

Northland Pioneer College
Minutes for Fall Advisory Meeting
Business and Industry Training
Tuesday, October 9th, 2019
12:15pm – 1:45pm
Snowflake Campus, Learning Center Room 134
(Working Lunch)

Attendance: Royce Kincanon, Wes Wright, Lacy Greer, Stephanie Ray, Jimmie Applegate, Paul Watson, Jalyn Gerlich

Meeting Began: 12:15 pm

Introductions were made by Attendees:

Information on the sign-in sheet was verified by all attendees and introductions were given.

Updates given by Royce Kincanon:

- Contact meetings with the community will be coming soon.
- CPR First Aid Class
- Training series with Rainbow Treatment Center on Customer Service, OSHA 10, Sexual Harassment, and many more
- Updates on Welding Certification Project at JFK school, coming soon.
- Blood Borne Pathogens training coming soon
- Fire Training Project
- Working with Pinetop Fire to offer EMT training
- Working with Governor's Office of Highway Safety to develop and implement a Phlebotomy class to law enforcement, currently 11 students reported to attend first class from Chiefs of Police meeting.
- Working on an EMR Class in Kayenta
- Working with Arizona Conservation Group to train Veterans on the GI Bill
- Looking to provide CEU's to teachers in Navajo and Apache counties.
- Spoke about the Paperclip Program for CEU's for teachers.
- OSHA classes available online for less than \$30 to help mountain companies meet their needs.
- Discussed Sector Strategy
 - 1) Medical
 - 2) Education
 - 3) Government
 - 4) Energy and Forestry
 - 5) Public and Other
- Goal of 65% out of office in order to bring in new contracts and demonstrate our value to the community.

Open Discussion & Questions

- Suggestion to find retired experts like high ranking officials from private companies to join the Contract team and teach in their spare time.
- Suggestion by Jimmie Applegate to have a packet of information given to all chamber of commerce's in the area so that if retired professionals attend the meeting and are looking for opportunities, Royce's contact information will be given.
- Discussed by Paul Watson to develop a Business Concepts Group type of class or perhaps a 1 on 1 session. Idea is to pull in attorney's, insurance agents, tax consultants, etc. to discuss obstacles with a person trying to start a business and give them the contacts or resources to succeed. Should involve SCORE group.
- Discussed by Paul Watson about starting some sort of financial literacy class for people about to exit the workforce and retire to teach about Healthcare, Social Security and Pensions.
- Suggestion by Paul Watson to have more variety on the board especially getting tribal members. Suggestion to have WMAT member and maybe Alberto Peshlakai from Navajo County Tribal Relations department to be involved.
- Cyber Security classes or contract to help the average business and person stay secure.

Adjourn Meeting: 1:45 pm

Minutes are taken and transcribed by Wes Wright Community and Corporate Learning Specialist