**Northland Pioneer College**

**Minutes for the Business and Industry Advisory Meeting**

**Tuesday April 16,2019**

**12:00pm – 1:30pm**

**Show Low Campus-Learning Center- Room 108**

**(working lunch)**

**Attending Advisory Members: Tim Mulligan (City of Show Low, Steve North (City of Show Low), Jimmy Applegate (Show Low Chamber), Lacy Greer (SRP), Paul Watson (Navajo County)**

**CTE/CCL Employees: Royce Kincanon**

**Meeting Began: 12:10pm**

**Introductions were made by Attendees:**

Information on sign-in sheet was verified by all attendees and introductions were given. Thank you for attending this meeting offered by Royce.

**Review and Approved Fall 2018 Minutes:** Approved by email.

**What is Business and Industry Training all about?**

1. Updates on contract training for 2018-2019 given by Royce
2. Royce explains Sector/Strategic Plan—Education, Medical, Government, and Energy
   1. Explains how difficult it is to break into Education and Medical Sectors.
      1. Paul Watson offers to see what he can do to help Summit become a partner.
      2. Jimmie suggests for Education to get invited to the superintendents meeting, contact Mike Wright at Blue Ridge Schools. He also suggested to meet with Vernon Superintendent and gain some insight and knowledge before going before the group.
3. Royce talks about online certificate programs and new brochure. (copy emailed to participants)
4. Royce talks about how close Real Estate classes are to coming to NPC in summer.

**What would you like to see for training?**

1. CDL training by would be great. (Paul and Tim)
2. IT certification: Cisco and others (Tim)
3. IT Security workshops (Tim)
4. Technical/Professional Writing workshop (Lacy)
5. Tim talks about training for House inspectors and Assessors, and how that could tie in to the Real Estate classes.
6. Paul presented a Mentors program to go with the Moonshot portfolio of classes that NAIWS is putting on.
7. Paul also suggested Online Marketing workshops to assist entrepreneurs in promoting their businesses. Teach them how to link their businesses with Amazon.
8. Lacy suggested classes or workshops for SRP Diversity Inclusion and Sustainability.

* Do you feel we are missing the boat on our offerings to business and industry?

1. (Steve) stated the reason he partnered with SCORE was because no one was consistently supplying the needed training in the area.
   1. Royce stated that he wants to become the go-to guy for any training needs and needs to work on those partnerships closer.
2. Royce asked the group to help him make connections with retired professionals, CEO’s and teachers who might be interested in teaching for CCL. Any help making the contacts would be appreciated.

* Last comments
  + None really given by participants
* Next meeting will be in October or November in Snowflake, Date and time TBD.

**Adjourn Meeting: 1:20pm**

**Update: Approved via email 04/30/2019**

**Royce D. Kincanon**

**Community & Corporate Learning Coordinator**

**April 16, 2019.**