

Request to Approve Cisco 5-year FLEX EA Licensing

Recommendation:

Staff recommends approval to purchase Cisco 5-year FLEX EA licensing from CDWG for \$163,948.05.

Summary:

This purchase is requested to renew our Cisco FLEX EA licensing for 5 years on our networking and communication equipment. This will allow for support, replacements, and upgrades to equipment and software applications. The purchase will be made under the National IPA Technology Solutions for Education Contract (201811-01)

The cost breakdown for this maintenance and support is \$149,820.00, tax is \$14,128.05 (which includes the 3% (\$4,494.60) due to the City of Holbrook), for a total price of \$163,948.05.





CDW Customer Service Order Form

Cisco Services

Seller: CDW Government LLC		
Seller Address: 200 N. Milwaukee Avenue, Vernon Hills, IL 60061		
Customer: Northland Pioneer College		
Subscription Term Start Date: Align with Cisco Start Date		
Subscription Term: 60.00 months *	Subscription Payment: Annual	Auto Renew: No

Cloud Services Description	Unit Quantity	Annual Unit Fee	UOM	Annual Total Services Fee	Initial Subscription Term Total Service Fee
EntW On-Premises Calling Tier 1 (1)	550	\$ 87.48	Each	\$ 48,114.00	\$ 240,570.00
Cisco Credit (Initial Term Only)	--			\$ -18,150.00	\$ -90,750.00
Total Service Fees		\$ 87.48		\$ 29,964.00	\$ 149,820.00

INCLUDED ITEMS

Flex Public Sector	1	\$ 0.00		\$ 0.00	\$ 0.00
Basic Support for Flex Plan	1	\$ 0.00	Each	\$ 0.00	\$ 0.00
Enable Advanced Networking Option (1)	4	\$ 0.00	User	\$ 0.00	\$ 0.00
Enable Expressway Series Feature Set (1)	8	\$ 0.00	User	\$ 0.00	\$ 0.00
Expressway Rich Media Session (1)	28	\$ 0.00	User	\$ 0.00	\$ 0.00
Expressway Deskphone Registration (1)	770	\$ 0.00	User	\$ 0.00	\$ 0.00
Expressway Room Registration (1)	6	\$ 0.00	User	\$ 0.00	\$ 0.00
CUCILYNC (1)	66	\$ 0.00	User	\$ 0.00	\$ 0.00
Jabber (1)	275	\$ 0.00	User	\$ 0.00	\$ 0.00
Unified Communications Manager v12 License (1)	660	\$ 0.00	User	\$ 0.00	\$ 0.00
Telepresence Room v12 License (1)	6	\$ 0.00	User	\$ 0.00	\$ 0.00
Essential v12 License (1)	55	\$ 0.00	User	\$ 0.00	\$ 0.00
Common Area v12 License (1)	110	\$ 0.00	User	\$ 0.00	\$ 0.00
Unity Connection v12 License	660	\$ 0.00	User	\$ 0.00	\$ 0.00
Emergency Responder v12 License (1)	1650	\$ 0.00	User	\$ 0.00	\$ 0.00
Messaging Entitlement	660	\$ 0.00	User	\$ 0.00	\$ 0.00
File Storage Entitlement	13200	\$ 0.00	User	\$ 0.00	\$ 0.00
Cloud Device Registration Entitlement	660	\$ 0.00	User	\$ 0.00	\$ 0.00
TMS Product Authorization Key (1)	1	\$ 0.00	User	\$ 0.00	\$ 0.00
Expressway Product Authorization Key (1)	1	\$ 0.00	User	\$ 0.00	\$ 0.00
Expressway Release Key (1)	8	\$ 0.00	User	\$ 0.00	\$ 0.00
On-Premises & Partner Hosted Calling SW Bundle v12 (1)	1	\$ 0.00	User	\$ 0.00	\$ 0.00

Cloud Services Description	Unit Quantity	Annual Unit Fee	UOM	Annual Total Services Fee	Initial Subscription Term Total Service Fee
TMS 250 System License (1)	2	\$ 0.00	User	\$ 0.00	\$ 0.00
Emergency Responder SW Bundle v12 (1)	1	\$ 0.00	User	\$ 0.00	\$ 0.00
TMS Integration API with Microsoft Exchange (1)	1	\$ 0.00	User	\$ 0.00	\$ 0.00
TMS Serial Number (1)	1	\$ 0.00	User	\$ 0.00	\$ 0.00
Session Manager v12 (1)	1	\$ 0.00	User	\$ 0.00	\$ 0.00
Enable GW Feature (H323-SIP) (1)	8	\$ 0.00	User	\$ 0.00	\$ 0.00
Enable Expressway-E Feature Set (1)	4	\$ 0.00	User	\$ 0.00	\$ 0.00
1800 TURN Relay Option (1)	4	\$ 0.00	User	\$ 0.00	\$ 0.00

Initial Subscription Term Total : \$ 149,820.000

Terms:

- 1. TERMS AND CONDITIONS** - Customer's obligations under this Customer Service Order Form, including its payment obligations are subject to the OMNIA Partners ESC Region 4 Contract # R171001 Total Cloud Solutions (the "Agreement"). To the extent there is a conflict between the terms of this Customer Service Order Form and the terms of the National IPA Total Cloud Solutions Contract, the terms of this Customer Service Order Form shall control.
- 2. PAYMENT** – Customer will pay all Fees (as defined herein) for the use of the Cloud Services as set forth in Seller's invoice, within 30 days after the date of the invoice, or in accordance with such other payment terms that may have been negotiated between Customer and Seller. In addition to the Service Fee, for the Cloud Services, Customer will also be responsible for all additional fees for any subscription renewals and extensions, metered usage components consumed by Customer, including any overage fees, audio fees, and other subscriptions, features, products, services, or add-ons that Customer uses within the Cloud Services. Seller will invoice Customer in advance for the monthly or prepaid charges due for the Cloud Services purchased. Seller will invoice Customer in arrears for any metered usage or overage components (e.g., capacity overages, third party content, etc.). The Service Fee for the Cloud Services and all additional fees due hereunder are collectively referred to as "Fees".
- 3. ADD-ON ORDERS** - Any orders submitted by Customer to Seller for Cisco Cloud Services over the next twelve (12) months (the "Add-On Order(s)") will be governed by the terms and conditions of this Customer Service Order Form. All Add-On Order(s) must include the name of the applicable Cisco Cloud Service, the Licensed Unit Quantity and the corresponding Licensed Unit Fee. The Initial Subscription Term for any Add-On Order(s) will commence on the date Seller provisions the new Cisco Cloud Services on behalf of Customer and will coterminate with the initial Licensed Units.
- 4. NON-CANCELLABLE/NON-REFUNDABLE** - The Cloud Services purchased under this Customer Service Order Form are non-cancellable and all Fees paid to Seller are non-refundable.
- 5. SERVICE SUSPENSION** – In addition to any other rights Seller may have, Seller may suspend or terminate the Cloud Services if Customer fails to pay any Fees within ten (10) business days after the applicable due date.

BY SIGNING BELOW, Customer acknowledges and agrees that it is receiving the Cloud Services directly from either Cisco Systems, Inc. or its applicable Affiliate (including, but not limited to, Cisco WebEx LLC) ("Cisco") pursuant to the Cisco Universal Cloud Terms, which can be found at https://www.cisco.com/c/dam/en_us/about/doing_business/legal/docs/universal-cloud-terms.pdf, and the applicable Offer Description(s) located at <http://www.cisco.com/go/terms> ("Terms of Service"). Customer further acknowledges: (1) that it has agreed to the applicable Terms of Service, and (2) that Cisco and not Seller will be responsible for performance of the Cloud Services.

CUSTOMER AUTHORIZED REPRESENTATIVE

Signature: _____

Name: _____

Title: _____

Date: _____

Version Date: 2017-10-20

Estimate ID DG118290788AQ
Estimate Name Northland Pioneer College WebEX
Created On: 28 Aug 2020
Created By: dragpack
Last Update On: 28 Aug 2020
Last Update By: dragpack
Main Currency: USD
Price List: Global Price List - US



Line Number	Item Name	Description	Service Duration	Included Item	QTY
1.0	A-FLEX-PUBLICSECT	Flex Public Sector	N/A	No	1
1.1	SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan	N/A	No	1
1.2	A-FLEX-EXP-AN	Enable Advanced Networking Option (1)	N/A	No	4
1.3	A-FLEX-EXP-SERIES	Enable Expressway Series Feature Set (1)	N/A	No	8
1.4	A-FLEX-EXP-RMS	Expressway Rich Media Session (1)	N/A	No	28
1.5	A-FLEX-EXP-DESK	Expressway Deskphone Registration (1)	N/A	No	770
1.6	A-FLEX-EXP-ROOM	Expressway Room Registration (1)	N/A	No	6
1.7	A-FLEX-CUCILYNC	CUCILYNC (1)	N/A	No	66
1.8	A-FLEX-JABBER	Jabber (1)	N/A	No	275
1.9	A-FLEX-P-UCM-12X	Unified Communications Manager v12 License (1)	N/A	No	660
1.10	A-FLEX-P-TPRM-12X	Telepresence Room v12 License (1)	N/A	No	6
1.11	A-FLEX-P-ESS-12X	Essential v12 License (1)	N/A	No	55
1.12	A-FLEX-EAPL1	EntW On-Premises Calling Tier 1 (1)	N/A	No	550
1.13	A-FLEX-P-COMMON12X	Common Area v12 License (1)	N/A	No	110
1.14	A-FLEX-P-UCXN-12X	Unity Connection v12 License	N/A	No	660
1.15	A-FLEX-P-ER-12X	Emergency Responder v12 License (1)	N/A	No	1650
1.16	A-FLEX-MSG-ENT	Messaging Entitlement	N/A	No	660
1.17	A-FLEX-FILESTG-ENT	File Storage Entitlement	N/A	No	13200
1.18	A-FLEX-DEVREG-ENT	Cloud Device Registration Entitlement	N/A	No	660
1.19	A-FLEX-TMS-PAK	TMS Product Authorization Key (1)	N/A	No	1
1.20	A-FLEX-EXP-PAK	Expressway Product Authorization Key (1)	N/A	No	1
1.21	A-FLEX-EXP-KEY	Expressway Release Key (1)	N/A	No	8
1.22	A-FLEX-SW-12X-K9	On-Premises & Partner Hosted Calling SW Bundle v12 (1)	N/A	No	1
1.23	A-FLEX-TMS-250USR	TMS 250 System License (1)	N/A	No	2
1.24	A-FLEX-ER-12X-K9	Emergency Responder SW Bundle v12 (1)	N/A	No	1
1.25	A-FLEX-TMS-API	TMS Integration API with Microsoft Exchange (1)	N/A	No	1
1.26	A-FLEX-TMS-SN	TMS Serial Number (1)	N/A	No	1
1.27	A-FLEX-SME-12X	Session Manager v12 (1)	N/A	No	1
1.28	A-FLEX-EXP-GW	Enable GW Feature (H323-SIP) (1)	N/A	No	8
1.29	A-FLEX-EXP-E	Enable Expressway-E Feature Set (1)	N/A	No	4
1.30	A-FLEX-EXP-TURN	1800 TURN Relay Option (1)	N/A	No	4

[The terms and conditions provided on this link apply: : http://www.cdw.com/content/terms-conditions/default.aspx](http://www.cdw.com/content/terms-conditions/default.aspx)

SAM Search Results
List of records matching your search for :

Record Status: Active
DUNS Number: 828071642

ENTITY CDW GOVERNMENT LLC	Status: Active
DUNS: 828071642 +4:	CAGE Code: 6DNY3 DoDAAC:
Expiration Date: 10/14/2020	Has Active Exclusion?: No Debt Subject to Offset?: No
Address: 13461 Sunrise Valley Dr Ste 350	
City: Herndon	State/Province: VIRGINIA
ZIP Code: 20171-3242	Country: UNITED STATES