

Workforce Development Plans Report A.R.S 15-1472(G)

A.R.S. 15-1472 requires the community college districts to submit a report that defines each district's plan for utilizing Proposition 301 Workforce Development funds in the upcoming fiscal year. A standardized template is used to ensure consistency and clarity of data presentation. This report provides plans for FY 11.

**NAVAJO COUNTY:
*NORTHLAND PIONEER COLLEGE***

***Workforce Development Plan
FY 2011***

Submitted by:
***Dr. Jeanne Swarthout
President***

NORTHLAND PIONEER COLLEGE

*P.O. Box 610
Holbrook, Arizona 86025
928.524.7610
www.npc.edu*

OVERVIEW

Northland Pioneer College expects to receive \$445,000 of Proposition 301 revenue in FY 11. The funds will be used to develop partnerships with businesses and to build a reserve for new construction of a workforce focused skill center.

SECTION I: Introduction

Northland Pioneer College plans to continue and expand workforce development initiatives through the Small Business Development Center of the College in support of workforce development.

Additional funds received in FY 11 will be reserved for construction of a new facility to provide expanded workforce development training.

SECTION II: Strategic Position for Workforce Development— Accountability Measures and Outcomes

Small Business Development Center

Proposition 301 funds will be invested in the Small Business Development Center (SBDC) established in 1989 by Northland Pioneer College and the Small Business Administration (SBA). The SBDC will help increase the number of successful small businesses in northeastern Arizona.

SBDC programs, resources and services focus on a broad range of business issues. The SBDC staff and consultants work with clients to identify challenges and to develop strategies for success. SBDC provides educational programs, access to resources and “one-on-one” counseling to small businesses throughout the region.

In conjunction with additional SBA funding, personnel and services were expanded in FY 03 and FY 04. Proposition 301 funds will continue to provide matching funds in FY 11.

Expansion of counseling cases, new job creation, business revenue growth, and new capital contribution increases will continue to be measured.

Workforce Development Facility Reserve Fund

With the elimination of capital state aid due to the ongoing State budget crisis and with the limitation on revenues from primary property taxes and tuition, Northland Pioneer College plans to hold a significant portion of workforce development in reserve.

A New Facility Development Facility Reserve Fund will be established to eventually provide sufficient funding to construct a skill center at one of Northland Pioneer College's campuses. The skill center will provide a learning environment focused on workforce development functions.

SECTION III: Budget Overview

See Attachment A for the budget overview.

SECTION IV: Private Sector/In Kind Contributions

See Attachment B for private sector/in kind contributions.

SECTION V: Demographic Profile of District

Northland Pioneer College is a comprehensive, multi-campus community college with four campuses, six centers and numerous other delivery sites throughout northeastern Arizona. Northland Pioneer College was established in 1974 with primary funding from Navajo County. Northland Pioneer College provides classes in Apache County, which lacks an organized community college district, through an intergovernmental agreement. Over 60 percent of Northland Pioneer College's service area population is Native American, with many residing on three major Indian reservations (Navajo, Hopi, and White Mountain Apache), making up nearly 40 percent of the district's 21,158 square-mile service area.

ATTACHMENT A
Workforce Development Planned Expenditures
FY 2011

NORTHLAND PIONEER COLLEGE Budget Overview	
Program	Total
Small Business Development Center (matching funds)	75,000
Workforce Development Facility Reserve Fund	370,000
TOTAL EXPENDITURES	\$445,000

ATTACHMENT B
Private Sector/In Kind Projected Contributions
FY 2011

NORTHLAND PIONEER COLLEGE	
Category	Amount
SBDC	\$100,000
Facility Reserve Fund	5,000
TOTAL CONTRIBUTIONS	\$105,000

SBDC	Local banks provide services and resources to SBDC clients. Private entrepreneurs invest capital and other resources.
Facility Reserve Fund	Local business and industry contribute service and resources.