

## Request to Approve Purchase of Cisco Meraki Security Cameras

### Recommendation:

Staff recommends approval to purchase Cisco Meraki Security Cameras from CDW-G for a total amount of \$438,090.24.

### Summary:

This request to purchase Cisco Meraki Security Cameras is to use CARES funding. To purchase a total of 463 cameras, 100 mounts, and 463 one-year licenses. These cameras will replace old cameras and will provide cameras for needed areas. In an effort to maintain and increase security measures to keep students safe on all campuses and centers.

The subtotal cost is \$411,622.89, tax is \$26,467.35 (which includes the 3% (\$794.02) due to the City of Holbrook), and shipping is included in above price for a total price of \$438,090.24. The purchase meets competitive purchasing guidelines by utilizing Contract MNWNC-117/ADSP016-098189.



# QUOTE CONFIRMATION



**DEAR ANNE LANG,**

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MHSF989	8/23/2021	MERAKI	302679	<b>\$438,090.24</b>

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Cisco Meraki Varifocal MV72 Outdoor HD Dome Camera With 256GB Storage - net</a> Mfg. Part#: MV72-HW UNSPSC: 46171610 Contract: E&I CNR01439 Catalog (CNR01439)	194	5357671	\$823.75	\$159,807.50
<a href="#">Cisco Meraki Wide Angle MV12 Mini Dome HD Camera - network surveillance cam</a> Mfg. Part#: MV12W-HW UNSPSC: 46171610 Contract: E&I CNR01439 Catalog (CNR01439)	179	4998338	\$572.50	\$102,477.50
<a href="#">Cisco Meraki Enterprise - subscription license (1 year) + 1 Year Enterprise</a> Mfg. Part#: LIC-MV-1YR UNSPSC: 43233204 Electronic distribution - NO MEDIA Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)	373	4314351	\$150.53	\$56,147.69
<a href="#">Cisco Meraki camera dome mounting arm</a> Mfg. Part#: MA-MNT-MV-10 UNSPSC: 45121518 Contract: E&I CNR01439 Catalog (CNR01439)	100	5357697	\$104.58	\$10,458.00
<a href="#">Cisco Meraki camera dome mounting arm</a> Mfg. Part#: MA-MNT-MV-30 UNSPSC: 45121518 Contract: E&I CNR01439 Catalog (CNR01439)	100	5425396	\$75.12	\$7,512.00
<a href="#">Cisco Meraki Varifocal MV22 Indoor HD Dome Camera With 256GB Storage - netw</a> Mfg. Part#: MV22-HW UNSPSC: 46171610 Contract: E&I CNR01439 Catalog (CNR01439)	90	5356144	\$685.25	\$61,672.50
<a href="#">Cisco Meraki Enterprise - subscription license (1 year) + 1 Year Enterprise</a> Mfg. Part#: LIC-MV-1YR UNSPSC: 43233204 Electronic distribution - NO MEDIA Contract: Arizona NVP Software - Local Agencies and HiEd (ADSP017-149774)	90	4314351	\$150.53	\$13,547.70

<b>PURCHASER BILLING INFO</b>	<b>SUBTOTAL</b>	\$411,622.89
<b>Billing Address:</b> NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 <b>Phone:</b> (928) 524-7600 <b>Payment Terms:</b> NET 30 Days-Govt/Ed	<b>SHIPPING</b>	\$0.00
	<b>SALES TAX</b>	\$26,467.35
	<b>GRAND TOTAL</b>	<b>\$438,090.24</b>
<b>DELIVER TO</b>	<b>Please remit payments to:</b>	
<b>Shipping Address:</b> NORTHLAND PIONEER COLLEGE SCOTT ESTES 102 N 1ST AVE HOLBROOK, AZ 86025-2902 <b>Shipping Method:</b> DROP SHIP-GROUND	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Sara Wilson

(866) 339-0305

sara.wilson@cdwg.com

**LEASE OPTIONS**

<b>FMV TOTAL</b>	<b>FMV LEASE OPTION</b>	<b>BO TOTAL</b>	<b>BO LEASE OPTION</b>
<b>\$411,622.89</b>	<b>\$10,924.47/Month</b>	<b>\$411,622.89</b>	<b>\$12,649.17/Month</b>

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager

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