software](#)..... Dean Ma
Dean Ma will ask the Board to amend the funding source for the purchase of Ad Astra software.

B. New Business:

- 1. [Request to Approve Fiscal Year 2022 Revised Budget](#) VPAS Ellison
VPAS Ellison will review the request to amend the 2022 budget due to increased State Appropriations.
- 2. [Request to Approve 2022-23 Budget Development Calendar](#) ... VPAS Ellison
VPAS Ellison will present the Budget Development Calendar for discussion and approval.
- 3. [Request to Approve Annual SMARTnet renewal for 21/22](#) CIO Estes
CIO Estes will review the request to renew the college SMARTnet contract.
- 4. [Request to Approve Purchase of Cisco Meraki Security Cameras](#)..... CIO Estes
CIO Estes will review the request to purchase security cameras to update and upgrade security at all locations.

7. **DGB Agenda Items and Informational Needs for Future Meetings** Chair Lucero

8. **Board Report/Summary of Current Events**..... Board Members

9. **Announcement of Next Regular Meeting**..... **October 19, 2021** Chair Lucero

10. **Adjournment**..... Chair Lucero

The District Governing Board may consider any item on this agenda in any order and at any time during the meeting. The District Governing Board may take action regarding any items in sections 5 and 6. The Board may vote to hold an executive session for the purpose of obtaining legal advice from the District's attorney on any matter listed on the agenda pursuant to A.R.S. §38-431.03 (A)(3). Should the District's attorney not be present in person, notice is further given that the attorney may appear by speakerphone.



Northland Pioneer College

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NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
 Reclass FY22 General Fund Budget - State Appropriations Higher

Tax Supported Funds	General Unrestricted		
	Budget	Reclass	Revised Budget
REVENUES			
Primary Tax Levy	15,955,424		15,955,424
State Aid:			-
Maintenance and Operations	1,511,700	600	1,512,300
Equalization	9,171,000	-	9,171,000
Rural Aid	1,153,600	486,600	1,640,200
Tuition and Fees	4,400,000		4,400,000
Investment earnings	500,000		500,000
Grants and Contracts	2,000,000	(487,200)	1,512,800
Other Miscellaneous	200,000		200,000
Fund Balance	2,200,000		2,200,000
Transfers	(3,674,400)		(3,674,400)
TOTAL REVENUES	\$ 33,417,324	\$ -	\$ 33,417,324
			-
			-
EXPENDITURES			-
Salaries and Benefits	21,040,010		21,040,010
Operating Expenditures	12,377,314		12,377,314
Capital Expenditures			-
TOTAL EXPENDITURES	\$ 33,417,324	\$ -	\$ 33,417,324

NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT

Statement of Financial Position

July 1, 2021 to July 31, 2021

Budget Period Expired

8%

Tax Supported Funds				
	Revised Budget	Current Month Actual	Y-T-D Actual	%
REVENUES				
Primary Tax Levy	15,955,424	64,244	64,244	0%
Transwestern	-	(317,280)	(317,280)	
State Aid:				
Maintenance and Operations	1,512,300	378,075	378,075	25%
Equalization	9,171,000	2,292,750	2,292,750	25%
Rural Aid	1,640,200	-	-	0%
Tuition and Fees	4,400,000	366,065	366,065	8%
Investment earnings	500,000	22,962	22,962	5%
Grants and Contracts	1,512,800	5,594	5,594	0%
Other Miscellaneous	200,000	12,068	12,068	6%
Fund Balance	2,200,000	-	-	0%
Transfers	(3,674,400)	(125,799)	(125,799)	3%
TOTAL REVENUES	\$ 33,417,324	\$ 2,698,679	\$ 2,698,679	8%
EXPENDITURES				
Salaries and Benefits	21,040,010	1,239,748	1,239,748	6%
Operating Expenditures	12,377,314	650,291	650,291	5%
TOTAL EXPENDITURES	\$ 33,417,324	\$ 1,890,039	\$ 1,890,039	6%
REVENUES				
State Aid:				
Capital/STEM	319,700	79,925	79,925	25%
Fund Balance	12,540,000	9,405	9,405	0%
Transfers In	2,974,400	-	-	0%
Transfers In - HEERF	1,320,000	-	-	0%
TOTAL REVENUES	\$ 17,154,100	\$ 89,330	\$ 89,330	1%
EXPENDITURES				
Capital Expenditures - WMC Facilities	9,580,000	9,405	9,405	0%
Capital Expenditures - Other	7,574,100	2,080	2,080	0%
TOTAL EXPENDITURES	\$ 17,154,100	\$ 11,485	\$ 11,485	0%

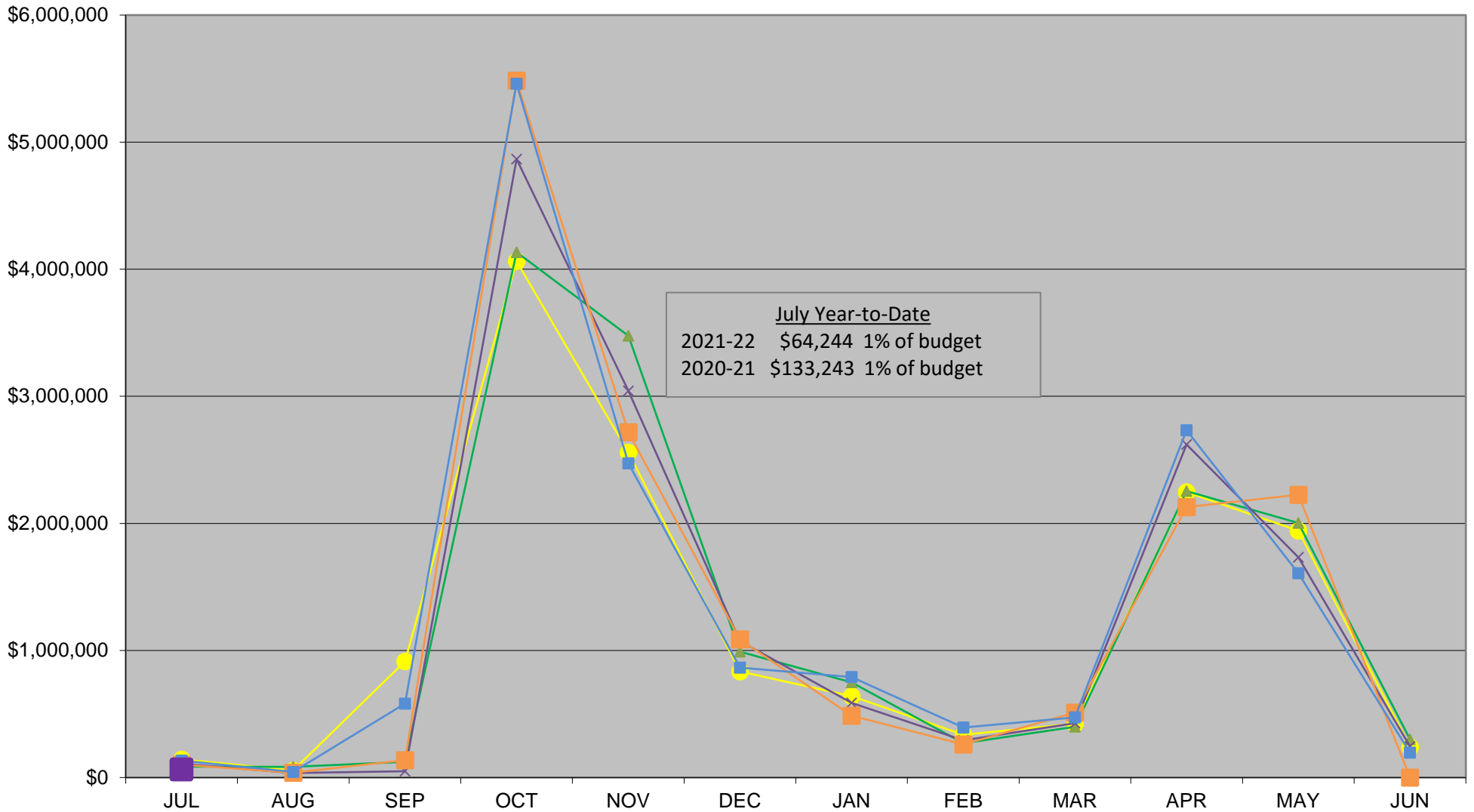
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
 Statement of Financial Position
 July 1, 2021 to July 31, 2021

Budget Period Expired 8%

Restricted and Auxiliary Funds				
	Restricted			
	Budget	Current Month Actual	Y-T-D Actual	%
REVENUES				
Grants and Contracts	8,250,000	15,298	15,298	0%
Fund Balance				
Transfers In	500,000	125,000	125,000	25%
Transfers Out - HEERF	(1,320,000)	-	-	0%
TOTAL REVENUES	\$ 7,430,000	\$ 140,298	\$ 140,298	2%
EXPENDITURES				
Salaries and Benefits	915,453	106,012	106,012	12%
Operating Expenditures	6,514,547	76,519	76,519	1%
TOTAL EXPENDITURES	\$ 7,430,000	\$ 182,531	\$ 182,531	2%
	Auxiliary			
	Budget	Current Month Actual	Y-T-D Actual	%
REVENUES				
Sales and Services	150,000	8,755	8,755	6%
Fund Balance				
Transfers	200,000	799	799	0%
TOTAL REVENUES	\$ 350,000	\$ 9,554	\$ 9,554	3%
EXPENDITURES				
Salaries and Benefits	206,816	9,465	9,465	5%
Operating Expenditures	143,184	89	89	0%
TOTAL EXPENDITURES	\$ 350,000	\$ 9,554	\$ 9,554	3%

Cash Flows	
Cash flows from all activities (YTD)	\$2,937,861
Cash used for all activities (YTD)	\$2,093,609
Net Cash for all activities (YTD)	\$844,252

Monthly Primary Property Tax Receipts



July Year-to-Date
 2021-22 \$64,244 1% of budget
 2020-21 \$133,243 1% of budget

September 15, 2021

RE: SGA monthly report

To the members of the District Governing Board:

This month our Student Government Association had its first official meeting for the 2021-22 AY. Currently, there are 4 members, and collaborative planning has commenced to increase membership and recruit active students. Because the bulk of 2020-21 SGA members graduated in the spring, there were not sufficient members to vote into officer positions. One of the first orders of business for the new team is to fill the positions of President, VP, and Secretary.

Recipients of the fall SGA Laptop Scholarship are currently being sent their new computers, and are consistently very excited to be given the opportunity. Several students have mentioned that the new technology will improve their student experience and facilitate their success in their courses.

SGA will be meeting several times in the next couple of months to discuss recruitment strategies as well as to brain storm student activity ideas and provide extra-curricular/co-curricular opportunities for students. Among our new recruits for this year is NPC Social Media & Events Specialist, Kelli Freeman, and it will be an asset to SGA to involve a member of the college marketing team. We will also be relying on our one returning member, Francine Honie, who also took part in the presidential search and brought a student voice to the conversation.

Thank you all for your continued support of our students, and we look forward to great things this academic year.

Sincerely,

Ryan Orr, SGA Advisor
On behalf of the Student Government Association

**Faculty Association
Report for the District Governing Board September 2021**

Faculty Association is a thriving participant of shared governance at NPC. All faculty are members of the association, which meets monthly to address challenges and successes related to instructional practices and college activities. Faculty Association supports the college and provides input on a variety of topics, from integrated strategic planning to college policies and procedures.

Updates for September 2021

The primary update for September 2021 is the official induction of new Faculty Association leadership. This leadership consists of the following:

Co-Presidents:
Melody Niesen and Amelinda Webb

Recorder:
Susan Hoffman

Treasurer:
Tony Hill

These four leaders with the Faculty Association as a whole look forward to supporting faculty across the college in embracing the challenges of the new school year. We hope you enjoy and appreciate our subsequent presentation on faculty's central role in creating and modifying curriculum.

Respectfully,
Michael A.L. Broyles, PhD

**DGB Human Resources Update
September 3, 2021**

OPEN POSITIONS

1. **Administrative Assistant to the Dean of Career & Technical Education** - Open until filled. 3 applicants
2. **Community & Corporate Learning Specialist North** – Open until filled. 5 applicants
3. **Computer Information System Faculty & Department Chair** – Open until filled. 1 applicant
4. **Database Administrator (DBA)** – Open until filled. 7 applicants.
5. **Faculty in Chemistry** – October 31, 2021. 1 applicant
6. **Faculty in Nursing** – Open until filled. 0 applicants.
7. **Maintenance I** – Open until filled. 8 applicants
8. **Network Technician I** – Open until filled. 7 applicants
9. **Network Technician II** – Open until filled. 3 applicants.
10. **Support Center Operator** – Open until filled. 12 applicants
11. **Technology Support Technician** – Open until filled. 6 applicants

CLOSED & IN REVIEW

1. **Learning Assistant WRV** – Closed. 5 applicants
2. **Learning Assistant SPE** - Closed. 8 applicants

FILLED

1. **Associate Librarian** – Michael Wetta will start September 16, 2021. Mr. Wetta has six years of librarian and management experience. Michael will reside in Holbrook, AZ.
2. **Clerk to the Director of Public Safety Education** – Mary Arave-Craig has six years of experience in customer service and will start September 16, 2021. Mary resides in Show Low, AZ.
3. **VA Certifying Official Clerk** – Celia Iguado has two years of experience working in the Records & Registration at Northland Pioneer College. Ms. Iguado will start February 1, 2022 and resides in Holbrook, AZ.

Navajo County Community College District Governing Board Meeting Minutes

August 17, 2021 – 10:01 a.m.
Painted Desert Campus, Tiponi Community Center
2251 East Navajo Boulevard, Holbrook, Arizona

Governing Board Member Present: Mr. Frank Lucero; Mr. Everett Robinson; Mr. Elias Jouen; Ms. Kristine Laughter; Mr. Derrick Leslie.

Governing Board Member Present by Phone:

Governing Board Member Absent:

Staff Present: President Chato Hazelbaker; Interim Vice President for Learning and Student Services (VPLSS) Mike Solomonson; Vice President for Administrative Services (VPAS) Maderia Ellison; Chief Information Officer (CIO) Scott Estes; Recording Secretary to the Board Paul Hempsey.

Others Present: Norvita Charleston; Betsy Wilson; Rickey Jackson; Gail Campbell; Allison Landy; Xander Henderson; Terrie Shevat; Jeremy Raisor; Amber Hill.

Others Present by Phone: Melody Niesen; David Borofsky; Susan Hoffman; Wei Ma.

Agenda Item 1: Call to Order and Pledge of Allegiance

Chair Lucero called the meeting to order at 10:01 a.m. and led the Pledge of Allegiance.

Agenda Item 2: Adoption of Agenda

Mr. Robinson moved to adopt the agenda as presented. Mr. Leslie seconded the motion. The motion carried upon a roll-call vote with Mr. Robinson, Mr. Jouen, Ms. Laughter, Mr. Leslie, and Chair Lucero voting in favor. There were no votes against.

Agenda Item 3: Call for Public Comment

None.

Agenda Item 4: Discussion Items

4.A. Standing Presentations:

4.A.1. Financial Position

VPAS Ellison addressed the Board and presented the monthly Financial Position report, noting it covered the 12-month period from July 2020 to June 2021.

Mr. Jouen asked if there were restrictions on how Prop 207 funds could be utilized. VPAS Ellison noted that the college had not received much guidance as yet but believed it would be similar to Prop 301 monies that are used for Workforce activities.

Navajo County Community College District Governing Board Meeting – 8/17/2021 – Page 1 of 5



Northland Pioneer College

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4.A.2. NPC Student Government Association (SGA)

No Report.

4.A.3. Faculty Association

Melody Niesen addressed the Board and provided a report of Faculty activities over the summer as well as priorities and goals for the coming semester.

4.A.4. Classified & Administrative Staff Organization (CASO)

Written Report.

4.A.5. NPC Friends and Family

Director Wilson addressed the Board and provided a report of recent Friends and Family activities highlighting a number of new scholarships to assist students.

4.A.6. Human Resources

Written Report.

4.A.7. President's Report

President Hazelbaker addressed the Board and reported on the highlights from the all college Convocation that took place yesterday. President Hazelbaker also reported on the Fall Operations plan which would be finalized later in the day and offered some of the details within the plan.

Ms. Laughter asked if there were any students or employees opposing the mask mandate. President Hazelbaker responded that he has not heard of any currently.

President Hazelbaker noted that he had met with the search committee for the Chief Human Resources Officer and received their recommendation on the current lack of viable candidates and how he was considering moving forward. President Hazelbaker noted the current contributions of Amber Hill and Nicole Ulibarri who were assisting in the Human Resources area on an interim basis.

Mr. Leslie asked if there was a student perspective within the Guided Pathways discussions. President Hazelbaker responded that the group was working on adding a student, or group of students, in the Fall semester and would have them report back to the District Governing Board.

Mr. Leslie asked what the problem was with the Chief Human Resources Officer position and what has the college learned from the previous failures. President Hazelbaker provided his insight from his time at the college.

Mr. Jouen asked if the Board made the correct decision elevating the position to the Executive level. President Hazelbaker responded that the recommendation from the current search committee was to move the position back to the director level but he was currently interested in hiring a seasoned interim for the position to get another perspective. Chair Lucero noted that the issue he saw in the past with a Director position was the Executive Staff would instruct the person to do things that were contrary to way things were supposed to be done, such as hiring a



particular person for a job whether they were qualified or not. President Hazelbaker noted that Amber Hill and Nicole Ulibarri were doing a fantastic job making sure the college followed the current procedures and also ensuring they were robust and appropriate.

President Hazelbaker concluded his report with the news that enrollment looked like it would rebound a little this fall and the award of a new grant which the Board would see later in the agenda.

4.B. Assessment of Student Knowledge (ASK) Annual Report

Dr. Allison Landy, Chair of the ASK committee, addressed the Board and explained what the committee's role was in the college and the tools they utilized. Dr. Landy noted the process was interrupted by the pandemic but is still ongoing.

4.C. Quarterly Report from Institutional Effectiveness

President Hazelbaker addressed the Board and noted a written report was provided by Director Yip-Reyes in the Board packet and he was happy to answer any questions the Board may have.

4.D. Fall Retreat Date

President Hazelbaker asked the Board to consider potential dates to hold a Fall Retreat. September 28, 2021 became a potential option and Board Members were asked to reserve the time as details are finalized.

Agenda Item 5: Consent Agenda

- A. **July 20, 2021 Board Meeting Minutes**
- B. **2021-22 TALON Intergovernmental Agreements** between Navajo County Community College District and Blue Ridge USD; Ganado High School; Heber-Overgaard USD; Holbrook USD; Hopi Jr/Sr High School; Show Low USD; Snowflake USD; Whiteriver USD; and Winslow USD.

Mr. Robinson moved to approve the Consent Agenda as presented. Mr. Leslie seconded the motion. The motion carried upon a roll-call vote with Mr. Robinson, Mr. Jouen, Ms. Laughter, Mr. Leslie, and Chair Lucero voting in favor. There were no votes against.

Agenda Item 6: For Discussion and Possible Action

6A. Old Business

None.

6B. New Business

6.B.1. Board Member Travel for ACCT Leadership Congress

President Hazelbaker announced that two Board Members had tentatively registered for the Association of Community College Trustees (ACCT) Leadership Congress taking place in San Diego and requested the Board, per policy, approve the travel required for attendance.

Mr. Robinson made a motion to approve the Travel for two Board Members to attend the ACCT Leadership Congress in San Diego. Mr. Leslie seconded. The motion carried upon a roll-call



vote with Mr. Robinson, Mr. Jouen, Ms. Laughter, Mr. Leslie, and Chair Lucero voting in favor. There were no votes against.

6.B.2. Request to Approve Welding RFP Results

Jeremy Raisor, Dean of Career and Technical Education, addressed the Board and reviewed the results from the recent Welding Request for Proposals (RFP) issued by the college for welding supplies noting they would both be renewable for up to 4 additional years.

Chair Lucero asked why the contract was split this way. Dean Raisor noted this was to allow the college the look at the options and make the best decision on supplies. Chair Lucero asked who gets to pick which supplier is utilized. Dean Raisor noted that it would ultimately be the person ordering. President Hazelbaker noted the pricing of items was shown and the vendor with the lowest option should be the first choice, assuming they have the item available. Mr. Jouen noted having a back-up vendor was good for the college.

Mr. Jouen made a motion to award a contract, renewable for four (4) additional years, to Praxair Distribution, Inc. for welding equipment and supplies and also award a secondary contract, renewable for four (4) additional years, to Sentry Fire & Welding Supply. Mr. Robinson seconded. The motion carried upon a roll-call vote with Mr. Robinson, Mr. Jouen, Ms. Laughter, Mr. Leslie, and Chair Lucero voting in favor. There were no votes against.

6.B.3. Request to Accept FIPSE Grant

Dr. Wei Ma, Dean of Instructional Innovation, addressed the Board and reviewed the request to accept a Fund for the Improvement of Postsecondary Education (FIPSE) grant award.

Mr. Leslie made a motion to accept the grant awarded through the US Department of Education: Fund for the Improvement of Postsecondary Education (FIPSE) in the amount of \$1,212,246 as presented. Mr. Robinson seconded. The motion carried upon a roll-call vote with Mr. Robinson, Mr. Jouen, Ms. Laughter, Mr. Leslie, and Chair Lucero voting in favor. There were no votes against.

6.B.4. Request to Approve DualEnroll Software Purchase

Dr. Wei Ma thanked the Board for accepting the grant funds and reviewed the request to purchase DualEnroll software utilizing the newly accepted grant funds.

Mr. Jouen made a motion to approve the purchase DualEnroll software for a total amount of \$212,555.74 for a 5-year term. Mr. Leslie seconded.

Mr. Jouen asked if the purchase met the sole source guidelines. Dean Ma noted that the college had completed the procurement process laid out in procedure and the purchase met the sole source requirements. VPAS Ellison noted that the Procurement area of the college asked the same questions and were happy with the answers provided, signing off on the purchase.

The motion carried upon a roll-call vote with Mr. Robinson, Mr. Jouen, Ms. Laughter, Mr. Leslie, and Chair Lucero voting in favor. There were no votes against.



Agenda Item 7: DGB Agenda Items and Informational Needs for Future Meetings

Mr. Robinson noted he had met with a member of the public who registered a complaint that the college does not offer a Human Behavioral Degree and asked staff to investigate the viability of such a program.

Mr. Leslie asked for regular updates on the construction projects.

Mr. Jouen asked for an in-depth Enrollment report whenever it could be available.

Agenda Item 8: Board Report/Summary of Current Event

None.

Agenda Item 9: Announcement of Next Regular Meeting

Regular District Governing Board meeting on Tuesday, September 21, 2021 at 10 a.m.

Agenda Item 10: Executive Session: Pursuant to ARS 38-431.03(A)(1) – the District Governing Board may vote to enter Executive Session for Discussion on the President’s Assignment

At 11:26 p.m. Mr. Robinson made a motion for the Board to go into Executive Session. Mr. Leslie seconded the motion. The motion carried upon a roll-call vote with Mr. Robinson, Mr. Jouen, Ms. Laughter, Mr. Leslie, and Chair Lucero voting in favor. There were no votes against.

At 12:27 p.m. The Board moved back into regular session and adjourned from executive session upon a motion by Mr. Robinson, seconded by Mr. Jouen. The motion carried upon a roll-call vote with Mr. Robinson, Mr. Jouen, Ms. Laughter, Mr. Leslie, and Chair Lucero voting in favor. There were no votes against.

Agenda Item 11: Adjournment

The meeting was adjourned at 12:28 p.m. upon a motion by Mr. Jouen and a second by Mr. Leslie. The motion carried upon a roll-call vote with Mr. Robinson, Mr. Jouen, Ms. Laughter, Mr. Leslie, and Chair Lucero voting in favor. There were no votes against.

Respectfully submitted,



Paul Hempsey
Recording Secretary to the Board



**INTERGOVERNMENTAL AGREEMENT REGARDING
NORTHEASTERN ARIZONA LAW ENFORCEMENT TRAINING ACADEMY
(NALETA)**

This Intergovernmental Agreement (“Agreement”) is made pursuant to Arizona Revised Statutes (“A.R.S.”) § 11-952 among Navajo County Community College District (“District”) and the City of Show Low, Arizona, an Arizona municipal corporation.

1. **Purpose.** The purpose of this Agreement is to provide Northeastern Arizona with a Police Academy hereby called NALETA (“Northeastern Arizona Law Enforcement Training Academy”) that can provide certified AZPOST (Arizona Peace Officer Standards and Training) training to students who meet AZPOST qualifications and are sponsored by a Law Enforcement agency.
2. **Duties and Responsibilities of District.** District shall operate and administer NALETA. District’s operational and administrative responsibilities shall include, but not be limited to, (a) developing and providing the AZPOST curriculum to be used at NALETA; (b) scheduling courses at the NALETA, registering students at NALETA and administering transcripts for students at NALETA; (c) assisting instructors at NALETA; and (d) obtaining adequate insurance to cover liabilities that might result from damage to persons or property arising out of the operation of NALETA.
3. **Duties and Responsibilities of Cities, Towns and Counties.** Law Enforcement agencies participating in NALETA shall provide qualified instructors for all classes given at NALETA. Any compensation to instructors shall be the responsibility of the city, town or county that employs the instructor, and the other parties to this Agreement shall have no responsibility to provide such compensation. District shall have no responsibility to conduct classes for which the participating cities and towns do not provide qualified instructors with all necessary certification.
4. **Manner of Financing the Agreement.** Except as otherwise specified in this Agreement, each party shall be responsible for whatever costs that party incurs in connection with this Agreement. The District shall charge the Student enrolled in the Districts AJS102 “Intensive Police Academy” class held at NALETA a nonrefundable program and media fee based on the current class fee schedule. Any fees that are charged shall belong to District. Any reimbursement received from AZPOST for the successful completion of NALETA shall belong to the District
5. **Enrollment of Students.** The participating cities, towns and counties shall be entitled to enroll employees in NALETA to the extent that the employees are qualified for enrollment as set forth by AZPOST Rules and Procedures Manual as set under the State of Arizona Rules of Authority ARS § 41-1821 through 41-1828.01 and Arizona Administrative Code, Title 13-4-101 through 13-4-118 and that NALETA has the capacity to train those employees. District shall not be required to accept any employee for enrollment unless the city, town or county responsible for that employee has conducted a sufficient background check on the employee at its own expense as set forth by AZPOST regulations.
6. **Term and termination.** This Agreement shall expire on July 31, 2024. Any party may terminate the Agreement as of the end of any fiscal year by providing at least thirty (30) days’

**INTERGOVERNMENTAL AGREEMENT REGARDING
NORTHEASTERN ARIZONA LAW ENFORCEMENT TRAINING ACADEMY
(NALETA)**

This Intergovernmental Agreement (“Agreement”) is made pursuant to Arizona Revised Statutes (“A.R.S.”) § 11-952 among Navajo County Community College District (“District”) and the Town of Snowflake, Arizona, an Arizona municipal corporation.

1. **Purpose.** The purpose of this Agreement is to provide Northeastern Arizona with a Police Academy hereby called NALETA (“Northeastern Arizona Law Enforcement Training Academy”) that can provide certified AZPOST (Arizona Peace Officer Standards and Training) training to students who meet AZPOST qualifications and are sponsored by a Law Enforcement agency.
2. **Duties and Responsibilities of District.** District shall operate and administer NALETA. District’s operational and administrative responsibilities shall include, but not be limited to, (a) developing and providing the AZPOST curriculum to be used at NALETA; (b) scheduling courses at the NALETA, registering students at NALETA and administering transcripts for students at NALETA; (c) assisting instructors at NALETA; and (d) obtaining adequate insurance to cover liabilities that might result from damage to persons or property arising out of the operation of NALETA.
3. **Duties and Responsibilities of Cities, Towns, Tribes and Counties.** Law Enforcement agencies participating in NALETA shall provide qualified instructors for all classes given at NALETA. Any compensation to instructors shall be the responsibility of the city, town, tribe or county that employs the instructor, and the other parties to this Agreement shall have no responsibility to provide such compensation. District shall have no responsibility to conduct classes for which the participating cities and towns do not provide qualified instructors with all necessary certification.
4. **Manner of Financing the Agreement.** Except as otherwise specified in this Agreement, each party shall be responsible for whatever costs that party incurs in connection with this Agreement. The District shall charge the Student enrolled in the Districts AJS102 “Intensive Police Academy” class held at NALETA a nonrefundable program and media fee based on the current class fee schedule. Any fees that are charged shall belong to District. Any reimbursement received from AZPOST for the successful completion of NALETA shall belong to the District
5. **Enrollment of Students.** The participating cities, towns, tribes and counties shall be entitled to enroll employees in NALETA to the extent that the employees are qualified for enrollment as set forth by AZPOST Rules and Procedures Manual as set under the State of Arizona Rules of Authority A.R.S. §§ 41-1821 through 41-1828.01 and Arizona Administrative Code, Title 13-4-101 through 13-4-118 and that NALETA has the capacity to train those employees. District shall not be required to accept any employee for enrollment unless the city, town, tribe or county responsible for that employee has conducted a sufficient background check on the employee at its own expense as set forth by AZPOST regulations.
6. **Term and termination.** This Agreement shall expire on July 31, 2024. Any party may terminate the Agreement as of the end of any fiscal year by providing at least thirty (30) days’

**INTERGOVERNMENTAL AGREEMENT REGARDING
NORTHEASTERN ARIZONA LAW ENFORCEMENT TRAINING ACADEMY
(NALETA)**

This Intergovernmental Agreement (“Agreement”) is made pursuant to Arizona Revised Statutes (“A.R.S.”) § 11-952 among Navajo County Community College District (“District”) and the White Mountain Apache Tribe Police Department, Arizona, an Arizona municipal corporation.

1. **Purpose.** The purpose of this Agreement is to provide Northeastern Arizona with a Police Academy hereby called NALETA (“Northeastern Arizona Law Enforcement Training Academy”) that can provide certified AZPOST (Arizona Peace Officer Standards and Training) training to students who meet AZPOST qualifications and are sponsored by a Law Enforcement agency.

2. **Duties and Responsibilities of District.** District shall operate and administer NALETA. District’s operational and administrative responsibilities shall include, but not be limited to, (a) developing and providing the AZPOST curriculum to be used at NALETA; (b) scheduling courses at the NALETA, registering students at NALETA and administering transcripts for students at NALETA; (c) assisting instructors at NALETA; and (d) obtaining adequate insurance to cover liabilities that might result from damage to persons or property arising out of the operation of NALETA.

3. **Duties and Responsibilities of Cities, Towns, Tribes and Counties.** Law Enforcement agencies participating in NALETA shall provide qualified instructors for all classes given at NALETA. Any compensation to instructors shall be the responsibility of the city, town, tribe or county that employs the instructor, and the other parties to this Agreement shall have no responsibility to provide such compensation. District shall have no responsibility to conduct classes for which the participating cities and towns do not provide qualified instructors with all necessary certification.

4. **Manner of Financing the Agreement.** Except as otherwise specified in this Agreement, each party shall be responsible for whatever costs that party incurs in connection with this Agreement. The District shall charge the Student enrolled in the Districts AJS102 “Intensive Police Academy” class held at NALETA a nonrefundable program and media fee based on the current class fee schedule. Any fees that are charged shall belong to District. Any reimbursement received from AZPOST for the successful completion of NALETA shall belong to the District.

5. **Enrollment of Students.** The participating cities, towns, tribes and counties shall be entitled to enroll employees in NALETA to the extent that the employees are qualified for enrollment as set forth by AZPOST Rules and Procedures Manual as set under the State of Arizona Rules of Authority A.R.S. §§ 41-1821 through 41-1828.01 and Arizona Administrative Code, Title 13-4-101 through 13-4-118 and that NALETA has the capacity to train those employees. District shall not be required to accept any employee for enrollment unless the city, town, tribe or county responsible for that employee has conducted a sufficient background check on the employee at its own expense as set forth by AZPOST regulations.

6. **Term and termination.** This Agreement shall expire on July 31, 2024. Any party may terminate the Agreement as of the end of any fiscal year by providing at least thirty (30) days’ prior written notice of its intention to do so to the other parties. Such early termination shall be

effective only at the end of the fiscal year in which such notice is given. Upon termination of this Agreement, each party shall retain its own property.

7. **Immigration compliance.** As required by A.R.S. § 41-4401, each party certifies that it and all of its subcontractors, if any, are in compliance with federal immigration laws and regulations that relate to their employees and with A.R.S. § 23-214(A). A breach of this warranty shall be deemed a material breach of this Agreement and shall be subject to penalties up to and including termination of this Agreement. Each party shall have the right to inspect the papers of the other party and of any subcontractors to ensure that this warranty is being complied with.

8. **Conflicts of interest.** As required by A.R.S. § 38-511, each party gives notice as follows that it may, within three years after its execution, cancel this Agreement, without penalty or further obligation, if any person significantly involved in initiating, negotiating, securing, drafting or creating the Agreement on behalf of the party is, at any time while the Agreement or any extension of the Agreement is in effect, an employee or agent of any other party to the Agreement in any capacity or a consultant to any other party of the Agreement with respect to the subject matter of the Agreement.

9. **Entire Agreement; Amendments.** This Agreement represents the entire Agreement of the Parties with respect to its subject matter. This Agreement shall not be changed, modified, or rescinded, except through a writing signed by all parties.

10. **Governing Law, Forum.** This Agreement will be governed by the laws of the State of Arizona, both as to interpretation and performance. Any judicial proceeding for the enforcement of this Agreement or any provision thereof shall be instituted only the courts of Navajo County, State of Arizona, provided that nothing herein shall be deemed a waiver of either explicit nor implicit of the parties' sovereign immunity from suit.

11. **Insurance.** The participants will ensure that all parties will protect the other participants by providing insurance coverage in an amount no less than \$1,000,000 and naming each participant as an individual insured with the proper endorsements.

12. **Indemnification.** To the extent permitted by law, each party agrees (as indemnitor) to indemnify, defend and hold harmless the other party (as indemnitee) from and against any and all claims, losses, liability, costs, or expenses (including reasonable attorney's fees) (collectively ("Claims")) arising out of bodily injury of any person (including death) or property damage, but only to the extent that such claims are caused by the act, omission or negligence, misconduct, or other fault of the indemnitor, its officers, officials, agents, employees or volunteers. If a Claim or Claims by third parties become subject to this indemnity provision, the parties to this Agreement that are the subject of such Claim or Claims shall expeditiously meet to discuss a common and mutual defense, including possible proportional liability and proportional payment of possible litigation expenses and money damages. The obligations under this Section shall survive termination of this Agreement.

13. **No Joint Venture.** This Agreement is not intended to constitute, create, give rise to, or otherwise recognize a joint venture agreement, partnership or other formal business association or organization of any kind, and the rights and obligations of the Parties shall be only those expressly set forth in this Agreement.

14. **Workman's Compensation.** For purposes of workers' compensation, an employee of a Party to this Agreement, who works under the jurisdiction or control of, or who works within the jurisdictional boundaries of another Party pursuant to this specific Agreement, is deemed to be an employee of both the Party who is his primary employer and the Party under whose jurisdiction or control or within whose jurisdictional boundaries he is then working, as provided in A.R.S. § 23-1022(D). The primary employer Party of such employee shall be solely liable for payment of workers' compensation benefits for the purposes of this section. Each Party herein shall comply with the provisions of A.R.S. § 23-1022(E) by posting the public notice required.

WHITE MOUNTAIN APACHE TRIBE

By:  _____
Authorized Signee

Print Name: Gwendena Lee-Gatewood

NAVAJO COUNTY COMMUNITY
COLLEGE DISTRICT

By: _____

Print Name: _____

Date: _____

ATTEST: _____

Board Clerk

Date: _____

ATTORNEY CERTIFICATION

The undersigned certify that they have reviewed the foregoing Agreement and that said Agreement is in proper form and is within the powers and authority granted to the public body represented by the respective attorneys.



KeAloha Douma, Attorney General
White Mountain Apache Tribe



Kristin M. Mackin

Attorney for Navajo County Community College District

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT (dba NORTHLAND PIONEER
COLLEGE)
AND
BLUE RIDGE UNIFIED SCHOOL DISTRICT NO. 32**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (“College”), and Blue Ridge Unified School District No. 32 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 15-342(13), § 15-701.01(F), § 15-1444(B)(4), and § 15-1821.01. Grant schools are authorized to participate in this Agreement under the Tribally Controlled Schools Act, 25 U.S.C. § 2501 *et seq.* This Agreement and its use are mandated under A.R.S. § 15-1821.01(1).

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Dual Enrollment Courses, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

“Dual Enrollment Course” shall have the same definition as set forth in A.R.S. § 15-101(11). Pursuant to A.R.S. § 15-1821.01(3), physical education shall not be available as a Dual Enrollment Course.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- i. After the governing boards of School District and College have approved it; and
- ii. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

B. The term of this Agreement shall be from the Effective Date through June 30, 2022 (“Term”).

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT (DBA NORTHLAND PIONEER
COLLEGE)**

**AND
HOLBROOK UNIFIED SCHOOL DISTRICT NO. 3**

This Intergovernmental Agreement ("Agreement") is entered into between Navajo County Community College District ("College"), and Holbrook Unified School District No. 3 ("School District") (collectively "Parties"). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes ("A.R.S.") § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 15-342(13), § 15-701.01(F), § 15-1444(B)(4), and § 15-1821.01. Grant schools are authorized to participate in this Agreement under the Tribally Controlled Schools Act, 25 U.S.C. § 2501 *et seq.* This Agreement and its use are mandated under A.R.S. § 15-1821.01(1).

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Dual Enrollment Courses, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

"Dual Enrollment Course" shall have the same definition as set forth in A.R.S. § 15-101(11). Pursuant to A.R.S. § 15-1821.01(3), physical education shall not be available as a Dual Enrollment Course.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- i. After the governing boards of School District and College have approved it; and
- ii. On the date that authorized representatives of both Parties have signed it ("Effective Date").

B. The term of this Agreement shall be from the Effective Date through June 30, 2022 ("Term").

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT (dba NORTHLAND PIONEER
COLLEGE)
AND
JOSEPH CITY UNIFIED SCHOOL DISTRICT NO.2**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (“College”), and Joseph City Unified School District No.2 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 15-342(13), § 15-701.01(F), § 15-1444(B)(4), and § 15-1821.01. Grant schools are authorized to participate in this Agreement under the Tribally Controlled Schools Act, 25 U.S.C. § 2501 *et seq.* This Agreement and its use are mandated under A.R.S. § 15-1821.01(1).

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Dual Enrollment Courses, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

“Dual Enrollment Course” shall have the same definition as set forth in A.R.S. § 15-101(11). Pursuant to A.R.S. § 15-1821.01(3), physical education shall not be available as a Dual Enrollment Course.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- i. After the governing boards of School District and College have approved it; and
- ii. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
AND
ROUND VALLEY UNIFIED SCHOOL DISTRICT NO.10**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (dba Northland Pioneer College; “College”), and Round Valley Unified School District No.10 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 15-342(13), § 15-701.01(F), § 15-1444(B)(4), and § 15-1821.01. Grant schools are authorized to participate in this Agreement under the Tribally Controlled Schools Act, 25 U.S.C. § 2501 *et seq.* This Agreement and its use are mandated under A.R.S. § 15-1821.01(1).

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Dual Enrollment Courses, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

“Dual Enrollment Course” shall have the same definition as set forth in A.R.S. § 15-101(11). Pursuant to A.R.S. § 15-1821.01(3), physical education shall not be available as a Dual Enrollment Course.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- i. After the governing boards of School District and College have approved it; and
- ii. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT (DBA
NORTHLAND PIONEER COLLEGE)
AND
ST. JOHNS UNIFIED SCHOOL DISTRICT NO. 1**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (“College”), and St. Johns Unified School District No. 1 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 15-342(13), § 15-701.01(F), § 15-1444(B)(4), and § 15-1821.01. Grant schools are authorized to participate in this Agreement under the Tribally Controlled Schools Act, 25 U.S.C. § 2501 *et seq.* This Agreement and its use are mandated under A.R.S. § 15-1821.01(1).

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Dual Enrollment Courses, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

“Dual Enrollment Course” shall have the same definition as set forth in A.R.S. § 15-101(11). Pursuant to A.R.S. § 15-1821.01(3), physical education shall not be available as a Dual Enrollment Course.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- i. After the governing boards of School District and College have approved it; and
- ii. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

B. The term of this Agreement shall be from the Effective Date through June 30, 2022 (“Term”).

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
AND
WINDOW ROCK UNIFIED SCHOOL DISTRICT NO.8**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (dba Northland Pioneer College; “College”), and Window Rock Unified School District No.8 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 15-342(13), § 15-701.01(F), § 15-1444(B)(4), and § 15-1821.01. Grant schools are authorized to participate in this Agreement under the Tribally Controlled Schools Act, 25 U.S.C. § 2501 *et seq.* This Agreement and its use are mandated under A.R.S. § 15-1821.01(1).

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Dual Enrollment Courses, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

“Dual Enrollment Course” shall have the same definition as set forth in A.R.S. § 15-101(11). Pursuant to A.R.S. § 15-1821.01(3), physical education shall not be available as a Dual Enrollment Course.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- i. After the governing boards of School District and College have approved it; and
- ii. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT (dba
NORTHLAND PIONEER COLLEGE)
AND
WINSLOW UNIFIED SCHOOL DISTRICT NO. 1**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (“College”), and Winslow Unified School District No. 1 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 15-342(13), § 15-701.01(F), § 15-1444(B)(4), and § 15-1821.01. Grant schools are authorized to participate in this Agreement under the Tribally Controlled Schools Act, 25 U.S.C. § 2501 *et seq.* This Agreement and its use are mandated under A.R.S. § 15-1821.01(1).

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Dual Enrollment Courses, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

“Dual Enrollment Course” shall have the same definition as set forth in A.R.S. § 15-101(11). Pursuant to A.R.S. § 15-1821.01(3), physical education shall not be available as a Dual Enrollment Course.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- i. After the governing boards of School District and College have approved it; and
- ii. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

B. The term of this Agreement shall be from the Effective Date through June 30, 2022 (“Term”).

4. OBLIGATIONS OF COLLEGE

4.1 General Course Requirements

A. College will offer Dual Enrollment Courses to School District juniors and seniors, and to freshman and sophomore students subject to Paragraph F in this Section 4.1, who meet College's prerequisites.

B. Pursuant to A.R.S. § 15-1821.01(3), College will ensure that all Dual Enrollment Courses offered to School District students are:

1. of a quality and depth to qualify for college credit, as determined by College;
2. evaluated and approved through the College curriculum approval process;
3. at a higher level than taught by the School District high school;
4. transferable to an Arizona public university or applicable to an established community college occupational degree or certificate program; and
5. compliant with all other standards for College courses.

Dual Enrollment Courses offered pursuant to this Agreement are listed in Exhibit A attached to this Agreement, which shall be updated annually by College.

C. Students enrolled in Dual Enrollment Courses shall be admitted to College for college level credit under the College's current procedures for admission of students to College, and in compliance with A.R.S. § 15-1821.01 and A.R.S. § 15-1805.01. For students under the age of 18, the College's admission policies shall comply, at a minimum, with the provisions of A.R.S. § 15-1805.01. In addition, the College may admit such students if they satisfy an alternative standard established by College.

D. College retains the right to refuse admission to and remove a student from Dual Enrollment Courses in accordance with College policy.

E. College shall determine residency status of students for tuition purposes in accordance with A.R.S. § 15-1801 *et seq.*

F. Pursuant to A.R.S. § 15-1821.01(2)(b) and subject to Section 5.1(E) below, College may waive the class status requirements set forth in Section 4.1(A) for up to 25% of the students enrolled in Dual Enrollment Courses by College. College shall have written criteria for waiving the requirement for each Dual Enrollment Course, which shall comply with A.R.S. § 15-1821.01(2)(b). College shall report all exceptions and the justification for each exception as required by A.R.S. § 15-1821.01(2)(b).

- G. College will provide to School District the instructional information necessary to meet the goals of the courses delivered, including but not limited to College approved textbook titles, syllabi, course outlines and grading standards applicable to the Dual Enrollment Courses.
- H. College will ensure that instructors of Dual Enrollment Courses follow the Dual Enrollment Course guidelines, and that the same standards of expectation and assessment that are applied to other College courses are applied to the Dual Enrollment Courses.
- I. For each student, College will assign an identification number to the student that shall correspond to or reference the State Student ID number assigned to the student. School District will provide College with the State Student ID number for each student as provided in Section 5.1(G).
- J. College will grant College credit for a Dual Enrollment Course when a student satisfactorily completes the course.

4.2 Instructors and Instruction

- A. College will ensure that School District instructors teaching Dual Enrollment Courses have valid College teaching qualifications in the field being taught and are selected and evaluated by College using the same procedure and criteria that are used for instructors at College campus.
- B. If College is providing the instructor for a Dual Enrollment Course, College will provide at College's expense a substitute instructor, as necessary and as agreed upon by School District, to cover the absence of any College instructor teaching a Dual Enrollment Course.

4.3 Assessment and Monitoring

- A. Except for vocational and occupational Dual Enrollment Courses, and if required by College policy, College will assess each student who seeks enrollment in a Dual Enrollment Course through an assessment test prior to, or at the time of, enrollment to determine and assure proper placement in the Dual Enrollment Courses.
- B. College will involve full-time College faculty who teach a particular discipline in Dual Enrollment Course selection and implementation, and in Dual Enrollment Course faculty selection, orientation, professional development and evaluation, as required by A.R.S. § 15-1821.01(4) & (5).
- C. College will designate a liaison officer to assist with dual enrollment activities and to meet with the liaison designated by School District as necessary to review Dual Enrollment Course outlines and School District's high school scope and sequence, and to review and amend the course outlines as necessary.

4.4 Policy and Procedure

- A. College will comply with all applicable procedures and requirements for the Dual Enrollment Courses set out in state statute and College policy.
- B. College will provide School District with College policies and procedures applicable to students enrolling in Dual Enrollment Courses.

C. College will provide School District access to the educational records of students as necessary to carry out the terms of this Agreement, and limit access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that students enrolled in the Dual Enrollment Courses will be enrolled in both School District and College. Pursuant to the Family Educational Rights and Privacy Act of 1974, as amended (“FERPA”), and applicable regulations, School District and College may disclose educational records of students to each other as “officials of another school system” where the student is enrolled.

4.5 Students with Disabilities

A. After notification from School District of a student’s need, if College is providing the instructor for a Dual Enrollment Course, College will cooperate with School District to ensure the instructor complies with Section 504 of the Rehabilitation Act of 1973, as amended, or the Individuals with Disabilities Education Act (“IDEA”), as applicable. College shall work with School District in determining appropriate accommodations or special education services; however, School District shall be responsible for ensuring that the student receives a free appropriate public education (“FAPE”) in conformity with his or her 504 Plan or individualized education program (“IEP”), including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School District of any of its legal duties under applicable Federal or State law, including but not limited to School District’s obligations relating to child find, evaluation, and placement of students with disabilities.

B. College will provide training and guidance to instructors and other personnel in the area of compliance with the Americans with Disabilities Act (“ADA”) and the Rehabilitation Act of 1973, as amended, as the Acts specifically relate to instructing students in a postsecondary education situation.

4.6 Reporting

College will submit a report to the Joint Legislative Budget Committee pursuant to A.R.S. § 15-1821.01(2)(b) when necessary, and School District will provide College with data that is required for inclusion in any such report in a timely fashion, as specified in Section 5.6.

5. OBLIGATIONS OF SCHOOL DISTRICT

5.1 General Course Requirements

A. School District will provide an opportunity for School District students who meet criteria pursuant to Paragraph B of this Section 5.1 to enroll in Dual Enrollment Courses and to receive college credit and credit toward high school graduation.

B. Pursuant to A.R.S. § 15-1821.01(6), School District will ensure that each student who enrolls for a Dual Enrollment Course pursuant to this Agreement is a full-time student and is currently enrolled in and attending a full-time instructional program, as defined in A.R.S. § 15-901, in a school in School District, except that high school seniors who satisfy high school graduation requirements with less than a full-time instructional program shall be exempt from this provision.

C. If School District is providing the instructor for the Dual Enrollment Course, School District will provide instruction in accordance with the policies, regulations and instructional standards of College in courses designated as Dual Enrollment Courses to students of School District at a School District facility.

D. School District will verify that each student enrolled in a Dual Enrollment Course, including those not electing to enroll for College credit, satisfies the prerequisites for the Dual Enrollment Course as published in College's catalog and complies with College policies and this Agreement regarding student placement in courses.

E. The School District Superintendent or designee may allow freshman and sophomore students to enroll in Dual Enrollment Courses subject to Section 4.1(F) above.

F. School District will adopt and utilize College approved textbooks, course outlines, and grading standards applicable to the Dual Enrollment Courses being taught. School District shall provide textbooks for the students. Each student shall be responsible to purchase other supplies, if any, required for the Dual Enrollment Course. Classroom supplies normally supplied by College are included in tuition charges.

G. For each student enrolling in a Dual Enrollment Course, School District will enroll the student using the student's State Student ID number and provide that number to College.

5.2 Instructors and Instruction

A. If School District is to provide the instructor, School District will nominate an instructor qualified in the appropriate subject area for each Dual Enrollment Courses and submit each instructor's name and credentials to College for approval.

B. School District will ensure that School District instructors teaching Dual Enrollment Courses provide instruction in accordance with the policies, regulations and instructional standards of College and comply with College assessments.

C. If School District is providing the instructor, School District will provide at School District's expense a substitute instructor, as necessary and as agreed upon by College, to cover the absence of a School District instructor who teaches a Dual Enrollment Course. In the case of substitutions exceeding 10 consecutive school days, School District shall notify College in writing of the name and credentials of the substitute instructor.

5.3 Assessment and Monitoring

School District will designate a liaison officer to assist with dual enrollment activities and to meet with the College designated liaison as necessary to review Dual Enrollment Course outlines and School District's high school scope and sequence to review and amend the course outlines as necessary.

5.4 Policy and Procedure

A. School District will ensure that each student seeking enrollment in a Dual Enrollment Course:

1. has completed the necessary College admissions and registration process;
2. has completed College assessment examinations, if required by College;
3. is aware the student is subject to both School District policies and procedures and College policies and procedures;
4. is aware the student is participating in a college level course, even though provided at the School District, and should act appropriately; and
5. is aware of the requirements for determination of eligibility for College in-state tuition, if applicable under the terms of this Agreement.

B. School District will ensure that each instructor of Dual Enrollment Courses agrees to be subject to School District policies and procedures and College policies and procedures, including the right of College to withdraw authorization of the instructor's participation in Dual Enrollment Courses for failure to follow College requirements.

C. School District will provide College access to the educational records of students as necessary to carry out the terms of this Agreement, and limit access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that students enrolled in the Dual Enrollment Courses will be enrolled in both School District and College. Pursuant to FERPA and applicable regulations, School District and College may disclose educational records of students to each other as "officials of another school system" where the student is enrolled.

5.5 Students with Disabilities

School District will determine the appropriate accommodations for each qualified student with disabilities in accordance with the ADA and Section 504 of the Rehabilitation Act of 1973 or the IDEA, as applicable, submit appropriate documentation on students with disabilities to the Disabilities Coordinator at College, and implement accommodations or special education services as required by Federal and State law and as negotiated between the College Disability Resource office and School District. School District shall work with College in determining appropriate accommodations or special education services. School District shall be responsible for ensuring that each qualified student receives a FAPE in conformity with his or her 504 Plan or IEP, including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School District of any of its legal duties under applicable Federal or State law, including but not limited to School District's obligations relating to child find, evaluation, and placement of students with disabilities.

5.6 Reporting

School District will provide to College in a timely fashion any data or other information that is required for the submission of any and all reports required by A.R.S. § 15-1821.01.

5.7 Facilities and Funding

A. School District will provide classroom/laboratory space in which Dual Enrollment Courses and activities will be conducted. Facilities and ancillary services provided for the delivery of Dual Enrollment Courses shall comply with all applicable provision of the state Fire Marshall Code, any local fire and safety regulations, and all other applicable federal and state laws.

B. Payment, if any, for facilities and ancillary services shall be designated in Exhibit B attached to this Agreement, which shall be updated annually by College.

6. MUTUAL AGREEMENTS

6.1 Instructor

A. Throughout the term of this Agreement, an instructor provided by School District shall remain an employee of School District, and shall be subject to the terms and conditions of the instructor's employment contract and School District policy, but shall also be subject to continuing approval by College. Should a School District instructor violate College procedure or policy, College may withdraw authorization for the instructor to participate in the dual enrollment program and School District, upon such withdrawal of authorization, shall substitute another qualified instructor and notify College in writing of such substitution. The instructor must be approved by College pursuant to the terms of this Agreement.

B. Throughout the term of this Agreement, an instructor provided by College shall remain an employee of College, and shall be subject to the terms and conditions of the instructor's employment contract and College policy, but shall also be subject to School District policy. Should a College instructor violate School District procedure or policy, School District may ask College to withdraw authorization for the instructor to participate in the dual enrollment program and College, upon such withdrawal of authorization, shall substitute another qualified instructor and notify School District in writing of such substitution.

6.2 Students

Each student enrolled in a Dual Enrollment Course, even though enrolled as a College student during the term of the Dual Enrollment Course, shall remain a student of School District and shall follow the schedule and calendar of classes applicable for Dual Enrollment Courses, as established by School District and approved by College.

6.3 Removal from Course

School District retains the right to refuse to allow a student to enroll in a Dual Enrollment Course and to discipline and/or remove any student from the Dual Enrollment Course in accordance with School District policies. College shall have the right to request School District to remove a student from a Dual Enrollment Course.

6.4 Schedule and Number of Students

School District and College shall mutually determine the schedule of, and maximum and minimum number of students to enroll in, each Dual Enrollment Course. Such schedule shall not be changed except by prior written agreement of School District and College. School District and College must mutually agree if any student who is not a student of School District will be enrolled in a Dual Enrollment Course; provided, however, that any such student must comply with the admissions requirements and course prerequisite requirement provisions of this Agreement.

6.5 Availability of Instructors

Availability of Dual Enrollment Courses offered by College shall be dependent on the availability of appropriately qualified instructors. College may compensate School District for the services of a qualified instructor provided by School District or, alternatively, College may provide a qualified instructor to deliver any Dual Enrollment Course.

6.6 Guidelines

School District and College shall ensure that each student enrolled in a Dual Enrollment Course, and all personnel of School District and all personnel of College who are involved in the dual enrollment program are provided with dual enrollment guidelines, and that such persons agree to review and comply with the guidelines.

6.7 Rigor of Courses

College and School District agree that college level courses are rigorous and demanding courses, and the standards and criteria of any Dual Enrollment Course shall meet statutory and College criteria, and such criteria shall not be diminished for the purpose of the dual enrollment program.

7. FINANCIAL PROVISIONS AND FORMAT FOR BILLING: See Exhibit A attached.

7.1 Fees

Fees and charges for the Dual Enrollment Courses and program are provided on Exhibit B attached to this Agreement, which shall be updated annually by College.

7.2 Supplies

School District will provide and pay for basic textbooks, workbooks, supplies and other costs related to the teaching of and the administration of Dual Enrollment Courses within School District.

7.3 Tuition

A. Either the student or School District shall be responsible for payment of tuition to College, as specified in Exhibit B.

B. College may provide grants, scholarships or financial aid in accordance with College policies and as set forth on Exhibit B, which may be amended annually by College. In addition, College may

offset tuition payments owed to College by School District with payments due from College to School District.

C. School District understands and agrees that tuition charges for students enrolled under this program may vary from student to student depending upon the total number of student credit hours for which each student has enrolled each term, and depending upon the student's eligibility for in-state tuition. Pursuant to A.R.S. § 15-1802(C), the residency of an unemancipated student under the age of 19 years will be that of the student's parent or legal guardian, and any student who does not meet the statutory requirements for in-state tuition will be charged out-of-state tuition rates, to the extent such separate rates are established by this Agreement.

7.4 Billing Format

The format for the billing of all services pursuant to this Agreement is set forth on Exhibit B. All bills under this Agreement shall include all information required by A.R.S. § 15-1821.01(1)(a).

7.5 Manner of Financing

School District and College will each fund their respective obligations under this Agreement through their respective budgeting process.

8. RECORDS

All accounts, reports, files and other records relating to this Agreement shall be kept for a minimum of 5 years after termination of this Agreement and shall be open to reasonable inspection and audit by the other party during that period. Audits may be conducted, at a time mutually agreed upon by the parties, by any appropriate political subdivision or agency of the State of Arizona or by representatives of the comptroller General of the United States or the Secretary of Education when required by applicable federal regulations.

9. CONFIDENTIALITY

All written student records shall be kept confidential in accordance with FERPA and regulations adopted pursuant to FERPA, the IDEA and regulations adopted thereunder, and applicable state laws and School District policies controlling the disclosure of personally identifiable information from a student's education records.

10. TERMINATION/DISPOSITION OF PROPERTY

10.1 Termination

Either Party may terminate this Agreement for any reason following written notice to the other Party of intent to terminate delivered not less than 90 days prior to the intended date of termination. Except as provided in this section 10, termination shall only be effective at the end of a semester, and no Dual Enrollment Course shall be terminated prior to such effective date.

10.2 No Relief from Obligations

Termination of this Agreement shall not relieve either Party from its obligation to pay for services provided prior to termination and those for any student already admitted and enrolled in a course or courses and obtaining dual credit at the time of termination or notice thereof.

10.3 Disposition of Property

The Parties do not contemplate joint acquisition of any property pursuant to this Agreement. Upon termination of this Agreement, equipment furnished or purchased by College for the program shall be retained by College, and equipment furnished or purchased by School District for the program shall be retained by School District.

11. RESPONSIBILITY

11.1 Conduct of Operations

Each Party agrees to be responsible for the conduct of its operations and performance of contract obligations and the actions of its own personnel while performing services under this Agreement, and each party shall be solely responsible for supervision, daily direction, control of payment of salary (including withholding for payment of taxes and social security), workers' compensation and disability benefits.

11.2 Indemnification

Each Party, to the greatest extent legally permissible, shall indemnify, defend, and hold harmless the other Party from any liability resulting from the negligence, intentionally tortious, or willful misconduct of the indemnifying Party's employees, officers, students and agents.

12. CANCELLATION FOR CONFLICT OF INTEREST

This Agreement may be canceled pursuant to A.R.S. § 38-511, the pertinent provisions of which are fully incorporated herein by reference.

13. NON-ASSIGNABILITY

Neither Party may assign any right or delegate a duty or responsibility under this Agreement without the prior written consent of the other Party.

14. COMPLIANCE WITH NON-DISCRIMINATION LAWS

To the extent applicable, the Parties shall comply with all College non-discrimination policies and all state and federal non-discrimination laws and regulations, including Executive Order 2009-09.

15. RIGHTS/OBLIGATIONS OF PARTIES ONLY

The terms of this Agreement are intended only to define the respective rights and obligations of the Parties. Nothing expressed herein shall create any rights or duties in favor of any potential third party beneficiary or other person, agency or organization.

16. ENTIRE AGREEMENT

This Agreement, and its attachments as noted herein, constitutes the entire agreement between the Parties, and, except as previously noted, all prior or contemporaneous oral or written agreements are superseded by this Agreement. There are no representations or other provisions other than those contained herein, and any amendment or modification of this Agreement shall be made in writing and signed by the Parties to this Agreement.

17. INVALIDITY OF PART OF THE AGREEMENT

If any part of this Agreement is held to be illegal, invalid or void by a court of competent jurisdiction, the remainder of this Agreement shall remain in full force and effect with those offending portions omitted.

18. GOVERNING LAW

This Agreement shall be construed under the laws of the State of Arizona and shall incorporate by reference all laws governing intergovernmental agreements and mandatory contract provisions of state agencies required by statute or executive order.

All statutes and regulations referenced in this Agreement are incorporated herein as if fully stated in their entirety in the Agreement. Each Party agrees to comply with and be responsible for the provisions, the statutes, and the regulations set out in this Agreement.

19. NOTICE

All notices, requests for payment, or other correspondence between the Parties regarding this Agreement shall be mailed United States postage prepaid or delivered personally to the respective parties at the addresses listed below.

20. LEGALWORKER REQUIREMENT

To the extent applicable under Arizona Revised Statutes § 41-4401, each Party may not award a contract to any contractor who fails, or whose subcontractors fail, to verify the employment eligibility through the e-verify program of any employee it hires, and who does not comply with federal immigration laws and regulations relating to their employees. As mandated by A.R.S. § 41-4401, this provision provides notice of those requirements.

21. WORKERS COMPENSATION

For purposes of workers' compensation, an employee of a Party to this Agreement, who works under the jurisdiction or control of, or who works within the jurisdictional boundaries of another Party pursuant to this Agreement, is deemed to be an employee of both the Party who is her primary employer and the Party under whose jurisdiction or control or within whose jurisdictional boundaries she is then working, as provided in A.R.S. §23-1022(D). The primary employer of such employee shall be solely liable for payment of workers' compensation benefits for the purposes of this section. Each Party herein shall comply with the provisions of A.R.S. §23-1022(E) by posting the notice required.

If to College:

Dr. Chato Hazelbaker, President
Northland Pioneer College
P.O. Box 610
Holbrook, AZ 86025

If to School District:

Kathryn Zanin, Superintendent
Winslow Unified School District No. 1
P O Box 580
Winslow, AZ 86047

COLLEGE

SCHOOL DISTRICT

By: Dr. Chato Hazelbaker
Title: President



By: Kathryn Zanin
Title: Superintendent

Date

1.11.21

Date

REVIEWED AND APPROVED AS TO FORM

Pursuant to A.R.S. § 11-952(D), the attorney for each of the parties has determined that the foregoing Agreement is in proper form and is within the powers and authority granted under the laws of the State of Arizona to the party represented by such attorney.

Kristin Mackin
By: Kristin Mackin
Title:
Counsel for Navajo County Community
College District
Dated: 2/5/2021

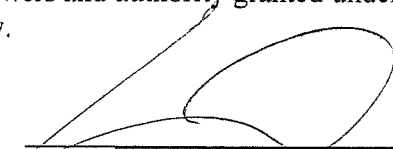

By: James E. Ledbetter
Title:
Counsel for School District
Dated: 1/13/2021

EXHIBIT A

**TYPE OF INSTRUCTION
DUAL ENROLLMENT COURSES**

COURSES AND CREDITS

For complete course descriptions, refer to the current College catalog.

The number of students admitted for any Dual Enrollment Course shall not be less than 6 students per section and shall not exceed a maximum of 30 students per section except and to the extent that the parties agree otherwise in writing in a specified circumstance.

LCC	WCO	ENL101	76	61190	COLLEGE COMPOSITION I	JACOBSEN,	3.00
LCC	WCO	ENL102	10	71221	COLLEGE COMPOSITION II	JACOBSEN,	3.00
LCC	WCO	MAT152	72	61607	ADVANCED ALGEBRA	LARSON, BR	3.00
LCC	WCO	MAT189	66	71690	PRECALCULUS ALGEBRA-TRI	LARSON, BR	3.00

EXHIBIT B

FINANCIAL PROVISIONS

*Fill in the blanks. If the information is not applicable, indicate N/A in the blank.
Additional directions for completing this form are in italics.*

1. INSTRUCTORS

Instructors shall be provided as follows: *(Check the appropriate line)*

- School District shall provide and pay all instructors.
- College shall provide and pay all instructors.
- Each party shall provide and pay for instructors as follows: _____

2. PAYMENTS TO THE SCHOOL DISTRICT

For each course for which the School District provides and pays for the instructor, the College shall pay the School District Ten Dollars (\$ 10) per credit hour for each properly enrolled student, capped at one hundred Dollars (\$ 100) per credit hour for each course. *(Indicate N/A if there is no cap.)*
Invoices from the School District to the College shall be based on College course rosters and include the information listed in Exhibit A of this Agreement.

3. PAYMENTS OF TUITION AND FEES/COSTS TO THE COLLEGE

TUITION:

College tuition is Seventy-nine Dollars (\$ 79) per credit hour for each in-state student and three hundred eighty Dollars (\$ 380) per credit hour for each student who, pursuant to A.R.S. §15-1802 or A.R.S. §15-1803, does not qualify for in-state student status.

ADDITIONAL FEES AND/OR COSTS:

Set out below are additional fees and costs and, for each, a designation as to whether the School District or student is responsible for payment of each fee or cost

Fees and Costs (Including special course fees; assessment costs, if any; etc.)	<i>For each fee or cost, check the appropriate line to indicate whether the School District or student is responsible for payment to the College of the fee or cost.</i>		
1. Media Fee	District	Student	<input checked="" type="checkbox"/>
2. Course Fees	District	Student	<input checked="" type="checkbox"/>
3.	District	Student	

4. COLLECTION AND PAYMENT OF TUITION AND FEES/COSTS

Check the appropriate line:

- School District is responsible for payment of tuition to the College.
- Each student is responsible for payment of tuition to the College.

For tuition and fee/cost payments required to be made by the School District to the College:

- A. School District is authorized and retains the discretion to collect tuition and fee/cost payments from its students to the extent School District deems appropriate; and

- B. School District may reduce its required payment of tuition and fees/costs owed to the College pursuant to paragraph 3 by the amount of any payment owed to School District by the College pursuant to paragraph 2.

For any tuition and fee/cost payment required to be made by a student to the College, the College shall establish an individual billing account for that student and the billing for such tuition and/or fees and costs shall occur in accordance with College policies and procedures.

5. FINANCIAL AID

Except as indicated in this section, College offers no grant, scholarship or financial aid for the dual enrollment program.

[If grants, scholarships or financial aid are available, specify that information here]: Tuition for academic year 2020-2021 is \$79. Due to current economic conditions, a waiver of \$39/credit will be issued for all students, bringing tuition to \$40/credit. Further, a scholarship of \$40/credit will be applied for dual enrollment courses, bringing tuition to \$0/credit. Scholarship funds will also pay any applicable course and media fees.

Tuition for academic year 2021-2022 is estimated at \$82. A scholarship of an estimated \$82 per credit will be applied for all dual enrollment courses, bringing tuition to \$0/credit. Scholarship funds will also pay any applicable course and media fees.

If tuition and/or additional fees and costs are the responsibility of individual students, a student may be eligible for tuition and fee and cost scholarships in compliance with College policies and procedures.

6. FORMAT OF INVOICES BETWEEN THE SCHOOL DISTRICT AND COLLEGE

The School District and College shall send invoices to the other to the attention and at the address listed below no later than thirty (30) days after the end of each semester. Each invoice shall detail any payments due. Payments shall be due within thirty (30) days of receipt of an invoice.

Invoices to be sent to the College:
(specify administrator and address)

Invoices to be sent to the School District:
(specify administrator and address)

N/A

7. FULL TIME STUDENT EQUIVALENT FINANCIAL INFORMATION

Amount College received in FTSE in prior academic year:

(Specify dollar amount)

\$ 1,576,500

Portion of that FTSE distributed to School District:

(Specify percentage or dollar amount)

Less than 1%

Amount School District returned to College:

(Specify percentage or dollar amount)

-0-

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
AND
ST. JOHNS UNIFIED SCHOOL DISTRICT NO.1**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (dba Northland Pioneer College; “College”), and St. Johns Unified School District No.1 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 15-342(13), § 15-701.01(F), and § 15-1444(B)(4).

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Concurrent Enrollment Courses via video conferencing, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

Courses offered under this IGA are a hybrid approach of concurrent offerings. These are college courses offered by college faculty through technology to the high school classrooms.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- a. After the governing boards of School District and College have approved it; and
- b. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

B. The term of this Agreement shall be from the Effective Date through June 30, 2022.

4. OBLIGATIONS OF COLLEGE

- A. Shall provide all full time and/or adjunct instructors and curriculum.
- B. Shall provide overall administrative direction and support.
- C. Shall lead a biannual schedule development process with all participating Districts.
- D. Shall provide placement testing and registration processes for the participating District students.
- E. Shall oversee purchase, installation and maintenance of all equipment and network processes required for participation.
- F. Shall provide network and equipment training to District technical staff.
- G. Shall provide training to District Site/Classroom Supervisors.
- H. Shall provide pre-session orientations for the participating District students.
- I. Shall provide for the participating District students access to advising, career and library services, college financial aid assistance, disability resources and accommodations, and full, online tutoring services.
- J. Shall provide, should the District choose to participate, adult basic education and possible other instruction to community members at the District site during evening hours.
- K. Shall provide a lab aide, at College expense, for evening course work provided at the District.

4.1 General Course Requirements

Students enrolled in Concurrent Enrollment Courses shall be admitted to College for college level credit under the College's current procedures for admission of students to College, and in compliance with A.R.S. § 15-1805.01. For students under the age of 18, the College's admission policies shall comply, at a minimum, with the provisions of A.R.S. § 15-1805.01. In addition, the College may admit such students if they satisfy an alternative standard established by College. Except for vocational and occupational Concurrent Enrollment Courses, and if required by College policy, College will assess each student who seeks enrollment in a Concurrent Enrollment Course through an assessment test or GPA prior to, or at the time of, enrollment to determine and assure proper placement in the Concurrent Enrollment Courses.

4.2 Instructors and Instruction

Since College is providing the instructor for a Concurrent Enrollment Course, College will provide at College's expense a substitute instructor or alternative instruction (online course material), as necessary and as agreed upon by School District, to cover the absence of any College instructor teaching a Concurrent Enrollment Course.

4.3 Policy and Procedure

College will provide School District access to the educational records of students as necessary to carry out the terms of this Agreement, and limit access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that students enrolled in the Concurrent Enrollment Courses will be enrolled in both School District and College. Pursuant to the Family Educational Rights and Privacy Act of 1974, as amended (“FERPA”), and applicable regulations, School District and College may disclose educational records of students to each other as “officials of another school system” where the student is enrolled.

4.4 Students with Disabilities

After notification from the student of individual needs, College will cooperate with School District to ensure the course complies with Section 504 of the Rehabilitation Act of 1973, as amended, or the Individuals with Disabilities Education Act (“IDEA”), as applicable. College shall work with the student in determining appropriate accommodations or special education services; however, the School District shall be responsible for ensuring that the student receives a free appropriate public education (“FAPE”) in conformity with his or her 504 Plan or individualized education program (“IEP”), including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School District of any of its legal duties under applicable Federal or State law, including but not limited to School District’s obligations relating to child find, evaluation, and placement of students with disabilities.

4.5 Reporting

College will submit a report to the Joint Legislative Budget Committee pursuant to A.R.S. § 15-1821.01(2)(b) when necessary, and School District will provide College with data that is required for inclusion in any such report in a timely fashion, as specified in Section 5.6.

5. OBLIGATIONS OF SCHOOL DISTRICT

- A. Shall provide classroom space, as agreed upon by the College and the District, to establish a distance education classroom. The space shall be made available and staffed in accordance with the College calendar and without regard to District holidays, days off, and early-release days.
- B. Shall provide to the College a list of course requests and anticipated enrollment by January 18th for any class to begin the following Fall semester, and September 1st for any classes to begin the following Spring semester.
- C. Shall ensure that each student enrolling in a course is aware that the student is participating in a college level course, even though provided at the school, and should act appropriately, which includes the expectation that students be on time and remain in class for the duration of the session.

- D. Shall assist the College in identifying and enrolling appropriate high school students in concurrent enrollment courses.
- E. Shall provide a District employee as a classroom aide during all high school concurrent enrollment courses delivered via video conferencing. During the time the class is in session, the aide shall be present in the classroom and shall be available by phone, either mobile or landline.
- F. Shall provide local technical support for the equipment.
- G. Shall coordinate equipment and technical support needs with the college's Technical Advancement and Support Division (TAS).
- H. Will adhere to College policy regarding billing and refunding for students who withdraw.
- I. Will hold students accountable to the college's Student Conduct Code as outlined in the current college catalog.
- J. Shall not use the equipment for any purpose other than NPC classes or NPC adult basic education classes, which includes but is not limited to the attachment of any non-related cable or external devices to the Cisco equipment in the classrooms.
- K. Shall submit student registration forms to NPC prior to District students leaving for summer break.
- L. Shall provide College-identified textbooks to participating students. District may make a determination as to textbook cost recovery based on District needs.
- M. Shall identify a District employee to serve as primary District Project contact.
- N. With regard to nondiscrimination of persons with disabilities, shall assist students with the process of self-identification in order to receive appropriate services.

5.1 Policy and Procedure

- A. School District will ensure that each student seeking enrollment in a Concurrent Enrollment Course:
 - i. has completed the necessary College admissions and registration process;
 - ii. has completed College assessment examinations, if required by College;
 - iii. is aware the student is subject to both School District policies and procedures and College policies and procedures;
 - iv. is aware the student is participating in a college level course, even though provided at the School District, and should act appropriately; and
 - v. is aware of the requirements for determination of eligibility for College in-state tuition, if applicable under the terms of this Agreement.
- B. School District will provide College access to the educational records of students as necessary to carry out the terms of this Agreement, and limit access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that

students enrolled in the Concurrent Enrollment Courses will be enrolled in both School District and College. Pursuant to FERPA and applicable regulations, School District and College may disclose educational records of students to each other as “officials of another school system” where the student is enrolled.

5.2 Students with Disabilities

School District will work with qualified students to have individual students request appropriate accommodations for disabilities in accordance with the ADA and Section 504 of the Rehabilitation Act of 1973 or the IDEA, as applicable, submit appropriate documentation on students with disabilities to the Disabilities Coordinator at College, and implement accommodations or special education services as required by Federal and State law and as negotiated between the College Disability Resource office and School District. Students shall work with College in determining appropriate accommodations or special education services. School District shall be responsible for ensuring that each qualified student receives a FAPE in conformity with his or her 504 Plan or IEP, including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School District of any of its legal duties under applicable Federal or State law, including but not limited to School District’s obligations relating to child find, evaluation, and placement of students with disabilities.

5.6 Reporting

School District will provide to College in a timely fashion any data or other information that is required for the submission of any and all reports required by A.R.S. § 15-1821.01.

6. MUTUAL AGREEMENTS

The District agrees to maintain liability insurance in the amount of \$1,000,000.00, naming the College as an additional insured, in order to protect the College from any liability arising from the District providing services under this Agreement. The College agrees to maintain liability insurance in the amount of \$1,000,000.00, naming the District as an additional insured, in order to protect the District from any liability arising from the College providing services under this Agreement. Any duty to indemnify under this Agreement shall be limited to such Party’s maximum insured liability.

6.1 The College Instructor

Throughout the term of this Agreement, an instructor provided by College shall remain an employee of College, and shall be subject to the terms and conditions of the instructor’s employment contract and College policy.

6.2 Students

Each student enrolled in a Concurrent Enrollment Course, even though remaining a student of School District, shall follow the schedule and calendar of classes applicable for Concurrent Enrollment Courses as established and approved by College.

6.3 Removal from Course

School District retains the right to refuse to allow a student to enroll in a Concurrent Enrollment Course and to discipline and/or remove any student from the Concurrent Enrollment Course in accordance with School District policies. College shall have the right to request School District to remove a student from a Concurrent Enrollment Course.

6.4 Schedule

School District and College shall work together to determine the schedule of, and maximum and minimum number of students to enroll in, each Concurrent Enrollment Course. As part of this agreement, the College will make every effort to offer the following courses on a regular rotation:

ECN 211 • Principles of Macroeconomics 3 credits
ENL 101 • College Composition I 3 credits
ENL 102 • College Composition II 3 credits
HIS 105 • U.S. History to 1877 3 credits
HIS 106 • U.S. History since 1877 3 credits
MAT 152 • Advanced Algebra 3 credits
MAT 189 • Pre-Calculus Algebra/Trigonometry 3 credits
MAT 221 • Calculus I 4 credits
MAT 231 • Calculus II 4 credits
POS 110 • American Government 3 credits
SPA 101 • Elementary Spanish I 4 credits
SPA 102 • Elementary Spanish II 4 credits

6.6 Guidelines

School District and College shall ensure that each student enrolled in a Concurrent Enrollment Course, and all personnel of School District and all personnel of College who are involved in the Concurrent enrollment program are provided with Concurrent enrollment guidelines, and that such persons agree to review and comply with the guidelines.

7. FINANCIAL PROVISIONS AND FORMAT FOR BILLING: See Exhibit A attached.

7.1 Fees

Fees and charges for the Concurrent Enrollment Courses and program are provided on Exhibit B attached to this Agreement.

7.2 Cost-Sharing

The College and partners shall share the cost of implementing this program. The partners are required to pay tuition, plus equipment or approximately 40% of the program cost. The College shall provide an invoice to the District with a breakdown of costs, one month prior to the due date of Full-Time Equivalents day (FTSE day) each semester.

7.3 Supplies

School District will provide basic textbooks, workbooks, supplies and other costs related to the teaching of and the administration of Concurrent Enrollment Courses within School District.

7.4 Tuition

- A. The School District shall be responsible for payment of tuition to College, as specified in Exhibit B.
- B. School District understands and agrees that tuition charges for students enrolled under this program may vary depending upon the student's eligibility for in-state tuition. Pursuant to A.R.S. § 15-1802(C), the residency of an unemancipated student under the age of 19 years will be that of the student's parent or legal guardian, and any student who does not meet the statutory requirements for in-state tuition will be charged out-of-state tuition rates, to the extent such separate rates are established by this Agreement.

7.5 Billing Format

The format for the billing of all services pursuant to this Agreement is set forth on Exhibit B. All bills under this Agreement shall include all information required by A.R.S. § 15-1821.01(1)(a).

8. RECORDS

All accounts, reports, files and other records relating to this Agreement shall be kept for a minimum of 5 years after termination of this Agreement and shall be open to reasonable inspection and audit by the other party during that period. Audits may be conducted, at a time mutually agreed upon by the parties, by any appropriate political subdivision or agency of the State of Arizona or by representatives of the comptroller General of the United States or the Secretary of Education when required by applicable federal regulations.

9. CONFIDENTIALITY

All written student records shall be kept confidential in accordance with FERPA and regulations adopted pursuant to FERPA, the IDEA and regulations adopted thereunder, and applicable state laws and School District policies controlling the disclosure of personally identifiable information from a student's education records.

10. TERMINATION/DISPOSITION OF PROPERTY

10.1 Termination

Either Party may terminate this Agreement for any reason following written notice to the other Party of intent to terminate delivered not less than 90 days prior to the intended date of termination. Except as provided in this section 10, termination shall only be effective at the end of a semester, and no Concurrent Enrollment Course shall be terminated prior to such effective date.

10.2 No Relief from Obligations

Termination of this Agreement shall not relieve either Party from its obligation to pay for services provided prior to termination and those for any student already admitted and enrolled in a course or courses and obtaining concurrent credit at the time of termination or notice thereof.

10.3 Disposition of Property

The Parties do not contemplate joint acquisition of any property pursuant to this Agreement. Upon termination of this Agreement, equipment furnished or purchased by College for the program shall be retained by College, and equipment furnished or purchased by School District for the program shall be retained by School District.

11. RESPONSIBILITY

11.1 Conduct of Operations

Each Party agrees to be responsible for the conduct of its operations and performance of contract obligations and the actions of its own personnel while performing services under this Agreement, and each party shall be solely responsible for supervision, daily direction, control of payment of salary (including withholding for payment of taxes and social security), workers' compensation and disability benefits.

11.2 Indemnification

Each Party, to the greatest extent legally permissible, shall indemnify, defend, and hold harmless the other Party from any liability resulting from the negligence, intentionally tortious, or willful misconduct of the indemnifying Party's employees, officers, students and agents.

12. CANCELLATION FOR CONFLICT OF INTEREST

This Agreement may be canceled pursuant to A.R.S. § 38-511, the pertinent provisions of which are fully incorporated herein by reference.

13. NON-ASSIGNABILITY

Neither Party may assign any right or delegate a duty or responsibility under this Agreement without the prior written consent of the other Party.

14. COMPLIANCE WITH NON-DISCRIMINATION LAWS

To the extent applicable, the Parties shall comply with all College non-discrimination policies and all state and federal non-discrimination laws and regulations, including Executive Order 2009-09.

15. RIGHTS/OBLIGATIONS OF PARTIES ONLY

The terms of this Agreement are intended only to define the respective rights and obligations of the Parties. Nothing expressed herein shall create any rights or duties in favor of any potential third party beneficiary or other person, agency or organization.

16. ENTIRE AGREEMENT

This Agreement, and its attachments as noted herein, constitutes the entire agreement between the Parties, and, except as previously noted, all prior or contemporaneous oral or written agreements are superseded by this Agreement. There are no representations or other provisions other than those contained herein, and any amendment or modification of this Agreement shall be made in writing and signed by the Parties to this Agreement.

17. INVALIDITY OF PART OF THE AGREEMENT

If any part of this Agreement is held to be illegal, invalid or void by a court of competent jurisdiction, the remainder of this Agreement shall remain in full force and effect with those offending portions omitted.

18. GOVERNING LAW

This Agreement shall be construed under the laws of the State of Arizona and shall incorporate by reference all laws governing intergovernmental agreements and mandatory contract provisions of state agencies required by statute or executive order.

All statutes and regulations referenced in this Agreement are incorporated herein as if fully stated in their entirety in the Agreement. Each Party agrees to comply with and be responsible for the provisions, the statutes, and the regulations set out in this Agreement.

19. NOTICE

All notices, requests for payment, or other correspondence between the Parties regarding this Agreement shall be mailed United States postage prepaid or delivered personally to the respective parties at the following addresses:

If to College:

Dr. Chato Hazelbaker
President
Northland Pioneer College
P.O. Box 610
Holbrook, AZ 86025

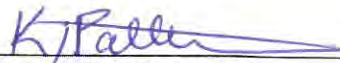
If to School District:

Kyle Patterson, Superintendent
St. Johns Unified School District No.1

COLLEGE

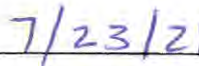
SCHOOL DISTRICT

By: Dr. Chato Hazelbaker
Title: President



By: Kyle Patterson
Title: Superintendent

Date



Date

REVIEWED AND APPROVED AS TO FORM

Pursuant to A.R.S. §11-952(D), the attorney for each of the parties has determined that the foregoing Agreement is in proper form and is within the powers and authority granted under the laws of the State of Arizona to the party represented by such attorney.

Kristin Mackin

By: Kristin Mackin

Title: Attorney

Counsel for Navajo County Community

College District

Dated: 9/1/2021

[Signature]

By:

Title: Deputy County Attorney

Counsel for School District

Dated: 7/22/2021

EXHIBIT A

**TYPE OF INSTRUCTION
CONCURRENT ENROLLMENT COURSES**

COURSES AND CREDITS

For complete course descriptions, refer to the current College catalog.

Districts shall participate in a minimum of 3 college courses each semester (fall and spring) and commit to paying for the minimum seats as follows: 25 seats for schools with 300 or more students; 15 seats for schools between 100 and 299 students; no seat minimum for schools with less than 100 students. Spring minimum seats may be decreased by 2 to allow for attrition.

- ECN 211 • Principles of Macroeconomics 3 credits
- ENL 101 • College Composition I 3 credits
- ENL 102 • College Composition II 3 credits
- HIS 105 • U.S. History to 1877 3 credits
- HIS 106 • U.S. History since 1877 3 credits
- MAT 152 • Advanced Algebra 3 credits
- MAT 189 • Pre-Calculus Algebra/Trigonometry 3 credits
- MAT 221 • Calculus I 4 credits
- MAT 231 • Calculus II 4 credits
- POS 110 • American Government 3 credits
- SPA 101 • Elementary Spanish I 4 credits
- SPA 102 • Elementary Spanish II 4 credits

EXHIBIT B

FINANCIAL PROVISIONS

*Fill in the blanks. If the information is not applicable, indicate N/A in the blank.
Additional directions for completing this form are in italics.*

1. INSTRUCTORS

Instructors shall be provided as follows: *(Check the appropriate line)*

School District shall provide and pay all instructors.

College shall provide and pay all instructors.

Each party shall provide and pay for instructors as follows:

2. PAYMENTS TO THE SCHOOL DISTRICT

N/A

**3. PAYMENTS OF TUITION AND FEES/COSTS TO THE COLLEGE
TUITION:**

In-county/in-state tuition is Sixty-five Dollars (\$65) per credit hour for each in-county/in-state student; out-of-County/in-state tuition is Eighty-two Dollars (\$82) per credit hour for each out-of-County, in-state student; and Three hundred ninety-five Dollars (\$395) per credit hour for each student who, pursuant to A.R.S. §15-1802 or A.R.S. §15-1803, does not qualify for in-state student status. Payment is due to the college prior to FTSE date each semester.

ADDITIONAL FEES AND/OR COSTS:

Set out below are additional fees and costs and, for each, a designation as to whether the School District or student is responsible for payment of each fee or cost. Payment is due to the college prior to FTSE date each semester.

Fees and Costs (Including special course fees; assessment costs, if any; etc.)	<i>For each fee or cost, check the appropriate line to indicate whether the School District or student is responsible for payment to the College of the fee or cost. .</i>	
1. Equipment Fee \$2,693.77	District X	Student
2. Course Fees	District X	Student
3. Media Fee	District X	Student

4. COLLECTION AND PAYMENT OF TUITION AND FEES/COSTS

Check the appropriate line:

- School District is responsible for payment of tuition to the College.
- Each student is responsible for payment of tuition to the College.

For tuition and fee/cost payments required to be made by the School District to the College:

- A. School District is authorized and retains the discretion to collect tuition and fee/cost payments from its students to the extent School District deems appropriate; and
- B. School District may reduce its required payment of tuition and fees/costs owed to the College pursuant to paragraph 3 by the amount of any payment owed to School District by the College pursuant to paragraph 2.

For any tuition and fee/cost payment required to be made by a student to the College, the College shall establish an individual billing account for that student and the billing for such tuition and/or fees and costs shall occur in accordance with College policies and procedures.

5. FINANCIAL AID

In-county/in-state tuition rate for academic year 2021-2022 is \$65/credit hour. Out-of-County/in-state tuition is rate is \$82/credit hour.

A scholarship will be applied for early college course, including all courses available for concurrent enrollment, bringing tuition to \$0/credit hour. Scholarship funds will also pay any applicable course and media fees.

6. FORMAT OF INVOICES BETWEEN THE SCHOOL DISTRICT AND COLLEGE

The College shall send invoices to the School District to the attention and at the address listed below no later than thirty (30) days prior to the FTSE date each semester. Each invoice shall detail any payments due. Payments shall be due within thirty (30) days of receipt of an invoice.

Invoices to be sent to the College:
(specify administrator and address)

N/A

Invoices to be sent to the School District:
(specify administrator and address)

7. FULL TIME STUDENT EQUIVALENT FINANCIAL INFORMATION

Amount College received in FTSE in prior academic year:

(Specify dollar amount)

\$ 1,572,700

Portion of that FTSE distributed to School District:

(Specify percentage or dollar amount)

\$ 0

Amount School District returned to College:

(Specify percentage or dollar amount)

\$ 0

Request to Adjust Funding for Ad Astra Course Scheduling Software

Recommendation:

Requesting Board approval to adjust funding for Ad Astra course scheduling software. The Board-approved total amount of costs is \$203,539.80 for a 5-year term. Staff recommend utilizing CARES/HEERF funds to cover Year 1 cost (\$63,469.40) and FIPSE-IREPO grant to cover Years 2-5 costs (\$140,070.40).

Summary:

This purchase was requested for effective and efficient collegewide course scheduling, event planning, and room/system reservation. The purchase includes implementation, annual subscriptions, and strategic scheduling checkup for 5 years. The cost for the software is \$186,000 (which includes the first year/setup cost of \$58,000 and annual subscription of \$32,000/year for Years 2-5) and tax is \$17,539.80 (which includes the 3% or \$5,580 due to the City of Holbrook), for a total price of \$203,539.80. The purchase meets competitive purchasing guidelines by utilizing AZ STATE PROCUREMENT CONTRACT P18/9973L.

The District Governing Board approved the request to purchase the services utilizing CARES /HEERF funds on June 15, 2021. However, the college discovered that the CARES/HEERF funds will end in March 2022 and cannot be used afterwards. With the recent award of FIPSE-IREPO Grant, which includes a component and budget to improve course scheduling processes, we recommend that Year 1 cost be funded by CARES/HEERF funds and Years 2-5 costs be funded by FIPSE-IREPO Grant.



Request to Approve Fiscal Year 2022 Revised Budget

Recommendation:

Staff recommends approval of the fiscal year 2022 (FY22) Revised Budget to reflect increases in state appropriations. To ensure a revenue neutral budget, a decrease in revenues is reflected in Grants and contracts. The changes are summarized below.

FY22 REVISED BUDGET - All Funds

	Approved Budget May 18, 2021		Reclass	Revised Budget September 21, 2021	
Maintenance & support	\$	1,511,700	\$	600	\$ 1,512,300
Equalization aid	\$	9,171,000			\$ 9,171,000
Rural aid	\$	1,153,600	\$	486,600	\$ 1,640,200
Grants & contracts	\$	9,250,000	\$	(487,200)	\$ 8,762,800
All other categories	\$	37,265,124			\$ 37,265,124
Total revenues	\$	58,351,424	\$	-	\$ 58,351,424

FY22 REVISED BUDGET - General Fund only

	Approved Budget May 18, 2021		Reclass	Revised Budget September 21, 2021	
Maintenance & support	\$	1,511,700	\$	600	\$ 1,512,300
Equalization aid	\$	9,171,000			\$ 9,171,000
Rural aid	\$	1,153,600	\$	486,600	\$ 1,640,200
Grants & contracts	\$	2,000,000	\$	(487,200)	\$ 1,512,800
All other categories	\$	19,581,024			\$ 19,581,024
Total revenues	\$	33,417,324	\$	-	\$ 33,417,324



**Official Budget Forms
Navajo County Community College District
Northland Pioneer College
Fiscal year 2022**

**Navajo County Community College District
Northland Pioneer College
Budget for fiscal year 2022
Summary of Budget Data**

	Budget 2022	Budget 2021	Increase/Decrease From budget 2021 To budget 2022	
			Amount	%
I. Current General and Plant Funds				
A. Expenditures:				
Current General Fund	\$ 33,417,324	\$ 29,525,333	\$ 3,891,991	13.2%
Unexpended Plant Fund	17,154,100	14,334,800	2,819,300	19.7%
Retirement of indebtedness Plant Fund	0		0	
Total	\$ 50,571,424	\$ 43,860,133	\$ 6,711,291	15.3%
B. Expenditures Per Full-Time Student Equivalent (FTSE):				
Current General Fund	\$ 16,238 /FTSE	\$ 14,403 /FTSE	\$ 1,835 /FTSE	12.7%
Unexpended Plant Fund	\$ 8,335 /FTSE	\$ 6,993 /FTSE	\$ 1,343 /FTSE	19.2%
Projected FTSE count	2,058	2,050		
II. Total all funds estimated personnel compensation				
Employee salaries and hourly costs	\$ 17,095,294	\$ 16,129,077	\$ 966,217	6.0%
Retirement costs	1,860,234	1,822,811	37,423	2.1%
Healthcare costs	2,023,272	1,906,128	117,144	6.1%
Other benefit costs	1,552,652	1,454,184	98,468	6.8%
Total	\$ 22,531,452	\$ 21,312,200	\$ 1,219,252	5.7%
III. Summary of primary and secondary property tax levies and rates				
A. Amount levied:				
Primary tax levy	\$ 15,955,424	\$ 15,726,233	\$ 229,191	1.5%
Property tax judgment	0	0	0	
Secondary tax levy	0	0	0	
Total levy	\$ 15,955,424	\$ 15,726,233	\$ 229,191	1.5%
B. Rates per \$100 net assessed valuation:				
Primary tax rate	1.7505	1.7827	(0.0322)	-1.8%
Property tax judgment			0.0000	
Secondary tax rate			0.0000	
Total rate	1.7505	1.7827	(0.0322)	-1.8%
IV. Maximum allowable primary property tax levy for fiscal year 2022 pursuant to A.R.S. §42-17051				\$ 17,018,207
V. Amount received from primary property taxes in fiscal year 2021 in excess of the maximum allowable amount				\$ _____

Navajo County Community College District
Northland Pioneer College
Budget for fiscal year 2022
Resources

	Current funds			Plant Fund		Other funds 2022	Total all funds 2022	Total all funds 2021	% Increase/ Decrease
	General Fund 2022	Restricted Fund 2022	Auxiliary Fund 2022	Unexpended Plant Fund 2022	Retirement of indebtedness 2022				
Beginning balances—July 1*									
Restricted	\$	\$	\$	\$	\$	\$	\$ 0	\$	0.0%
Unrestricted	54,000,000			28,500,000			82,500,000	71,000,000	16.2%
Total beginning balances	\$ 54,000,000	\$ 0	\$ 0	\$ 28,500,000	\$ 0	\$ 0	\$ 82,500,000	\$ 71,000,000	16.2%
Revenues and other inflows									
Student tuition and fees									
General tuition	\$ 3,850,000	\$	\$	\$	\$	\$	\$ 3,850,000	\$ 2,050,000	87.8%
Out-of-district tuition							0		0.0%
Out-of-State tuition	50,000						50,000	50,000	0.0%
Student fees	500,000						500,000	500,000	0.0%
Tuition and fee remissions or waivers							0		0.0%
State appropriations									
Maintenance support	1,512,300						1,512,300	1,554,800	-2.7%
Equalization aid	9,171,000						9,171,000	8,444,300	8.6%
STEM Workforce				319,700			319,700		--
Rural Community College Aid	1,640,200						1,640,200	334,800	389.9%
Property taxes									
Primary tax levy	15,955,424						15,955,424	15,726,233	1.5%
Secondary tax levy							0		0.0%
Gifts, grants, and contracts	1,512,800	7,250,000					8,762,800	7,000,000	25.2%
Sales and services							0		0.0%
Investment income	500,000						500,000	500,000	0.0%
State shared sales tax (Prop 301)		500,000	150,000				650,000	400,000	62.5%
Smart and Safe Act (Prop 207)		500,000					500,000	0	--
Other revenues	200,000						200,000	500,000	-60.0%
Proceeds from sale of bonds							0		0.0%
Total Revenues and Other Inflows	\$ 34,891,724	\$ 8,250,000	\$ 150,000	\$ 319,700	\$ 0	\$ 0	\$ 43,611,424	\$ 37,060,133	17.7%
Transfers									
Transfers in		500,000	200,000	4,294,400			4,994,400	2,900,000	72.2%
(Transfers out)	(3,674,400)	(1,320,000)					(4,994,400)	(2,900,000)	72.2%
Total transfers	(3,674,400)	(820,000)	200,000	4,294,400	0	0	0	0	0.0%
Reduction for amounts reserved for future budget year expenditures:									
Maintained for future financial stability	(29,525,333)						(29,525,333)	(28,729,200)	2.8%
Maintained for future capital acquisitions/projects				(10,000,000)			(10,000,000)	(14,000,000)	-28.6%
Maintained for future debt retirement							0	0	0.0%
Maintained for grants or scholarships							0	2,000,000	-100.0%
Fund Balance - Unrestricted	(24,474,667)			(18,500,000)			(42,974,667)	(16,270,800)	164.1%
Fund Balance	2,200,000			12,540,000			14,740,000		--
Total resources available for the budget year	\$ 33,417,324	\$ 7,430,000	\$ 350,000	\$ 17,154,100	\$ 0	\$ 0	\$ 58,351,424	\$ 51,060,133	14.3%

*These amounts exclude amounts not in spendable form (i.e., prepaids, inventories, and capital assets) or amounts legally or contractually required to be maintained intact.

**Navajo County Community College District
Northland Pioneer College
Budget for fiscal year 2022**

Expenditures and other outflows

	Current funds			Plant Fund		Other funds 2022	Total all funds 2022	Total all funds 2021	% Increase/ Decrease
	General Fund 2022	Restricted Fund 2022	Auxiliary Fund 2022	Unexpended Plant Fund 2022	Retirement of indebtedness 2022				
Total resources available for the budget year (from Schedule B)	\$ 33,417,324	\$ 7,430,000	\$ 350,000	\$ 17,154,100	\$ 0	\$ 0	\$ 58,351,424	\$ 51,060,133	14.3%
Expenditures and other outflows									
Instruction	\$ 11,784,885	\$ 2,200,000					\$ 13,984,885	\$ 12,502,783	11.9%
Public service							0	20,000	-100.0%
Academic support	1,498,497	500,000					1,998,497	1,256,383	59.1%
Student services	2,298,021	500,000					2,798,021	2,776,914	0.8%
Institutional support (Administration)	10,878,708						10,878,708	10,240,567	6.2%
Operation and maintenance of plant	2,010,336						2,010,336	1,915,665	4.9%
Scholarships	1,890,275	4,230,000					6,120,275	6,281,275	-2.6%
Auxiliary enterprises			350,000				350,000	600,000	-41.7%
Capital assets				17,154,100			17,154,100	14,334,800	19.7%
Debt service—general obligation bonds							0		0.0%
Debt service—other long term debt							0		0.0%
Other expenditures							0		0.0%
Property tax judgments	402,204						402,204		--
Contingency	2,654,398						2,654,398	1,131,746	134.5%
Total expenditures and other outflows	\$ 33,417,324	\$ 7,430,000	\$ 350,000	\$ 17,154,100	\$ 0	\$ 0	\$ 58,351,424	\$ 51,060,133	14.3%

NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
 Reclass FY22 General Fund Budget - State Appropriations Higher

Tax Supported Funds	General Unrestricted		
	Budget	Reclass	Revised Budget
REVENUES			
Primary Tax Levy	15,955,424		15,955,424
State Aid:			-
Maintenance and Operations	1,511,700	600	1,512,300
Equalization	9,171,000	-	9,171,000
Rural Aid	1,153,600	486,600	1,640,200
Tuition and Fees	4,400,000		4,400,000
Investment earnings	500,000		500,000
Grants and Contracts	2,000,000	(487,200)	1,512,800
Other Miscellaneous	200,000		200,000
Fund Balance	2,200,000		2,200,000
Transfers	(3,674,400)		(3,674,400)
TOTAL REVENUES	\$ 33,417,324	\$ -	\$ 33,417,324
			-
			-
EXPENDITURES			-
Salaries and Benefits	21,040,010		21,040,010
Operating Expenditures	12,377,314		12,377,314
Capital Expenditures			-
TOTAL EXPENDITURES	\$ 33,417,324	\$ -	\$ 33,417,324

Request to Approve 2022-23 Budget Development Calendar

Recommendation:

Staff recommends approval of the 2022-23 Budget Development Calendar.

Summary:

The Strategic Planning process is being modified to better meet the needs of NPC, so no specific dates are included in this year's calendar.

The development of the budget cycle starts in July of each year, when NPC develops and submits its State Aid request. The consolidated AZ Community Colleges State Aid request for FY2022-23 is due to the state by September 1st of each year. In order to complete the State Aid Request, transactions for Accounts Payable, Purchasing and Grants for the prior year ending June 30 must adhere to a tight deadline.



BUDGET DEVELOPMENT CALENDAR

FISCAL YEAR 2022 – 2023

PROPOSED 9/21/21

ACTIVITY	RESOURCE	DUE BY
1. Receive & approve calendar	DGB	21 September 2021
2. Receive and approve budget assumptions & overview	DGB	16 November
3. Distribute budget materials for operational & capital	Director of Budget	23 December
4. Review budget process and calendar at convocation	CFO	10 January 2022
5. Director of Budget receives budget	Department Managers & Director of Budget	21 January
6. Exec Team receives staffing requests	Department Managers & President's Cabinet	21 January
7. Initial review of operational & capital plans/budget requests	Admin Services	1 February
8. President, CHRO, faculty, CASO meet on compensation	Pres, CHRO, FA, CASO	4 February
9. Exec Team finalizes staffing needs	President's Cabinet	7 February
10. Review of operational & capital plans/budget requests	President's Cabinet	7 February
11. Receive introductory budget analysis	DGB	15 February
12. Receive tuition and fee schedules	DGB	15 February
13. President receives compensation recommendation	Pres, CHRO, FA, CASO	1 March
14. Budget hearing (if necessary)	President's Cabinet	7 March
15. Receive preliminary budget analysis	DGB	15 March
16. Receive compensation recommendation	DGB	15 March
17. Approve tuition and fee schedules	DGB	15 March
18. Approve compensation	DGB	19 April
19. Receive complete budget analysis	DGB	19 April
20. Develop and adopt preliminary budgets (June 5)	DGB	19 April
21. Publish notice of public budget & TNT hearing (15 days prior)	CFO	2 May
22. Publish budget on website & other publication (15 days prior)	CFO	2 May
23. 2 nd notice of public budget & TNT hearing (5 days prior)	CFO	12 May
24. 2 nd publication of budget (5 days prior)	CFO	12 May
25. Conduct taxpayer public hearings (June 20)	DGB	17 May
26. Adopt property tax levy & final budgets at special meeting (June 20)	DGB	17 May
27. Notify PTOC of primary property tax levy (3 days after adoption)	CFO	21 May
28. Submit tax levy to Navajo County	CFO	21 May

Request to Approve Annual SMARTnet renewal for 21/22

Recommendation:

Staff recommends approval to purchase annual SMARTnet renewal for \$214,483.41 over 1 year.

Summary:

This purchase is sole source request to renew our annual SMARTnet. It is sole source because it is an integral application to overall college functions and has been used for a number of years. Terms of this plan start 10/01/2021 and ends 09/30/2022.

Sub-total \$201,525.33, total for this year \$214,483.41, tax \$12,958.08, tax to City of Holbrook 6.4300%, total taxes \$12,958.08. Total amount of DGB Purchase request: \$214,483.41 for this year.



QUOTE CONFIRMATION



DEAR ERNEST HESS,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MJFV768	9/2/2021	LOA	302679	\$214,483.41


IMPORTANT - PLEASE READ
Special Instructions: TAX: MULTIPLE TAX JURISDICTIONS APPLY TAX: CONTACT CDW FOR TAX DETAILS

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco Solution Support - extended service agreement Mfg. Part#: CON-SSSNT-1-25K UNSPSC: 81111811 Electronic distribution - NO MEDIA TAX: SNOWFLAKE, AZ 6.4300% \$682.44 Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)	1	5076382	\$10,613.33	\$10,613.33
Cisco SMARTnet extended service agreement Mfg. Part#: CON-SNTP-1-10K UNSPSC: 81111811 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$557.75 Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)	1	1504561	\$8,674.25	\$8,674.25
CISCO SMARNET ESS SW SUPP UPGR Mfg. Part#: CON-ECMUS-1-5K Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$212.96 Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)	1	4966822	\$3,312.00	\$3,312.00
Cisco Smart Net Total Care Software Support Service - technical support - 1 Mfg. Part#: CON-ECMU-1-50K Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$1,927.94 Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)	1	2728229	\$29,983.52	\$29,983.52
Cisco Independent Software Vendor Application Services technical support - Mfg. Part#: CON-ISV1-1-5K UNSPSC: 81111811 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$109.54 Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)	1	2356421	\$1,703.50	\$1,703.50
Cisco SMARTnet service agreement Mfg. Part#: CON-SNT-1-50K UNSPSC: 81111812	1	1504550	\$39,409.54	\$39,409.54

QUOTE DETAILS (CONT.)				
Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$2,210.90 TAX: HOLBROOK, AZ 6.4300% \$323.14 Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)				
Cisco Unified Communications Essential Operate Service - extended service a	1	3463743	\$101,044.42	\$101,044.42
Mfg. Part#: CON-ECDN-1-500K UNSPSC: 81111812 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$5,132.86 TAX: SNOWFLAKE, AZ 6.4300% \$1,364.29 Contract: E&I CNR01439 Catalog (CNR01439)				
Cisco Digital Network Architecture Essentials - Term License renewal (1 yea	1	6090001	\$416.07	\$416.07
Mfg. Part#: C9200-DNA-E-48-1R-RENEWAL Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$26.75 Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)				
Cisco Solution Support - extended service agreement	1	6108409	\$6,368.70	\$6,368.70
Mfg. Part#: CON-SSSNP-1-10K Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$409.51 Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)				

PURCHASER BILLING INFO		SUBTOTAL	\$201,525.33
Billing Address: NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 Phone: (928) 524-7600 Payment Terms: NET 30 Days-Govt/Ed		SHIPPING	\$0.00
		SALES TAX	\$12,958.08
		GRAND TOTAL	\$214,483.41
		DELIVER TO	
Shipping Address: NORTHLAND PIONEER COLLEGE ERNEST HESS 102 N 1ST AVE HOLBROOK, AZ 86025-2902 Shipping Method: ELECTRONIC DISTRIBUTION			

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION

	Sara Wilson		(866) 339-0305		sara.wilson@cdwg.com
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LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$201,525.33	\$5,348.48/Month	\$201,525.33	\$6,192.87/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.

- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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SMARTnet RENEWAL QUOTE FOR NORTHLAND PIONEER COLLEGE
EFFECTIVE COVERAGE CO-TERMED THROUGH APRIL 20, 2023



Please Note: This Quote is valid until October 16, 2021

Quotes Generated On: August 26, 2021

CDW Proprietary and Confidential

Contract Type	Contract Number	Quote Number	Service Description	Annual Cost
SNT	94533560	221834684	8x5xNext Business Day	\$ 71,650.03
SNTP	94533560	221834684	Premium 24x7x4	\$ 17,244.08
ECDN	94533560	221834684	ESS WITH 8X5XNBD	\$ 148,594.95
ECMU	94533560	221834684	ECMU	\$ 44,796.00
ECMUS	201224800	221834684	ECMUS	\$ 4,800.00
ISV1	201224800	221834684	ISV1	\$ 2,910.00
SSSNP	201224800	221834684	SSSNP	\$ 9,230.00
SSSNT	201224800	221834684	SSSNT	\$ 15,381.63
SSTC	201224839	221834684	Subscription SSTC	\$ 603.00

Total: \$ 315,209.69

Customer is responsible to pay freight charges. Estimated or actual freight charges are in quotes (unless specifically stated). This quote excludes sales tax (unless specifically stated).

Acceptance of Terms and Conditions of Sales and Services

By ordering or accepting delivery of Products from Seller or by engaging Seller to perform or to procure Services on behalf of Customer, Customer thereby signifies its agreement with Seller: (i) The terms and conditions provided on this link <http://www.cdw.com/content/terms-conditions/default.aspx>, except if there is an effective written agreement between the parties applicable to the Transaction, the terms and conditions governing the Transaction are those contained in the effective written agreement; and (ii) that if Customer delivers or conveys to Seller by any means: (a) any additional terms or conditions; or (b) any terms or conditions that differ in any respect, material or otherwise, from those governing the Transaction, then such terms or conditions will be null and void unless accepted in a written agreement executed by the authorized signatories of both parties.



CDW
 Account Manager: Sara Wilson (LX48)
 625 W Adams St
 Chicago, IL 60661
 (312) 705-0370 phone

Prorated Cost	Discounted Cost
\$ 57,955.20	\$ 39,409.54
\$ 12,571.34	\$ 8,674.25
\$ 148,594.95	\$ 101,044.42
\$ 44,093.42	\$ 29,983.52
\$ 4,800.00	\$ 3,312.00
\$ 2,468.84	\$ 1,703.50
\$ 9,230.00	\$ 6,368.70
\$ 15,381.63	\$ 10,613.33
\$ 603.00	\$ 416.07

\$ 201,525.33

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**SMARTnet RENEWAL QUOTE FOR NORTHLAND PIONEER COLLEGE
EFFECTIVE COVERAGE CO-TERMED THROUGH APRIL 20, 2023**

Quote Number: 221834684

Contract Number: 94533560

8x5xNext Business Day (SNT)

Site ID#	Location	Line Number	Item Name
1040850846	HOLBROOK, AZ	1	CP-8831-K9=
404039772	HOLBROOK, AZ	2	WS-C4506E-S7L+96V+
404039772	HOLBROOK, AZ	3	WS-C4506E-S7L+96V+
404039772	HOLBROOK, AZ	4	WS-C4506E-S7L+96V+
1040850846	HOLBROOK, AZ	5	WS-C4500X-24X-ES
1040850846	HOLBROOK, AZ	6	WS-C4500X-24X-ES
1040850846	HOLBROOK, AZ	7	WS-C4500X-24X-ES
404039772	HOLBROOK, AZ	8	WS-C2960CX-8PC-L
1040850846	HOLBROOK, AZ	9	ISR4451-X-AX/K9
1040850846	HOLBROOK, AZ	10	ISR4451-X-AX/K9
1040850846	HOLBROOK, AZ	13	ASA5506-K9
404039772	HOLBROOK, AZ	14	SPA-8X1GE-V2=
1040850846	HOLBROOK, AZ	15	CP-8865-K9=
1040850846	HOLBROOK, AZ	17	WS-C2960X-48LPS-L
1040850846	HOLBROOK, AZ	18	WS-C3650-24PD-E
1040850846	HOLBROOK, AZ	19	ASA5516-FPWR-K9
1040850846	HOLBROOK, AZ	22	C1-ASR1001-X/K9
1040850846	HOLBROOK, AZ	22.7	SPA-8X1GE-V2
1040850846	HOLBROOK, AZ	23	C1-ASR1001-X/K9
1040850846	HOLBROOK, AZ	23.9	SPA-8X1GE-V2
1040850846	HOLBROOK, AZ	24	ASA5525-FPWR-K9
1040850846	HOLBROOK, AZ	25	ASA5525-FPWR-K9
1040850846	HOLBROOK, AZ	26	ASA5508-K9
1040850846	HOLBROOK, AZ	27	ASA5508-K9
1040850846	HOLBROOK, AZ	36	CTI-CMS-1000-K9
1040850846	HOLBROOK, AZ	37	N9K-C93180YCEXB18Q
1040850846	HOLBROOK, AZ	37.17	N9K-C93180YC-EX-B
1040850846	HOLBROOK, AZ	37.20	N9K-C93180YC-EX-B
1040850846	HOLBROOK, AZ	38	CTI-CMS-2000-K9
1040850846	HOLBROOK, AZ	39	CS-TOUCH10=
1040850846	HOLBROOK, AZ	42	WS-C2960X-48FPS-L
1040850846	HOLBROOK, AZ	43	ISR4331-V/K9
1040850846	HOLBROOK, AZ	46	C9200-48P-E
1040850846	HOLBROOK, AZ	57	ISR4331-V/K9
1040850846	HOLBROOK, AZ	58	ISR4331-V/K9
1040850846	HOLBROOK, AZ	59	ISR4331-V/K9
1040850846	HOLBROOK, AZ	60	ISR4331-V/K9
1040850846	HOLBROOK, AZ	61	ISR4331-V/K9
1040850846	HOLBROOK, AZ	62	ISR4331-V/K9
1040850846	HOLBROOK, AZ	63	ISR4351-V/K9
1040850846	HOLBROOK, AZ	64	ISR4351-V/K9
1040850846	HOLBROOK, AZ	65	ISR4351-V/K9
1040850846	HOLBROOK, AZ	66	ISR4351-V/K9

1040850846	HOLBROOK, AZ	99	C9200-48P-E
1040850846	HOLBROOK, AZ	100	CS-TOUCH10=
1040850846	HOLBROOK, AZ	101	C1-CISCO4331/K9
1040850846	HOLBROOK, AZ	117	BE7H-M5-K9
1040850846	HOLBROOK, AZ	118	BE7H-M5-K9
1040850846	HOLBROOK, AZ	125	C9200-48T-E
1040850846	HOLBROOK, AZ	126	C9200-48T-E
1040850846	HOLBROOK, AZ	130	ASR1001-X
1040850846	HOLBROOK, AZ	130.3	SPA-8X1GE-V2
1040850846	HOLBROOK, AZ	130.7	SL-ASR1-APP
1040850846	HOLBROOK, AZ	130.8	SLASR1-AIS
1040850846	HOLBROOK, AZ	131	ASR1001-X
1040850846	HOLBROOK, AZ	131.2	SL-ASR1-APP
1040850846	HOLBROOK, AZ	131.6	SPA-8X1GE-V2
1040850846	HOLBROOK, AZ	131.9	SLASR1-AIS
1040850846	HOLBROOK, AZ	132	ASR1001-X
1040850846	HOLBROOK, AZ	132.2	SL-ASR1-APP
1040850846	HOLBROOK, AZ	132.5	SLASR1-AIS
1040850846	HOLBROOK, AZ	132.9	SPA-8X1GE-V2
1040850846	HOLBROOK, AZ	133	ASR1001-X
1040850846	HOLBROOK, AZ	133.6	SL-ASR1-APP
1040850846	HOLBROOK, AZ	133.9	SLASR1-AIS
1040850846	HOLBROOK, AZ	133.10	SPA-8X1GE-V2
1040850846	HOLBROOK, AZ	134	ASR1001-X
1040850846	HOLBROOK, AZ	134.4	SPA-8X1GE-V2
1040850846	HOLBROOK, AZ	134.7	SL-ASR1-APP
1040850846	HOLBROOK, AZ	134.8	SLASR1-AIS

Site ID#	Site Name	Address
1040850846	NORTHLAND PIONEER	102 N 1ST AVE, HOLBROOK, AZ,
404039772	NORTHLAND PIONEER	2251 NAVAJO BLVD, HOLBROOK, AZ

Non-CDW covered item

Description	Serial Number	Instance Id
Cisco 8831 Base/Control Panel for North America	FOC1828M36Y	1563613068
4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	FXS1912Q2CV	1674332200
4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	FXS1912Q2EA	1674332340
4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	FXS1916Q5TN	1674332480
Catalyst 4500-X 24 Port 10G Ent. Services, Frt-to-Bk, No P/S	JAE19200EL7	1678367656
Catalyst 4500-X 24 Port 10G Ent. Services, Frt-to-Bk, No P/S	JAE192609EP	1696651374
Catalyst 4500-X 24 Port 10G Ent. Services, Frt-to-Bk, No P/S	JAE19260FAM	1696651661
Cisco Catalyst 2960-CX 8 Port PoE, LAN Base	FOC1933W3JQ	1706148495
Cisco ISR 4451 AX Bundle with APP and SEC license	FJC2020D07S	1796705553
Cisco ISR 4451 AX Bundle with APP and SEC license	FJC2020D07T	1796705597
ASA 5506-X with FirePOWER services, 8GE, AC, 3DES/AES	JMX2031Y1JS	1825898737
Cisco 8-Port Gigabit Ethernet Shared Port Adapter	JAE11452N8H	390425752
Cisco IP Phone 8865	PUC20388PQY	5060156199
Catalyst 2960-X 48 GigE PoE 370W, 4 x 1G SFP, LAN Base	FCW2107B21A	5107466771
Cisco Catalyst 3650 24 Port PoE 2x10G Uplink IP Services	FDO2113Q0YC	5109064986
ASA 5516-X with FirePOWER services, 8GE, AC, 3DES/AES	JMX2116Y0JJ	5109394037
Cisco ONE - ASR1001-X	FXS2103Q0L1	5122286466
Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SAL2115036B	5122286564
Cisco ONE - ASR1001-X	FXS2103Q0CL	5122286483
Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SAL2115035C	5122286582
^ASA 5525-X with FirePOWER Services, 8GE, AC, 3DES/AES, SSD	FTX2123W0MP	5123932476
^ASA 5525-X with FirePOWER Services, 8GE, AC, 3DES/AES, SSD	FTX2123W0MM	5123932514
ASA 5508-X with FirePOWER services, 8GE, AC, 3DES/AES	JMX2125Y09T	5128955785
ASA 5508-X with FirePOWER services, 8GE, AC, 3DES/AES	JMX2125Y09N	5128955820
^Cisco Meeting Server 1000	FCH2138V1JR	5197310807
2 Nexus 93180YC-EX with 8 QSFP-40G-SR-BD		5198759977
Nexus 93180YC-EX bundle PID	FDO21501EZV	5198759996
Nexus 93180YC-EX bundle PID	FDO21501EWF	5198759992
^Cisco Meeting Server 2000	FOX2148P9AS	5201014160
Cisco Touch 10 controller for endpoints Spare	FOC2210NW33	5219827239
Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FJC2222W0YS	5237175940
Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	FLM2039W1R4	5250867935
Catalyst 9200 48-port PoE+, Network Essentials	JAD23041AUG	5331321602
Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	FLM2343120H	5406130036
Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	FLM2343120F	5406130066
Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	FLM2343120R	5406130080
Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	FLM2343120N	5406130092
Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	FLM2343120K	5406130122
Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	FLM2343120L	5406130139
Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	FLM234412EH	5408831807
Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	FLM234412EJ	5408831836
Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	FLM234412EK	5408831854
Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	FLM234412EL	5408831870

Catalyst 9200 48-port PoE+, Network Essentials	JAD244006RN	5514253649
Cisco Touch 10 controller for endpoints Spare	FOC2444NE45	5524631734
Cisco ONE ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	FLM244810QU	5524980639
Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	WMP244600LW	5537178781
Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	WMP244600M8	5537178804
Catalyst 9200 48-port data only, Network Essentials	JAE243605RG	5547266153
Catalyst 9200 48-port data only, Network Essentials	JAE243605T6	5547266158
Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	FXS2502Q2K0	5578323798
Cisco 8-Port Gigabit Ethernet Shared Port Adapter	JAE25090DK7	5578323900
Application Data Solution License for ASR1000 Series		5578324082
Cisco ASR 1000 Advanced IP Services License		5578323969
Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	FXS2502Q2G3	5578323808
Application Data Solution License for ASR1000 Series		5578324091
Cisco 8-Port Gigabit Ethernet Shared Port Adapter	JAE25090DJG	5578323896
Cisco ASR 1000 Advanced IP Services License		5578323973
Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	FXS2449Q2LL	5578323818
Application Data Solution License for ASR1000 Series		5578324095
Cisco ASR 1000 Advanced IP Services License		5578323979
Cisco 8-Port Gigabit Ethernet Shared Port Adapter	JAE25090DMC	5578323891
Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	FXS2501Q07C	5578323822
Application Data Solution License for ASR1000 Series		5578324099
Cisco ASR 1000 Advanced IP Services License		5578323985
Cisco 8-Port Gigabit Ethernet Shared Port Adapter	JAE25090DKH	5578323904
Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	FXS2502Q2EL	5578323826
Cisco 8-Port Gigabit Ethernet Shared Port Adapter	JAE25090DPF	5578323882
Application Data Solution License for ASR1000 Series		5578324103
Cisco ASR 1000 Advanced IP Services License		5578323989

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Begin Date	End Date	Annual Cost	Prorated Cost	Discounted Cost
1-Oct-21	30-Sep-22	\$ 64.00	\$ 64.00	\$ 43.52
1-Oct-21	30-Sep-22	\$ 2,100.00	\$ 2,100.00	\$ 1,428.00
1-Oct-21	30-Sep-22	\$ 2,100.00	\$ 2,100.00	\$ 1,428.00
1-Oct-21	30-Sep-22	\$ 2,100.00	\$ 2,100.00	\$ 1,428.00
1-Oct-21	30-Sep-22	\$ 2,965.00	\$ 2,965.00	\$ 2,016.20
1-Oct-21	30-Sep-22	\$ 2,965.00	\$ 2,965.00	\$ 2,016.20
1-Oct-21	30-Sep-22	\$ 2,965.00	\$ 2,965.00	\$ 2,016.20
1-Oct-21	30-Sep-22	\$ 90.37	\$ 90.37	\$ 61.45
1-Oct-21	30-Sep-22	\$ 2,710.00	\$ 2,710.00	\$ 1,842.80
1-Oct-21	30-Sep-22	\$ 2,710.00	\$ 2,710.00	\$ 1,842.80
1-Oct-21	30-Sep-22	\$ 119.00	\$ 119.00	\$ 80.92
1-Oct-21	30-Sep-22	\$ 1,000.00	\$ 1,000.00	\$ 680.00
1-Oct-21	30-Sep-22	\$ 25.00	\$ 25.00	\$ 17.00
1-Oct-21	30-Sep-22	\$ 423.00	\$ 423.00	\$ 287.64
1-Oct-21	30-Sep-22	\$ 936.02	\$ 936.02	\$ 636.49
1-Oct-21	30-Sep-22	\$ 719.00	\$ 719.00	\$ 488.92
1-Oct-21	30-Sep-22	\$ 1,802.00	\$ 1,802.00	\$ 1,225.36
1-Oct-21	30-Sep-22	\$ 1,000.00	\$ 1,000.00	\$ 680.00
1-Oct-21	30-Sep-22	\$ 1,802.00	\$ 1,802.00	\$ 1,225.36
1-Oct-21	30-Sep-22	\$ 1,000.00	\$ 1,000.00	\$ 680.00
1-Oct-21	30-Sep-22	\$ 1,261.98	\$ 1,261.98	\$ 858.15
1-Oct-21	30-Sep-22	\$ 1,261.98	\$ 1,261.98	\$ 858.15
1-Oct-21	30-Sep-22	\$ 431.00	\$ 431.00	\$ 293.08
1-Oct-21	30-Sep-22	\$ 431.00	\$ 431.00	\$ 293.08
1-Oct-21	30-Sep-22	\$ 381.00	\$ 381.00	\$ 259.08
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ 1,173.13	\$ 1,173.13	\$ 797.73
1-Oct-21	30-Sep-22	\$ 1,173.13	\$ 1,173.13	\$ 797.73
1-Oct-21	30-Sep-22	\$ 2,835.20	\$ 2,835.20	\$ 1,927.94
1-Oct-21	30-Sep-22	\$ 259.00	\$ 259.00	\$ 176.12
1-Oct-21	30-Sep-22	\$ 498.56	\$ 498.56	\$ 339.02
1-Oct-21	30-Sep-22	\$ 560.21	\$ 560.21	\$ 380.94
1-Oct-21	30-Sep-22	\$ 466.00	\$ 466.00	\$ 316.88
1-Oct-21	30-Sep-22	\$ 560.21	\$ 560.21	\$ 380.94
1-Oct-21	30-Sep-22	\$ 560.21	\$ 560.21	\$ 380.94
1-Oct-21	30-Sep-22	\$ 560.21	\$ 560.21	\$ 380.94
1-Oct-21	30-Sep-22	\$ 560.21	\$ 560.21	\$ 380.94
1-Oct-21	30-Sep-22	\$ 560.21	\$ 560.21	\$ 380.94
1-Oct-21	30-Sep-22	\$ 560.21	\$ 560.21	\$ 380.94
1-Oct-21	30-Sep-22	\$ 1,482.91	\$ 1,482.91	\$ 1,008.38
1-Oct-21	30-Sep-22	\$ 1,482.91	\$ 1,482.91	\$ 1,008.38
1-Oct-21	30-Sep-22	\$ 1,482.91	\$ 1,482.91	\$ 1,008.38
1-Oct-21	30-Sep-22	\$ 1,482.91	\$ 1,482.91	\$ 1,008.38

27-Oct-21	30-Sep-22	\$ 466.00	\$ 432.81	\$ 294.31
1-Oct-21	30-Sep-22	\$ 259.00	\$ 259.00	\$ 176.12
1-Dec-21	30-Sep-22	\$ 446.49	\$ 371.87	\$ 252.87
13-Jan-22	30-Sep-22	\$ 500.83	\$ 358.13	\$ 243.53
13-Jan-22	30-Sep-22	\$ 500.83	\$ 358.13	\$ 243.53
12-Feb-22	30-Sep-22	\$ 304.00	\$ 192.39	\$ 130.83
12-Feb-22	30-Sep-22	\$ 304.00	\$ 192.39	\$ 130.83
6-Jun-22	30-Sep-22	\$ 1,290.68	\$ 413.72	\$ 281.33
6-Jun-22	30-Sep-22	\$ 1,000.00	\$ 320.55	\$ 217.97
6-Jun-22	30-Sep-22	\$ 693.00	\$ 222.14	\$ 151.06
6-Jun-22	30-Sep-22	\$ 866.00	\$ 277.59	\$ 188.76
6-Jun-22	30-Sep-22	\$ 1,290.68	\$ 413.72	\$ 281.33
6-Jun-22	30-Sep-22	\$ 693.00	\$ 222.14	\$ 151.06
6-Jun-22	30-Sep-22	\$ 1,000.00	\$ 320.55	\$ 217.97
6-Jun-22	30-Sep-22	\$ 866.00	\$ 277.59	\$ 188.76
6-Jun-22	30-Sep-22	\$ 1,290.68	\$ 413.72	\$ 281.33
6-Jun-22	30-Sep-22	\$ 693.00	\$ 222.14	\$ 151.06
6-Jun-22	30-Sep-22	\$ 866.00	\$ 277.59	\$ 188.76
6-Jun-22	30-Sep-22	\$ 1,000.00	\$ 320.55	\$ 217.97
6-Jun-22	30-Sep-22	\$ 1,290.68	\$ 413.72	\$ 281.33
6-Jun-22	30-Sep-22	\$ 693.00	\$ 222.14	\$ 151.06
6-Jun-22	30-Sep-22	\$ 866.00	\$ 277.59	\$ 188.76
6-Jun-22	30-Sep-22	\$ 1,000.00	\$ 320.55	\$ 217.97
6-Jun-22	30-Sep-22	\$ 1,290.68	\$ 413.72	\$ 281.33
6-Jun-22	30-Sep-22	\$ 1,000.00	\$ 320.55	\$ 217.97
6-Jun-22	30-Sep-22	\$ 693.00	\$ 222.14	\$ 151.06
6-Jun-22	30-Sep-22	\$ 866.00	\$ 277.59	\$ 188.76

Total: \$ 71,650.03 \$ 57,955.20 **\$ 39,409.54**

**SMARTnet RENEWAL QUOTE FOR NORTHLAND P
EFFECTIVE COVERAGE CO-TERMED THROUGH /**

**Quote Number: 221834684
Contract Number: 94533560
Premium 24x7x4 (SNTP)**

Site ID#	Location	Item Name
1040850846	HOLBROOK, AZ	CVC-DME-M4-M
1040850846	HOLBROOK, AZ	N9K-C93180YC-EX
1040850846	HOLBROOK, AZ	N9K-C93180YC-EX
1040850846	HOLBROOK, AZ	UCSB-B200-M5-U
1040850846	HOLBROOK, AZ	UCSB-B200-M5-U
1040850846	HOLBROOK, AZ	UCSB-B200-M5-U
1040850846	HOLBROOK, AZ	UCSB-B200-M5-U
1040850846	HOLBROOK, AZ	UCSB-B200-M5-U
1040850846	HOLBROOK, AZ	UCSB-B200-M5-U
1040850846	HOLBROOK, AZ	UCSB-B200-M5-U
1040850846	HOLBROOK, AZ	UCS-SP-FI6454
1040850846	HOLBROOK, AZ	UCS-SP-FI6454
1040850846	HOLBROOK, AZ	UCS-SP-FI6454
1040850846	HOLBROOK, AZ	UCS-SP-FI6454
1040850846	HOLBROOK, AZ	UCS-SP-5108-AC4
1040850846	HOLBROOK, AZ	UCS-SP-5108-AC4

Site ID# Site Name
1040850846 NORTHLAND PIONEER COLLEGE

IONEER COLLEGE
APRIL 20, 2023

Non-CDW covered item

Description	Serial Number	Instance Id	Begin Date
^SolutionsPlus: VBrick M4 Server Appl. for VBrick DME Medium	FCH2019V239	1799162220	1-Oct-21
Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28	FDO24441DX0	5535283185	7-Jan-22
Nexus 9300 with 48p 10/25G SFP+ and 6p 100G QSFP28	FDO24450KC9	5535283214	7-Jan-22
UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	FLM24480ALB	5535626384	8-Jan-22
UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	FLM24480AKT	5535626399	8-Jan-22
UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	FLM2409014T	5535626403	8-Jan-22
UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	FLM244905EK	5535626411	8-Jan-22
UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	FLM2406077P	5535626421	8-Jan-22
UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	FLM24060428	5535626425	8-Jan-22
UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	FLM240601MP	5535626435	8-Jan-22
UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	FLM2409012F	5535626443	8-Jan-22
(Not sold standalone) UCS 6454 FI	FDO244705X1	5537179094	13-Jan-22
(Not sold standalone) UCS 6454 FI	FDO244705P3	5537179111	13-Jan-22
(Not sold standalone) UCS 6454 FI	FDO244705TZ	5537179121	13-Jan-22
(Not sold standalone) UCS 6454 FI	FDO244705WH	5537179130	13-Jan-22
UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	FOX2450PD3J	5545800863	8-Feb-22
UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	FOX2451PFRN	5545800867	8-Feb-22

Total:

Address

102 N 1ST AVE, HOLBROOK, AZ, 860252902

End Date	Annual Cost	Prorated Cost	Discounted Cost
30-Sep-22	\$ 596.36	\$ 596.36	\$ 411.49
30-Sep-22	\$ 1,726.86	\$ 1,263.21	\$ 871.61
30-Sep-22	\$ 1,726.86	\$ 1,263.21	\$ 871.61
30-Sep-22	\$ 467.00	\$ 340.33	\$ 234.83
30-Sep-22	\$ 467.00	\$ 340.33	\$ 234.83
30-Sep-22	\$ 467.00	\$ 340.33	\$ 234.83
30-Sep-22	\$ 467.00	\$ 340.33	\$ 234.83
30-Sep-22	\$ 467.00	\$ 340.33	\$ 234.83
30-Sep-22	\$ 467.00	\$ 340.33	\$ 234.83
30-Sep-22	\$ 467.00	\$ 340.33	\$ 234.83
30-Sep-22	\$ 467.00	\$ 340.33	\$ 234.83
30-Sep-22	\$ 2,234.00	\$ 1,597.46	\$ 1,102.25
30-Sep-22	\$ 2,234.00	\$ 1,597.46	\$ 1,102.25
30-Sep-22	\$ 2,234.00	\$ 1,597.46	\$ 1,102.25
30-Sep-22	\$ 2,234.00	\$ 1,597.46	\$ 1,102.25
30-Sep-22	\$ 261.00	\$ 168.04	\$ 115.95
30-Sep-22	\$ 261.00	\$ 168.04	\$ 115.95

\$ 17,244.08 \$ 12,571.34 **\$ 8,674.25**

**SMARTnet RENEWAL QUOTE FOR NORTHLAND PIONEER COLLEGE
EFFECTIVE COVERAGE CO-TERMED THROUGH APRIL 20, 2023**

**Quote Number: 221834684
Contract Number: 94533560
ESS WITH 8X5XNBD (ECDN)**

Site ID#	Location	Line Number	Item Name
1040850846	HOLBROOK, AZ	12	CTS-MX300-K9
1040850846	HOLBROOK, AZ	40	CTS-SX80-IPST60-K9
1040850846	HOLBROOK, AZ	40.3	CTS-CAM-P60
1040850846	HOLBROOK, AZ	40.16	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	48	CS-TOUCH10=
1040850846	HOLBROOK, AZ	49	CS-KIT-MINI-K9
1040850846	HOLBROOK, AZ	50	CS-KIT-MINI-K9
1040850846	HOLBROOK, AZ	51	CS-KIT-MINI-K9
1040850846	HOLBROOK, AZ	54	CS-ROOM55-K9
1040850846	HOLBROOK, AZ	68	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	68.2	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	68.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	68.8	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	68.18	CTS-CAM-P60
1040850846	HOLBROOK, AZ	69	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	69.3	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	69.8	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	69.10	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	69.14	CTS-CAM-P60
1040850846	HOLBROOK, AZ	70	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	70.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	70.11	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	70.13	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	70.14	CTS-CAM-P60
1040850846	HOLBROOK, AZ	71	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	71.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	71.9	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	71.12	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	71.15	CTS-CAM-P60
1040850846	HOLBROOK, AZ	72	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	72.4	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	72.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	72.10	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	72.17	CTS-CAM-P60
1040850846	HOLBROOK, AZ	73	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	73.5	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	73.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	73.14	CTS-CAM-P60
1040850846	HOLBROOK, AZ	73.15	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	74	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	74.13	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	74.14	CTS-CAM-P60
1040850846	HOLBROOK, AZ	74.15	CTS-MIC-CLNG-G2

1040850846	HOLBROOK, AZ	74.18	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	75	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	75.4	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	75.5	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	75.8	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	75.18	CTS-CAM-P60
1040850846	HOLBROOK, AZ	76	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	76.10	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	76.11	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	76.15	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	76.16	CTS-CAM-P60
1040850846	HOLBROOK, AZ	77	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	77.9	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	77.11	CTS-CAM-P60
1040850846	HOLBROOK, AZ	77.12	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	77.14	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	78	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	78.7	CTS-CAM-P60
1040850846	HOLBROOK, AZ	78.14	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	78.15	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	78.16	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	79	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	79.4	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	79.5	CTS-CAM-P60
1040850846	HOLBROOK, AZ	79.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	79.8	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	80	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	80.6	CTS-CAM-P60
1040850846	HOLBROOK, AZ	80.8	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	80.13	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	80.14	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	81	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	81.6	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	81.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	81.15	CTS-CAM-P60
1040850846	HOLBROOK, AZ	81.18	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	82	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	82.5	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	82.14	CTS-CAM-P60
1040850846	HOLBROOK, AZ	82.16	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	82.17	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	83	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	83.3	CTS-CAM-P60
1040850846	HOLBROOK, AZ	83.4	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	83.5	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	83.9	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	84	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	84.4	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	84.6	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	84.7	CTS-CAM-P60
1040850846	HOLBROOK, AZ	84.15	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	85	CS-KITPRO-K9

1040850846	HOLBROOK, AZ	85.3	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	85.10	CTS-CAM-P60
1040850846	HOLBROOK, AZ	85.11	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	85.15	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	86	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	86.2	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	86.10	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	86.14	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	86.18	CTS-CAM-P60
1040850846	HOLBROOK, AZ	87	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	87.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	87.11	CTS-CAM-P60
1040850846	HOLBROOK, AZ	87.12	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	87.14	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	88	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	88.5	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	88.9	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	88.16	CTS-CAM-P60
1040850846	HOLBROOK, AZ	88.17	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	89	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	89.6	CTS-CAM-P60
1040850846	HOLBROOK, AZ	89.9	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	89.13	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	89.16	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	90	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	90.10	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	90.13	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	90.15	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	90.18	CTS-CAM-P60
1040850846	HOLBROOK, AZ	91	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	91.3	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	91.4	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	91.6	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	91.18	CTS-CAM-P60
1040850846	HOLBROOK, AZ	92	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	92.5	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	92.6	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	92.17	CTS-CAM-P60
1040850846	HOLBROOK, AZ	92.18	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	93	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	93.1	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	93.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	93.14	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	93.18	CTS-CAM-P60
1040850846	HOLBROOK, AZ	94	CS-KITPRO-K9
1040850846	HOLBROOK, AZ	94.3	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	94.7	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	94.8	CTS-CAM-P60
1040850846	HOLBROOK, AZ	94.13	CTS-MIC-CLNG-G2
1040850846	HOLBROOK, AZ	95	CS-KIT-MINI-K9
1040850846	HOLBROOK, AZ	96	CS-KIT-MINI-K9
1040850846	HOLBROOK, AZ	98	CS-KIT-MINI-K9

1042047017	SNOWFLAKE, AZ	136	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	136.3	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	136.5	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	136.7	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	136.20	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	137	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	137.2	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	137.4	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	137.13	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	137.19	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	138	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	138.10	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	138.14	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	138.15	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	138.23	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	139	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	139.8	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	139.10	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	139.11	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	139.17	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	140	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	140.5	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	140.8	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	140.15	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	140.19	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	141	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	141.10	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	141.15	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	141.18	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	141.20	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	142	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	142.1	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	142.3	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	142.8	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	142.18	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	143	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	143.9	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	143.15	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	143.20	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	143.22	CTS-MIC-CLNG-G2

Site ID#	Site Name	Address
1040850846	NORTHLAND PIONEER	102 N 1ST AVE, HOLBROOK, AZ
1042047017	NORTHLAND PIONEER	PO BOX 42, SNOWFLAKE, AZ, 8

Description	Serial Number	Instance Id
^Cisco TelePresence MX300 55 Gen 2, PHD 1080p 8x , Touch, Mic	FTT2020X0SE	1799385273
^Cisco SX80 Codec, Speaker Track 60, Touch 10	FCZ2217D0YT	5228145352
Cisco TelePresence Precision 60 Camera	FTT221700HO	5228145436
Cisco TelePresence Ceiling Microphone Generation 2	FTT22140021	5228145355
Cisco Touch 10 controller for endpoints Spare	FOC2311NGAC	5337413861
Room Kit Mini with microphone array, speakers and Navigator	FOC2312PMAL	5339460484
Room Kit Mini with microphone array, speakers and Navigator	FOC2312PMBM	5339460489
Room Kit Mini with microphone array, speakers and Navigator	FOC2312PM6H	5340088026
Room 55 with Navigator and Mount	FCZ2315F04T	5343086041
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2412LQ6F	5449570279
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911124564	5449570289
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911124562	5449570294
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911070233	5449570295
Cisco TelePresence Precision 60 Camera	FDO2408JB96	5449570350
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2412LQ31	5449570280
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002100140	5449570290
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260080	5449570299
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260072	5449570304
Cisco TelePresence Precision 60 Camera	FDO2408JB29	5449570345
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2412LQ4V	5449570281
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911070136	5449570302
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260082	5449570308
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911070138	5449570309
Cisco TelePresence Precision 60 Camera	FDO2408JB71	5449570347
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2412LQ24	5449570282
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260070	5449570300
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260078	5449570306
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260081	5449570310
Cisco TelePresence Precision 60 Camera	FDO2408JB7T	5449570348
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2412LQ7G	5449570283
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911050533	5449570293
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002100139	5449570298
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911124559	5449570303
Cisco TelePresence Precision 60 Camera	FDO2408JB8H	5449570351
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2412LQ27	5449570285
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260073	5449570297
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260079	5449570301
Cisco TelePresence Precision 60 Camera	FDO2408JB79	5449570344
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260077	5449570314
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2412LQ3Y	5449570286
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260083	5449570311
Cisco TelePresence Precision 60 Camera	FDO2408JB9F	5449570343
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002100144	5449570312

Cisco TelePresence Ceiling Microphone Generation 2	NWE2002100141	5449570313
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2412LQ8N	5449570287
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002100142	5449570291
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911124544	5449570292
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911070157	5449570296
Cisco TelePresence Precision 60 Camera	FDO2408JB62	5449570346
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2412LQ9V	5449570288
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911070232	5449570305
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911250084	5449570307
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911070249	5449570315
Cisco TelePresence Precision 60 Camera	FDO2408JB4G	5449570349
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L2TY	5449624037
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911124565	5449625598
Cisco TelePresence Precision 60 Camera	FDO2402J7JF	5449628674
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260066	5449625249
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911124525	5449625195
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3PY	5449624055
Cisco TelePresence Precision 60 Camera	FDO2408J82B	5449628632
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040067	5449626472
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040063	5449626255
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040093	5449625454
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3MV	5449624065
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040037	5449626906
Cisco TelePresence Precision 60 Camera	FDO2408JB49	5449628696
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040036	5449625918
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040039	5449626172
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3GJ	5449624081
Cisco TelePresence Precision 60 Camera	FDO2408J99D	5449628592
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040040	5449626676
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040042	5449626946
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040046	5449626438
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3VT	5449624098
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040091	5449625849
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040092	5449624472
Cisco TelePresence Precision 60 Camera	FDO2408J88F	5449628645
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260131	5449626985
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3EP	5449624115
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040069	5449626205
Cisco TelePresence Precision 60 Camera	FDO2408J98P	5449628708
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040064	5449625961
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040070	5449627183
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3P8	5449624131
Cisco TelePresence Precision 60 Camera	FDO2408J699	5449628566
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040088	5449627160
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040090	5449626015
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040086	5449626498
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3FF	5449624149
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040047	5449625488
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040048	5449626292
Cisco TelePresence Precision 60 Camera	FDO2408J971	5449628601
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040050	5449626314
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L2TP	5449624169

Cisco TelePresence Ceiling Microphone Generation 2	NWE1911124563	5449627126
Cisco TelePresence Precision 60 Camera	FDO2402J7FT	5449628544
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911124558	5449627078
Cisco TelePresence Ceiling Microphone Generation 2	NWE1911124543	5449625419
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3NN	5449624183
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003030283	5449626871
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040034	5449625884
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040035	5449627012
Cisco TelePresence Precision 60 Camera	FDO2408JBG6	5449628620
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3WT	5449624204
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040066	5449625379
Cisco TelePresence Precision 60 Camera	FDO2408J88H	5449628610
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040061	5449626145
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040065	5449626117
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3L7	5449624219
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040045	5449626804
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040049	5449626049
Cisco TelePresence Precision 60 Camera	FDO2408JBGU	5449628655
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040041	5449626766
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3T0	5449624228
Cisco TelePresence Precision 60 Camera	FDO2408J897	5449628666
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040054	5449626361
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040055	5449625543
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040060	5449626088
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3TG	5449624241
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040051	5449627039
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040053	5449626725
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040052	5449625227
Cisco TelePresence Precision 60 Camera	FDO2408J88U	5449628558
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3JK	5449624262
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040068	5449626834
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040029	5449625296
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040071	5449626581
Cisco TelePresence Precision 60 Camera	FDO2408J94L	5449628684
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3HP	5449624274
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040033	5449626618
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040030	5449626649
Cisco TelePresence Precision 60 Camera	FDO2408J980	5449628584
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040031	5449625325
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3UP	5449624289
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040087	5449625649
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040084	5449625698
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040089	5449625769
Cisco TelePresence Precision 60 Camera	FDO2408J884	5449628717
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FGL2413L3M9	5449624298
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040044	5449625817
Cisco TelePresence Ceiling Microphone Generation 2	NWE2003040043	5449626400
Cisco TelePresence Precision 60 Camera	FDO2408JBFZ	5449628576
Cisco TelePresence Ceiling Microphone Generation 2	NWE2002260086	5449626537
Room Kit Mini with microphone array, speakers and Navigator	FOC2412P2DT	5453092644
Room Kit Mini with microphone array, speakers and Navigator	FOC2412P1YK	5453092645
Room Kit Mini with microphone array, speakers and Navigator	FOC2417P914	5470627729

Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25291PTV	5590231562
Cisco TelePresence Ceiling Microphone Generation 2	GET251100HA	5590231632
Cisco TelePresence Precision 60 Camera	FDO2515J161	5590231901
Cisco TelePresence Ceiling Microphone Generation 2	GET251100WW	5590231708
Cisco TelePresence Ceiling Microphone Generation 2	GET251101AD	5590231695
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25291PPQ	5590231566
Cisco TelePresence Ceiling Microphone Generation 2	GET251101A7	5590231699
Cisco TelePresence Precision 60 Camera	FDO2515J24Z	5590231890
Cisco TelePresence Ceiling Microphone Generation 2	GET251100TY	5590231619
Cisco TelePresence Ceiling Microphone Generation 2	GET251100JH	5590231624
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25291PJ9	5590231569
Cisco TelePresence Ceiling Microphone Generation 2	GET251101A0	5590231704
Cisco TelePresence Ceiling Microphone Generation 2	GET251100UU	5590231616
Cisco TelePresence Precision 60 Camera	FDO2515J11D	5590231906
Cisco TelePresence Ceiling Microphone Generation 2	GET251102TV	5590231691
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25291NJJ	5590231572
Cisco TelePresence Ceiling Microphone Generation 2	GET250200DG	5590231647
Cisco TelePresence Precision 60 Camera	FDO2515J19K	5590231898
Cisco TelePresence Ceiling Microphone Generation 2	GET250200LW	5590231642
Cisco TelePresence Ceiling Microphone Generation 2	GET250200D6	5590231651
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25291NZA	5590231573
Cisco TelePresence Ceiling Microphone Generation 2	GET245000DL	5590231664
Cisco TelePresence Ceiling Microphone Generation 2	GET244600AZ	5590231678
Cisco TelePresence Precision 60 Camera	FDO2515J1UU	5590231910
Cisco TelePresence Ceiling Microphone Generation 2	GET245001I0	5590231660
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25291NWB	5590231576
Cisco TelePresence Ceiling Microphone Generation 2	GET2450006V	5590231673
Cisco TelePresence Ceiling Microphone Generation 2	GET250200CV	5590231655
Cisco TelePresence Ceiling Microphone Generation 2	GET243301AF	5590231682
Cisco TelePresence Precision 60 Camera	FDO2515J261	5590231886
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25291NS0	5590231579
Cisco TelePresence Ceiling Microphone Generation 2	GET2450006W	5590231669
Cisco TelePresence Ceiling Microphone Generation 2	GET250200T0	5590231637
Cisco TelePresence Precision 60 Camera	FDO2514JF44	5590231894
Cisco TelePresence Ceiling Microphone Generation 2	GET2433006G	5590231687
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25291P6R	5590231581
Cisco TelePresence Ceiling Microphone Generation 2	GET251100U0	5590231711
Cisco TelePresence Ceiling Microphone Generation 2	GET251100UI	5590231611
Cisco TelePresence Precision 60 Camera	FDO2515J2DD	5590231881
Cisco TelePresence Ceiling Microphone Generation 2	GET251100I3	5590231627

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Begin Date	End Date	Annual Cost	Prorated Cost	Discounted Cost
1-Oct-21	30-Sep-22	\$ 2,622.00	\$ 2,622.00	\$ 1,782.96
1-Oct-21	30-Sep-22	\$ 3,744.09	\$ 3,744.09	\$ 2,545.98
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 259.00	\$ 259.00	\$ 176.12
1-Oct-21	30-Sep-22	\$ 321.56	\$ 321.56	\$ 218.66
1-Oct-21	30-Sep-22	\$ 321.56	\$ 321.56	\$ 218.66
1-Oct-21	30-Sep-22	\$ 321.56	\$ 321.56	\$ 218.66
1-Oct-21	30-Sep-22	\$ 2,622.00	\$ 2,622.00	\$ 1,782.96
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64

1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48

1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 321.56	\$ 321.56	\$ 218.66
1-Oct-21	30-Sep-22	\$ 321.56	\$ 321.56	\$ 218.66
1-Oct-21	30-Sep-22	\$ 321.56	\$ 321.56	\$ 218.66

1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 2,696.30	\$ 2,696.30	\$ 1,833.48
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64
1-Oct-21	30-Sep-22	\$ 760.00	\$ 760.00	\$ 516.80
1-Oct-21	30-Sep-22	\$ 148.00	\$ 148.00	\$ 100.64

Total: \$ 148,594.95 \$ 148,594.95 **\$ 101,044.42**

**SMARTnet RENEWAL QUOTE FOR NORTHLAND PIONEER COLLEGE
EFFECTIVE COVERAGE CO-TERMED THROUGH APRIL 20, 2023**

**Quote Number: 221834684
Contract Number: 94533560
ECMU (ECMU)**

Site ID#	Location	Line Number	Item Name
1040850846	HOLBROOK, AZ	9.12	WAAS-RTU-2500
1040850846	HOLBROOK, AZ	10.1	WAAS-RTU-2500
1040850846	HOLBROOK, AZ	16	L-TMS-SW-PAK
1040850846	HOLBROOK, AZ	16.1	L-TMS-25
1040850846	HOLBROOK, AZ	20	FS-VMW-10-SW-K9
1040850846	HOLBROOK, AZ	21	FS-VMW-10-SW-K9
1040850846	HOLBROOK, AZ	22.8	C1F1PASR1K9
1040850846	HOLBROOK, AZ	23.16	C1F1PASR1K9
1040850846	HOLBROOK, AZ	28	R-ISE-VM-M-K9=
1040850846	HOLBROOK, AZ	29	R-ISE-VM-M-K9=
1040850846	HOLBROOK, AZ	30	C1F1PASR1K9
1040850846	HOLBROOK, AZ	31	LIC-SMP+EP
1040850846	HOLBROOK, AZ	32	C1F1PASR1K9
1040850846	HOLBROOK, AZ	33	LIC-SMP+EP
1040850846	HOLBROOK, AZ	40.29	LIC-SMP+EP
1040850846	HOLBROOK, AZ	41	R-UCL-UCM-LIC-K9
1040850846	HOLBROOK, AZ	41.17	LIC-TP-11X-ROOM
1040850846	HOLBROOK, AZ	44	R-UCL-UCM-LIC-K9
1040850846	HOLBROOK, AZ	44.14	LIC-TP-11X-ROOM
1040850846	HOLBROOK, AZ	45	R-UCL-UCM-LIC-K9
1040850846	HOLBROOK, AZ	45.18	LIC-TP-11X-ROOM
1040850846	HOLBROOK, AZ	47	CMS-SMP-EP
1040850846	HOLBROOK, AZ	47.10	LIC-SMP+EP
1040850846	HOLBROOK, AZ	67	CMS-SMP-EP
1040850846	HOLBROOK, AZ	67.2	LIC-SMP+EP
1040850846	HOLBROOK, AZ	97	CMS-SMP-EP
1040850846	HOLBROOK, AZ	97.5	LIC-SMP+EP
1040850846	HOLBROOK, AZ	102	R-UCL-UCM-LIC-K9
1040850846	HOLBROOK, AZ	102.16	LIC-TP-12X-ROOM
1040850846	HOLBROOK, AZ	107.1	NXOS-AD-XF
1040850846	HOLBROOK, AZ	108.1	NXOS-AD-XF
1040850846	HOLBROOK, AZ	117.35	BE6/7K-VIRTBASP-7X
1040850846	HOLBROOK, AZ	118.12	BE6/7K-VIRTBASP-7X

Site ID# **Site Name** **Address**
1040850846 NORTHLAND PIONEER 102 N 1ST AVE, HOLBROOK, AZ,

Non-CDW covered item

Description	Serial Number	Instance Id	Quantity
WAAS and VWAAS Right to Use for 2500 connections		1796705578	1
WAAS and VWAAS Right to Use for 2500 connections		1796705622	1
TMS Suite e-Delivery License PAK	3651J3CB670	5078793602	1
Order L-TMS-APL-PAK for E-deliveryof add TMS 25 system lic		5078793616	1
Cisco Firepower Management Center,(VMWare) for 10 devices	7361J3EFFA3	5120896193	1
Cisco Firepower Management Center,(VMWare) for 10 devices	7361J2C02E7	5120896221	1
Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime		5122286596	1
Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime		5122286609	1
^Cisco Identity Services Engine Migration VM (eDelivery)		5131199240	1
^Cisco Identity Services Engine Migration VM (eDelivery)		5131199242	1
Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime		5158533426	1
Shared Multiparty License for 1 Concurrent Meeting		5158533427	1
Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime		5158533428	1
Shared Multiparty License for 1 Concurrent Meeting		5158533429	1
Shared Multiparty License for 1 Concurrent Meeting		5228145449	1
Top Level SKU For UCL User License - eDelivery		5235067241	1
Telepresence Room Based Endpoint, Single or Multi-Screen		5235067284	2
Top Level SKU For UCL User License - eDelivery		5262214340	1
Telepresence Room Based Endpoint, Single or Multi-Screen		5262214364	4
Top Level SKU For UCL User License - eDelivery		5278182885	1
Telepresence Room Based Endpoint, Single or Multi-Screen		5278183077	1
Shared Multipoint License bundled with Endpoints		5334304953	1
Shared Multiparty License for 1 Concurrent Meeting		5334304956	1
Shared Multipoint License bundled with Endpoints		5447126308	1
Shared Multiparty License for 1 Concurrent Meeting		5447126319	2
Shared Multipoint License bundled with Endpoints		5468186452	1
Shared Multiparty License for 1 Concurrent Meeting		5468186454	1
Top Level SKU For UCL User License - eDelivery		5527561460	1
Telepresence Room Based Endpoint, Single or Multi-Screen		5527561740	15
NX-OS Advantage License for Nexus 9300 (10G+) Platforms		5535283612	1
NX-OS Advantage License for Nexus 9300 (10G+) Platforms		5535283645	1
Cisco BE Embedded Virt. Basic Plus 7x, BE6K/7K only		5537178811	1
Cisco BE Embedded Virt. Basic Plus 7x, BE6K/7K only		5537178821	1

860252902

Begin Date	End Date	Annual Cost	Prorated Cost	Discounted Cost
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ 1,894.00	\$ 1,894.00	\$ 1,287.92
1-Oct-21	30-Sep-22	\$ 400.00	\$ 400.00	\$ 272.00
1-Oct-21	30-Sep-22	\$ 400.00	\$ 400.00	\$ 272.00
1-Oct-21	30-Sep-22	\$ 5,865.00	\$ 5,865.00	\$ 3,988.20
1-Oct-21	30-Sep-22	\$ 5,865.00	\$ 5,865.00	\$ 3,988.20
1-Oct-21	30-Sep-22	\$ 1,198.00	\$ 1,198.00	\$ 814.64
1-Oct-21	30-Sep-22	\$ 1,198.00	\$ 1,198.00	\$ 814.64
1-Oct-21	30-Sep-22	\$ 5,865.00	\$ 5,865.00	\$ 3,988.20
1-Oct-21	30-Sep-22	\$ 1,440.00	\$ 1,440.00	\$ 979.20
1-Oct-21	30-Sep-22	\$ 5,865.00	\$ 5,865.00	\$ 3,988.20
1-Oct-21	30-Sep-22	\$ 1,440.00	\$ 1,440.00	\$ 979.20
1-Oct-21	30-Sep-22	\$ 1,440.00	\$ 1,440.00	\$ 979.20
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ 326.00	\$ 326.00	\$ 221.68
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ 652.00	\$ 652.00	\$ 443.36
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ 163.00	\$ 163.00	\$ 110.84
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ 1,440.00	\$ 1,440.00	\$ 979.20
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ 2,880.00	\$ 2,880.00	\$ 1,958.40
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ 1,440.00	\$ 1,440.00	\$ 979.20
1-Oct-21	30-Sep-22	\$ -	\$ -	\$ -
1-Oct-21	30-Sep-22	\$ 2,445.00	\$ 2,445.00	\$ 1,662.60
7-Jan-22	30-Sep-22	\$ 990.00	\$ 724.19	\$ 492.45
7-Jan-22	30-Sep-22	\$ 990.00	\$ 724.19	\$ 492.45
13-Jan-22	30-Sep-22	\$ 300.00	\$ 214.52	\$ 145.87
13-Jan-22	30-Sep-22	\$ 300.00	\$ 214.52	\$ 145.87

Total: \$ 44,796.00 \$ 44,093.42 **\$ 29,983.52**

**SMARTnet RENEWAL QUOTE FOR NORTHLAND PIONEER COLLEGE
EFFECTIVE COVERAGE CO-TERMED THROUGH APRIL 20, 2023**

**Quote Number: 221834684
Contract Number: 201224800
ECM US (ECM US)**

Site ID#	Location	Item Name	Description
1040850846	HOLBROOK, AZ	LIC-SMP+EP	Shared Multiparty License for 1 Concurrent Meeting
1040850846	HOLBROOK, AZ	LIC-SMP+EP	Shared Multiparty License for 1 Concurrent Meeting

<u>Site ID#</u>	<u>Site Name</u>	<u>Address</u>
1040850846	NORTHLAND PIONEER	102 N 1ST AVE, HOLBROOK, AZ, 860252902

**SMARTnet RENEWAL QUOTE FOR NORTHLAND PI
EFFECTIVE COVERAGE CO-TERMED THROUGH A**

Quote Number: 221834684

Contract Number: 201224800

ISV1 (ISV1)

Site ID#	Location	Item Name
1040850846	HOLBROOK, AZ	VMW-VSP-STD-1A=
1040850846	HOLBROOK, AZ	VMW-VSP-STD-1A=
1040850846	HOLBROOK, AZ	VMW-VSP-STD-1A=
1040850846	HOLBROOK, AZ	VMW-VSP-STD-1A=
1040850846	HOLBROOK, AZ	VMW-VSP-STD-1A=
1040850846	HOLBROOK, AZ	VMW-VSP-STD-1A=

Site ID# **Site Name**
 1040850846 NORTHLAND PIONEER COLLEGE

Non-CDW covered item

Description	Serial Number	Instance Id
VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	NJ6C0-82L7H-C8C3A-AK18K-AWQ60	5195207220
VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	JJ22K-D2JA0-Z823C-A00RK-CT560	5195207222
VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	0M62N-4422L-08V5C-CRCRK-AXRHH	5532125898
VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	4N225-44273-H8V5A-CC3HP-3002M	5532125906
VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	4M235-44KFJ-48L5A-CC3UH-250KH	5532125909
VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	0M6CQ-04K7J-48V52-CV38M-CJUHM	5532125914

Address

102 N 1ST AVE, HOLBROOK, AZ, 860252902

Begin Date	End Date	Annual Cost	Prorated Cost	Discounted Cost
1-Oct-21	30-Sep-22	\$ 485.00	\$ 485.00	\$ 334.65
1-Oct-21	30-Sep-22	\$ 485.00	\$ 485.00	\$ 334.65
23-Dec-21	30-Sep-22	\$ 485.00	\$ 374.71	\$ 258.55
23-Dec-21	30-Sep-22	\$ 485.00	\$ 374.71	\$ 258.55
23-Dec-21	30-Sep-22	\$ 485.00	\$ 374.71	\$ 258.55
23-Dec-21	30-Sep-22	\$ 485.00	\$ 374.71	\$ 258.55

Total: \$ 2,910.00 \$ 2,468.84 **\$ 1,703.50**

**SMARTnet RENEWAL QUOTE FOR NORTHLAND PIONEER COLLEGE
EFFECTIVE COVERAGE CO-TERMED THROUGH APRIL 20, 2023**

Quote Number: 221834684

Contract Number: 201224800

SSSNP (SSSNP)

Site ID#	Location	Item Name	Description	Serial Number
1040850846	HOLBROOK, AZ	CS-ROOM55-K9	Room 55 with Navigator and Mount	FCZ2314F025
1040850846	HOLBROOK, AZ	CS-ROOM55-K9	Room 55 with Navigator and Mount	FCZ2314F024

Site ID# **Site Name** **Address**
 1040850846 NORTHLAND PIONEER COLLEGE 102 N 1ST AVE, HOLBROOK, AZ, 860252902

Instance Id	Begin Date	End Date	Annual Cost	Prorated Cost	Discounted Cost
5341359959	1-Oct-21	30-Sep-22	\$ 4,615.00	\$ 4,615.00	\$ 3,184.35
5341359983	1-Oct-21	30-Sep-22	\$ 4,615.00	\$ 4,615.00	\$ 3,184.35

Total: \$ 9,230.00 \$ 9,230.00 **\$ 6,368.70**

**SMARTnet RENEWAL QUOTE FOR NORTHLAND PIONEER COLLEGE
EFFECTIVE COVERAGE CO-TERMED THROUGH APRIL 20, 2023**

Quote Number: 221834684

Contract Number: 201224800

SSSNT (SSSNT)

Site ID#	Location	Line Number	Item Name
1042047017	SNOWFLAKE, AZ	127	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	127.5	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	127.6	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	127.13	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	127.18	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	128	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	128.9	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	128.10	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	128.14	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	128.17	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	129	CS-KITPRO-K9
1042047017	SNOWFLAKE, AZ	129.1	CTS-CAM-P60
1042047017	SNOWFLAKE, AZ	129.10	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	129.12	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	129.19	CTS-MIC-CLNG-G2
1042047017	SNOWFLAKE, AZ	135	CS-KIT-MINI-K9

Site ID#	Site Name	Address
1042047017	NORTHLAND PIONEER	PO BOX 42, SNOWFLAKE, AZ, 8

Description	Serial Number	Instance Id	Begin Date
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25211UPP	5575124887	1-Oct-21
Cisco TelePresence Ceiling Microphone Generation 2	GET245000VC	5575124965	1-Oct-21
Cisco TelePresence Ceiling Microphone Generation 2	GET245000FO	5575124998	1-Oct-21
Cisco TelePresence Precision 60 Camera	FDO2509JFL0	5575125212	1-Oct-21
Cisco TelePresence Ceiling Microphone Generation 2	GET245000OH	5575125040	1-Oct-21
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25211UP5	5575124907	1-Oct-21
Cisco TelePresence Ceiling Microphone Generation 2	GET245001QH	5575124930	1-Oct-21
Cisco TelePresence Ceiling Microphone Generation 2	GET243301MA	5575125027	1-Oct-21
Cisco TelePresence Precision 60 Camera	FDO2505J6PU	5575125243	1-Oct-21
Cisco TelePresence Ceiling Microphone Generation 2	GET2446005F	5575125013	1-Oct-21
Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	FJC25211UPK	5575124915	1-Oct-21
Cisco TelePresence Precision 60 Camera	FDO2505J6NL	5575125229	1-Oct-21
Cisco TelePresence Ceiling Microphone Generation 2	GET245001RD	5575124989	1-Oct-21
Cisco TelePresence Ceiling Microphone Generation 2	GET2450017A	5575124952	1-Oct-21
Cisco TelePresence Ceiling Microphone Generation 2	GET245000R0	5575124977	1-Oct-21
Room Kit Mini with microphone array, speakers and Navigator	FOC2504PGT3	5585466205	1-Oct-21

Total:

5937

End Date	Annual Cost	Prorated Cost	Discounted Cost
30-Sep-22	\$ 3,316.26	\$ 3,316.26	\$ 2,288.22
30-Sep-22	\$ 182.00	\$ 182.00	\$ 125.58
30-Sep-22	\$ 182.00	\$ 182.00	\$ 125.58
30-Sep-22	\$ 1,133.00	\$ 1,133.00	\$ 781.77
30-Sep-22	\$ 182.00	\$ 182.00	\$ 125.58
30-Sep-22	\$ 3,316.26	\$ 3,316.26	\$ 2,288.22
30-Sep-22	\$ 182.00	\$ 182.00	\$ 125.58
30-Sep-22	\$ 182.00	\$ 182.00	\$ 125.58
30-Sep-22	\$ 1,133.00	\$ 1,133.00	\$ 781.77
30-Sep-22	\$ 182.00	\$ 182.00	\$ 125.58
30-Sep-22	\$ 3,316.26	\$ 3,316.26	\$ 2,288.22
30-Sep-22	\$ 1,133.00	\$ 1,133.00	\$ 781.77
30-Sep-22	\$ 182.00	\$ 182.00	\$ 125.58
30-Sep-22	\$ 182.00	\$ 182.00	\$ 125.58
30-Sep-22	\$ 182.00	\$ 182.00	\$ 125.58
30-Sep-22	\$ 395.85	\$ 395.85	\$ 273.14

\$ 15,381.63 \$ 15,381.63 **\$ 10,613.33**

**SMARTnet RENEWAL QUOTE FOR NORTHLAND PIONEER COLLEGE
EFFECTIVE COVERAGE CO-TERMED THROUGH APRIL 20, 2023**

Quote Number: 221834684

Contract Number: 201224839

Subscription SSTC (SSTC)

Site ID#	Location	Item Name	Description
1040850846	HOLBROOK, AZ	C9200-DNA-E-48=	C9200 Cisco DNA Essentials, 48-port Term license spare

Site ID# **Site Name** **Address**
1040850846 NORTHLAND PIONEER COLLEGE 102 N 1ST AVE, HOLBROOK, AZ, 860252902


Service SKU	Serial Number	Instance Id	Begin Date	End Date	Annual Cost	Prorated Cost
C9200-DNA-E-48-1R			21-Apr-22	20-Apr-23	\$ 603.00	\$ 603.00

Total: \$ 603.00 \$ 603.00


Discounted Cost
\$ 416.07

\$ 416.07










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Request to Approve Purchase of Cisco Meraki Security Cameras

Recommendation:

Staff recommends approval to purchase Cisco Meraki Security Cameras from CDW-G for a total amount of \$438,090.24.

Summary:

This request to purchase Cisco Meraki Security Cameras is to use CARES funding. To purchase a total of 463 cameras, 100 mounts, and 463 one-year licenses. These cameras will replace old cameras and will provide cameras for needed areas. In an effort to maintain and increase security measures to keep students safe on all campuses and centers.

The subtotal cost is \$411,622.89, tax is \$26,467.35 (which includes the 3% (\$794.02) due to the City of Holbrook), and shipping is included in above price for a total price of \$438,090.24. The purchase meets competitive purchasing guidelines by utilizing Contract MNWNC-117/ADSP016-098189.



QUOTE CONFIRMATION



DEAR ANNE LANG,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MHSF989	8/23/2021	MERAKI	302679	\$438,090.24

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco Meraki Varifocal MV72 Outdoor HD Dome Camera With 256GB Storage - net Mfg. Part#: MV72-HW UNSPSC: 46171610 Contract: E&I CNR01439 Catalog (CNR01439)	194	5357671	\$823.75	\$159,807.50
Cisco Meraki Wide Angle MV12 Mini Dome HD Camera - network surveillance cam Mfg. Part#: MV12W-HW UNSPSC: 46171610 Contract: E&I CNR01439 Catalog (CNR01439)	179	4998338	\$572.50	\$102,477.50
Cisco Meraki Enterprise - subscription license (1 year) + 1 Year Enterprise Mfg. Part#: LIC-MV-1YR UNSPSC: 43233204 Electronic distribution - NO MEDIA Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)	373	4314351	\$150.53	\$56,147.69
Cisco Meraki camera dome mounting arm Mfg. Part#: MA-MNT-MV-10 UNSPSC: 45121518 Contract: E&I CNR01439 Catalog (CNR01439)	100	5357697	\$104.58	\$10,458.00
Cisco Meraki camera dome mounting arm Mfg. Part#: MA-MNT-MV-30 UNSPSC: 45121518 Contract: E&I CNR01439 Catalog (CNR01439)	100	5425396	\$75.12	\$7,512.00
Cisco Meraki Varifocal MV22 Indoor HD Dome Camera With 256GB Storage - netw Mfg. Part#: MV22-HW UNSPSC: 46171610 Contract: E&I CNR01439 Catalog (CNR01439)	90	5356144	\$685.25	\$61,672.50
Cisco Meraki Enterprise - subscription license (1 year) + 1 Year Enterprise Mfg. Part#: LIC-MV-1YR UNSPSC: 43233204 Electronic distribution - NO MEDIA Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)	90	4314351	\$150.53	\$13,547.70

PURCHASER BILLING INFO	SUBTOTAL	\$411,622.89
Billing Address: NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 Phone: (928) 524-7600 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$26,467.35
	GRAND TOTAL	\$438,090.24
DELIVER TO	Please remit payments to:	
Shipping Address: NORTHLAND PIONEER COLLEGE SCOTT ESTES 102 N 1ST AVE HOLBROOK, AZ 86025-2902 Shipping Method: DROP SHIP-GROUND	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Sara Wilson

(866) 339-0305

sara.wilson@cdwg.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$411,622.89	\$10,924.47/Month	\$411,622.89	\$12,649.17/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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